FORM PTO-1619 \ Expires 08/30/99 OMB 0651-0027 FEB 2 5 2000 G

03-31-2000



U.S. Department of Commerce Patent and Trademark Office **PATENT**

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RECORDATION FORM COVER SHEET PATENTS ONLY				
TO: The Commissioner of Patents and Trademarks: Please record the attached original document(s) or copy(ies).				
Submission Type Conveyance Type				
X New		Assignment X Secur	ity Agreement	
Resubmis Document	sion (Non-Recordation)	License Chang	ge of Name	
Correction	of PTO Error Frame #	Merger Other U.S. Gove		
Corrective	Document Frame #	(For Use ONLY by U.S. G	overnment Agencies)	
Conveying P		Mark if additional names of conve		
Name (line 1)	Peritus Software Service	es, Inc.	Month Day Year 11 19 99	
Name (line 2)				
Second Party Name (line 1)			Execution Date Month Day Year	
Name (line 2)				
Receiving Pa	arty	Mark if additional	names of receiving parties attached	
Name (line 1)	Silicon Valley Bank		if document to be recorded is an assignment and the receiving party is not	
Name (line 2)			domiciled in the United States, an appointment of a domestic	
Address (line 1)	3003 Tasman Drive		representative is attached. (Designation must be a	
Address (line 2)			separate document from Assignment)	
Address (line 3)	Santa Clara City	CA State/Country	95054 Zip Code	
Domestic Re	presentative Name and Ad	Idress Enter for the first Recei	ving Party only.	
Name [
Address (line 1)				
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Address (line 3)				
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Public burden reporting for this collection of information is estimated to average approximately 30 minutes per Cover Sheet to be recorded, including time for reviewing the document and gathering the data needed to complete the Cover Sheet. Send comments regarding this burden estimate to the U.S. Patent and Trademark Office, Chief Information Officer, Washington, D.C. 20231 and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Paperwork Reduction Project (9651-0027), Washington, D.C. 20503. See OMB Information Collection Budget Package 0651-0027, Patent and Trademark Assignment Practice. DO NOT SEND REQUESTS TO RECORD ASSIGNMENT DOCUMENTS TO THIS ADDRESS.

Mail documents to be recorded with required cover sheet(s) information to: Commissioner of Patents and Trademarks, Box Assignments , Washington, PAPENT

REEL: 010639 FRAME: 0144

FORM PTO Expires 08/30/99 OMB 0851-0027)-1619B	Page 2	U.S. Department of Commerce Patent and Trademark Office PATENT
Correspond	lent Name and Address	Area Code and Telephone Number	703-415-1555
Name	Christopher E. Kondrack	ki	
Address (line 1)	2001 Jefferson Davis Hu	.wy .	
Address (line 2)	Suite 505		
Address (line 3)	Arlington, VA 22202		
Address (line 4)			
Pages	Enter the total number of pa including any attachments.	ages of the attached conveyance docur	ment # 12
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	is being filed together with <u>a new</u> Pate st named executing inventor.	ent Application, enter the date the patent applicati	Ion was Womin Day
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Christopher	r E. Kondracki	Chille	23 February 2000
Name	of Person Signing	Signature	Date

INTELLECTUAL PROPERTY SECURITY AGREEMENT

This Intellectual Property Security Agreement (this "IP Agreement") is made as of the <u>19</u> day of <u>Nov</u>. 1999 by and between PERITUS SOFTWARE SERVICES, INC. ("Grantor"), and SILICON VALLEY BANK, a California banking corporation, with its principal place of business at 3003 Tasman Drive, Santa Clara, California 95054 and with an office located at Wellesley Office Park, 40 William Street, Suite 350, Wellesley, Massachusetts 02481, doing business under the name "Silicon Valley East" ("Lender").

