505560740 07/08/2019

PATENT ASSIGNMENT COVER SHEET

Electronic Version v1.1 Stylesheet Version v1.2 EPAS ID: PAT5607537

| SUBMISSION TYPE: | NEW ASSIGNMENT |
|-----------------------|-------------------|
| NATURE OF CONVEYANCE: | SECURITY INTEREST |

CONVEYING PARTY DATA

| Name | Execution Date |
|-----------------|----------------|
| HATCH DATA INC. | 06/28/2019 |

RECEIVING PARTY DATA

| Name: | WINDSAIL CAPITAL FUND, L.P. | |
|-------------------|-----------------------------|--|
| Street Address: | 133 FEDERAL ST | |
| Internal Address: | 12TH FLOOR | |
| City: | BOSTON | |
| State/Country: | MASSACHUSETTS | |
| Postal Code: | 02110 | |

PROPERTY NUMBERS Total: 5

| Property Type | Number |
|---------------------|----------|
| Application Number: | 15145068 |
| Application Number: | 15144961 |
| Application Number: | 15145057 |
| Application Number: | 15145149 |
| Application Number: | 15145123 |

CORRESPONDENCE DATA

Fax Number: (617)502-5002

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent

using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

Phone: 617-248-5000

Email: PatentDocket@choate.com

CHOATE HALL & STEWART LLP-PATENT DOCKET **Correspondent Name:**

Address Line 1: TWO INTERNATIONAL PLACE

Address Line 4: BOSTON, MASSACHUSETTS 02110

| ATTORNEY DOCKET NUMBER: | 2012961-0004 |
|-------------------------|----------------------|
| NAME OF SUBMITTER: | MICHAEL A. SHINALL |
| SIGNATURE: | /Michael A. Shinall/ |
| DATE SIGNED: | 07/08/2019 |

Total Attachments: 7

PATENT REEL: 049690 FRAME: 0746

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INTELLECTUAL PROPERTY SECURITY AGREEMENT

This Intellectual Property Security Agreement (this "Agreement") is entered into as of June 28, 2019 by and between (i) WINDSAIL CAPITAL FUND, L.P., as administrative agent and collateral agent for the Lenders (as defined in the Credit Agreement (defined herein)) ("Agent"), and (ii) HATCH DATA INC., a Delaware corporation ("Grantor").

RECITALS

- A. The Agent and the Lenders have agreed to make certain advances of money and to extend certain financial accommodations to Grantor (the "Loans") in the amounts and manner set forth in that certain Credit and Security Agreement by and between Agent, the Lenders party thereto and Grantor dated as of the date hereof (as the same may be amended, modified or supplemented from time to time, the "Credit Agreement"; capitalized terms used herein without definition shall have the meanings given to such terms in the Credit Agreement). The Agent and Lenders are willing to make the Loans to Grantor, but only upon the condition, among others, that Grantor shall grant to Agent, for its benefit and for the benefit of the Lenders, a security interest in certain Intellectual Property of Grantor to secure the obligations of Grantor under the Credit Agreement.
- B. Pursuant to the terms of the Credit Agreement, Grantor has granted to Agent, for its benefit and for the benefit of the Lenders, a security interest in all of Grantor's right, title and interest, whether presently existing or hereafter acquired, in, to and under all of the Collateral.

NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound, as collateral security for the prompt and complete payment when due of its obligations under the Credit Agreement, Grantor hereby represents, warrants, covenants and agrees as follows:

AGREEMENT

- 1. <u>Grant of Security Interest</u>. To secure its obligations under the Credit Agreement, Grantor grants and pledges to Agent, for its benefit and the benefit of the Lenders, a security interest in all of Grantor's right, title and interest in, to and under its Intellectual Property (all of which shall collectively be called the "Intellectual Property Collateral"), including, without limitation, the following:
- (a) Any and all applications and copyright registrations owned by Grantor, including without limitation those set forth on Exhibit A attached hereto (collectively, the "Copyrights");
- (b) All patents and patent applications owned by Grantor, including without limitation the patents and patent applications set forth on Exhibit B attached hereto (collectively, the "Patents");
- (c) All trademark and service mark registrations and applications owned by Grantor, including without limitation those set forth on Exhibit C attached hereto; provided that

no security interest shall be granted in United States intent-to-use trademark applications to the extent that, and solely during the period in which, the grant of a security interest therein would impair the validity or enforceability of such intent-to-use trademark applications under applicable federal law (collectively, the "Trademarks"); and

- (d) All proceeds, income, royalties, license fees and products of the foregoing, including without limitation all payments under insurance or any indemnity or warranty payable in respect of any of the foregoing.
- 2. <u>Recordation</u>. Grantor authorizes the Commissioner for Patents, the Commissioner for Trademarks, the Register of Copyrights, and any other government officials to record and register this Agreement upon request by Agent.
- 3. <u>Loan Documents</u>. This Agreement has been entered into pursuant to and in conjunction with the Credit Agreement, which is hereby incorporated by reference. The provisions of the Credit Agreement shall supersede and control over any conflicting or inconsistent provision herein. The rights and remedies of Agent and Lenders with respect to the Intellectual Property Collateral are as provided by the Credit Agreement and related documents, and nothing in this Agreement shall be deemed to limit such rights and remedies.
- 4. <u>Execution in Counterparts</u>. This Agreement may be executed in counterparts (and by different parties hereto in different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. Delivery of an executed counterpart of a signature page to this Agreement by facsimile or in electronic (i.e., "pdf" or "tif" format) shall be effective as delivery of a manually executed counterpart of this Agreement.
- 5. <u>Successors and Assigns</u>. This Agreement will be binding on and shall inure to the benefit of the parties hereto and their respective successors and assigns.
- 6. <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of New York without regard to conflicts of law principles.

[Signature pages follow]

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IN WITNESS WHEREOF, the parties have caused this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

GRANTOR:

HATCH DATA INC.

Name: J Zachary Robin

Title: Chief Executive Officer

REEL: 049690 FRAME: 0750

AGENT:

WINDSAIL CAPITAL FUND, L.P.

By: WindSail