RECITALS

- A. Lender has agreed to make advances of money and to extend certain financial accommodations to Grantor (the "Financings"), pursuant to an Accounts Receivable Financing Agreement of even date herewith (the "Financing Agreement") and Grantor desires to obtain such financings from Lender. The Financings are or will be secured in part pursuant to the terms of the Financing Agreement. Lender is willing to make such Financings to Grantor, but only upon the condition, among others, that Grantor shall grant to Lender a security interest in certain Copyrights, Trademarks, Patents, and Mask Works to secure the obligations of Grantor under the Financing Agreement. Defined terms used but not defined herein shall have the same meanings as in the Financing Agreement.
- B. Pursuant to the terms of the Financing Agreement, Grantor has granted to Lender a security interest in all of Grantor's right title and interest, whether presently existing or hereafter acquired in, to and under all of the Collateral (as defined herein).
- NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged and intending to be legally bound, as collateral security for the prompt and complete payment when due of Grantor's Obligations under the Financing Agreement, Grantor hereby represents, warrants, covenants and agrees as follows:
- 1. Grant of Security Interest. As collateral security for the prompt and complete payment and performance of all of Grantor's present or Obligations and liabilities to Lender, Grantor hereby grants a security interest in all of Grantor's right, title and interest in, to and under its Intellectual Property Collateral (all of which shall collectively be called the "Intellectual Property Collateral"), including, without limitation, the following:
 - a. Any and all copyright rights, copyright applications, copyright registrations and like protections in each work or authorship and derivative work thereof, whether published or unpublished and whether or not the same also constitutes a trade secret, now or hereafter existing, created, acquired or held, including without limitation those set forth on Exhibit A attached hereto (collectively, the "Copyrights");
 - b. Any and all trade secrets, and any and all intellectual property rights in computer software and computer software products now or hereafter existing, created, acquired or held;
 - c. Any and all design rights which may be available to Grantor now or hereafter existing, created, acquired or held;
 - d. All patents, patent applications and like protections including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same, including without limitation the patents and patent applications set forth on Exhibit B attached hereto (collectively, the "Patents");
 - e. Any trademark and servicemark rights, whether registered or not, applications to register and registrations of the same and like protections, and the entire goodwill of the business of Grantor connected with and symbolized by such trademarks, including without limitation those set forth on Exhibit C attached hereto (collectively, the "Trademarks")

further actions as Lender may reasonably request from time to time to perfect or continue the perfection of Lender's interest in the Intellectual Property Collateral;

- h. This IP Agreement creates, and in the case of after acquired Intellectual Property Collateral, this IP Agreement will create at the time Grantor first has rights in such after acquired Intellectual Property Collateral, in favor of Lender a valid and perfected first priority security interest in the Intellectual Property Collateral in the United States securing the payment and performance of the obligations evidenced by the Financing Agreement upon making the filings referred to in clause (i) below;
- i. To its knowledge, except for, and upon, the filing with the United States Patent and Trademark office with respect to the Patents and Trademarks and the Register of Copyrights with respect to the Copyrights and Mask Works necessary to perfect the security interests created hereunder and except as has been already made or obtained, no authorization, approval or other action by, and no notice to or filing with, any U.S. governmental authority or U.S. regulatory body is required either (i) for the grant by Grantor of the security interest granted hereby or for the execution, delivery or performance of this IP Agreement by Grantor in the U.S. or (ii) for the perfection in the United States or the exercise by Lender of its rights and remedies thereunder;
- j. All information heretofore, herein or hereafter supplied to Lender by or on behalf of Grantor with respect to the Intellectual Property Collateral is accurate and complete in all material respects.
- k. Grantor shall not enter into any agreement that would materially impair or conflict with Grantor's obligations hereunder without Lender's prior written consent, which consent shall not be unreasonably withheld. Grantor shall not permit the inclusion in any material contract to which it becomes a party of any provisions that could or might in any way prevent the creation of a security interest in Grantor's rights and interest in any property included within the definition of the Intellectual property Collateral acquired under such contracts, except that certain contracts may contain anti-assignment provisions that could in effect prohibit the creation of a security interest in such contracts.
- 1. Upon any executive officer of Grantor obtaining actual knowledge thereof, Grantor will promptly notify Lender in writing of any event that materially adversely affects the value of any material Intellectual Property Collateral, the ability of Grantor to dispose of any material Intellectual Property Collateral of the rights and remedies of Lender in relation thereto, including the levy of any legal process against any of the Intellectual Property Collateral.
- 4. <u>Lender's Rights.</u> Lender shall have the right, but not the obligation, to take, at Grantor's sole expense, any actions that Grantor is required under this IP Agreement to take but which Grantor fails to take, after fifteen (15) days' notice to Grantor. Grantor shall reimburse and indemnify Lender for all reasonable costs and reasonable expenses incurred in the reasonable exercise of its rights under this section 4.
- 5. <u>Inspection Rights.</u> Grantor hereby grants to Lender and its employees, representatives and agents the right to visit, during reasonable hours upon prior reasonable written notice to Grantor, any of Grantor's plants and facilities that manufacture, install or store products (or that have done so during the prior six-month period) that are sold utilizing any of the Intellectual Property Collateral, and to inspect the products and quality control records relating thereto upon reasonable written notice to Grantor and as often as may be reasonably requested, but not more than once in every six (6) months; provided, however, nothing herein shall entitle Lender access to Grantor's trade secrets and other proprietary information.

6. Further Assurances: Attorney in Fact.

i. On a continuing basis, Grantor will, subject to any prior licenses, encumbrances and restrictions and prospective licenses, make, execute, acknowledge and deliver, and file and record in the proper filing and recording places in the United States, all such instruments,

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including appropriate financing and continuation statements and collateral agreements and filings with the United States Patent and Trademarks Office and the Register of Copyrights, and take all such action as may reasonably be deemed necessary or advisable, or as requested by Lender, to perfect Lender's security interest in all Copyrights, Patents, Trademarks, and Mask Works and otherwise to carry out the intent and purposes of this IP Agreement, or for assuring and confirming to Lender the grant or perfection of a security interest in all Intellectual Property Collateral.

- ii. Grantor hereby irrevocably appoints Lender as Grantor's attorney-in-fact, with full authority in the place and stead of Grantor and in the name of Grantor, Lender or otherwise, from time to time in Lender's discretion, upon Grantor's failure or inability to do so, to take any action and to execute any instrument which Lender may deem necessary or advisable to accomplish the purposes of this IP Agreement, including:
 - (1) To modify, in its sole discretion, this IP Agreement without first obtaining Grantor's approval of or signature to such modification by amending Exhibit A, Exhibit B, Exhibit C, and Exhibit D hereof, as appropriate, to include reference to any right, title or interest in any Copyrights, Patents, Trademarks or Mask Works acquired by Grantor after the execution hereof or to delete any reference to any right, title or interest in any Copyrights, Patents, Trademarks, or Mask Works in which Grantor no longer has or claims any right, title or interest; and
 - (2) To file, in its sole discretion, one or more financing or continuation statements and amendments thereto, relative to any of the Intellectual Property Collateral without the signature of Grantor where permitted by law.
- 7. <u>Events of Default.</u> The occurrence of any of the following shall constitute an Event of Default under this IP Agreement:
 - a. An Event of Default occurs under the Financing Agreement; or any document from Grantor to Lender; or
 - b. Grantor breaches any warranty or agreement made by Grantor in this IP Agreement.

solely

- 8. Remedies. Upon the occurrence and continuance of an Event of Default, Lender shall have the right to exercise all the remedies of a secured party under the Massachusetts Uniform Commercial Code, including without limitation the right to require Grantor to assemble the Intellectual Property Collateral and any tangible property in which Lender has a security interest and to make it available to Lender at a place designated by Lender. Lender shall have a nonexclusive, royalty free license to use the Copyrights, Patents, Trademarks, and Mask Works/to the extent reasonably necessary to permit Lender to exercise its rights and remedies upon the occurrence of an Event of Default. Grantor will pay any expenses (including reasonable attorney's fees) incurred by Lender in connection with the exercise of any of Lender's rights hereunder, including without limitation any expense incurred in disposing of the Intellectual Property Collateral. All of Lender's rights and remedies with respect to the Intellectual Property Collateral shall be cumulative.
- 9. <u>Indemnity</u> Grantor agrees to defend, indemnify and hold harmless Lender and its officers, employees, and agents against: (a) all obligations, demands, claims, and liabilities claimed or asserted by any other party in connection with the transactions contemplated by this IP Agreement, and (b) all losses or expenses in any way suffered, incurred, or paid by Lender as a result of or in any way arising out of, following or consequential to transactions between Lender and Grantor, whether under this IP Agreement or otherwise (including without limitation, reasonable attorneys fees and reasonable expenses), except for losses arising from or out of Lender's gross negligence or willful misconduct.

- Reassignment. At such time as Grantor shall completely satisfy all of the obligations secured hereunder. Lender shall execute and deliver to Grantor all deeds, assignments, and other instruments as may be necessary or proper to reinvest in Grantor full title to the property assigned hereunder, subject to any disposition thereof which may have been made by Lender pursuant hereto.
- Course of Dealing. No course of dealing, nor any failure to exercise, nor any delay in exercising any right, power or privilege hereunder shall operate as a waiver thereof.
- Attorneys' Fees. If any action relating to this IP Agreement is brought by either party hereto against the other party, the prevailing party shall be entitled to recover reasonable attorneys fees, costs and disbursements.
- Amendments. This IP Agreement may be amended only by a written instrument signed by both parties 13. hereto.
- Counterparts. This IP Agreement may be executed in two or more counterparts, each of which shall 14. be deemed an original but all of which together shall constitute the same instrument.
- Law and Jurisdiction. This IP Agreement shall be governed by and construed in accordance with the 15. laws of the Commonwealth of Massachusetts. GRANTOR ACCEPTS FOR ITSELF AND IN CONNECTION WITH ITS PROPERTIES, UNCONDITIONALLY, THE NON-EXCLUSIVE JURISDICTION OF ANY STATE OR FEDERAL COURT OF COMPETENT JURISDICTION IN THE COMMONWEALTH OF MASSACHUSETTS IN ANY ACTION, SUIT, OR PROCEEDING OF ANY KIND, AGAINST IT WHICH ARISES OUT OF OR BY REASON OF THIS AGREEMENT; PROVIDED, HOWEVER, THAT IF FOR ANY REASON LENDER CANNOT AVAIL ITSELF OF THE COURTS OF THE COMMONWEALTH OF MASSACHUSETTS, GRANTOR ACCEPTS JURISDICTION OF THE COURTS AND VENUE IN SANTA CLARA COUNTY, CALIFORNIA.

GRANTOR AND LENDER EACH HEREBY WAIVE THEIR RESPECTIVE RIGHTS TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF ANY OF THE LOAN DOCUMENTS OR ANY OF THE TRANSACTIONS CONTEMPLATED THEREIN, INCLUDING CONTRACT CLAIMS, TORT CLAIMS, BREACH OF DUTY CLAIMS, AND ALL OTHER COMMON LAW OR STATUTORY CLAIMS. EACH PARTY RECOGNIZES AND AGREES THAT THE FOREGOING WAIVER CONSTITUTES A MATERIAL INDUCEMENT FOR IT TO ENTER INTO THIS AGREEMENT. EACH PARTY REPRESENTS AND WARRANTS THAT IT HAS REVIEWED THIS WAIVER WITH ITS LEGAL COUNSEL AND THAT IT KNOWINGLY AND VOLUNTARILY WAIVES ITS JURY TRIAL RIGHTS FOLLOWING CONSULTATION WITH LEGAL COUNSEL.

16. Confidentiality. In handling any confidential information, Lender shall exercise the same degree of care that it exercises with respect to its own proprietary information of the same types to maintain the confidentiality of any non-public information thereby received or received pursuant to this IP Agreement except that the disclosure of this information may be made (i) to the affiliates of the Lender, (ii) to prospective transferee or purchasers of an interest in the obligations secured hereby, provided that they have entered into comparable confidentiality agreement in favor of Grantor and have deliver a copy to Grantor, (iii) as required by law, regulation, rule or order, subpoena judicial order or similar order and (iv) as may be required in connection with the examination, audit or similar investigation of Lender.

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PATENT REEL: 010639 FRAME: 0149

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IN WITNESS WHEREOF, the undersigned has executed this IP Agreement as a sealed instrument under the laws of the Commonwealth of Massachusetts, on the day and year first above written.

Address of Grantor:

Two Federal Street
Billerica, Massachusetts 01821

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GRANTOR:

PERITUS SOFTWARE SERVICES, INC.

By: John Devil

Name: JOHN GIONAGO

Title: Kashlat

EXHIBIT "A"

COPYRIGHTS

SCHEDULE A - ISSUED COPYRIGHTS

COPYRIGHT DESCRIPTION

REGISTRATION NUMBER

DATE OF ISSUANCE

SEE AMPLEASING MES TO

SCHEDULE B - PENDING COPYRIGHT APPLICATIONS

COPYRIGHT DESCRIPTION

APPLICATION NUMBER

FIRST DATE

OF DISTRIBUTION

DATE OF FILING

DATE OF CREATION

FIRST DATE
OF PUBLIC
DISTRIBUTION

NON-P

SCHEDULE C - UNREGISTERED COPYRIGHTS (Where No Copyright Application is Pending)

DATE AND
RECORDATION
NUMBER OF IP
AGREEMENT WITH
OWNER OR ORIGINAL

GRANTOR IF AUTHOR OR OWNER

OF COPYRIGHT

IS DIFFERENT FROM GRANTOR

ORIGINAL AUTHOR OR OWNER OF

COPYRIGHT IS DIFFERENT ROM

GRANTOR

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DESCRIPTION CREATION

COPYRIGHT

DATE OF

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EXHIBIT "B"

PATENTS

PATENT

DESCRIPTION DOCKET NO. COUNTRY SERIAL NO. FILING DATE STATUS

Saa attached Sheet

Exhibit "C" attached to that certain Intellectual Property Security Agreement dated New 1999.

EXHIBIT "C"

TRADEMARKS

TRADEMARK

DESCRIPTION COUNTRY

SERIAL NO.

REG. NO

STATUS

See allusted Sheets

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Peritus Software Services, Inc.

Patents and Patent Applications

Patent Applications Pending

Name of Patent	Serial No.	Date Filed	File No.
Code Analyzer	08/555,932	11-13-95	18407
System & Method for Converting Data Field Lengths in Telon Program Files & Databases	08/886,624	07-01-97	N/A
System & Method for Converting Data Field Lengths in PL/I Program Files and Databases	08/906,267	08-05-97	N/A
System & Method for Converting Data Field Lengths in Assembler Codes & Databases	08/906,268	08-05-97	N/A

Patents Granted

Name of Patent	Patent No.	Date of Patent
Process & Tool for Scalable Automated Data Field		
Replacement	5,838,979	11-17-98
System & Method for Bridging Compliant and Non-		
Compliant Files	5,911,142	06-08-99

Copyrights, Service Marks, Trademarks And Copyright, Service Mark & Trademark Applications Owned By Peritus Software Services, Inc.

Trademark	Serial/Registration No.	Registration Date
AUTOENHANCER/2000	2159294	05-19-98
AUTOMATE:2000	2051605	04-08-97
PERITUS	1968718	04-16-96
MILLENNIUM DYNAMICS	2103907	10-07-97
PERITUS LOGO	1,631,907	01-15-91
VANTAGE MDI YR2000 & DESIGN	2,159,841	05-26-98
MDI	75-286,620	05-05-97
MDI & DESIGN	75-017,737	09-18-95
VANTAGE YR2000	74-631,055	01-06-95

Copyright	Registration No.	Registration Date
VANTAGE YR2000 SOURCE CODE		
BOOKS	TXU712743	12-08-95

PATENT RECORDED: 02/25/2000 REEL: 010639 FRAME: 0155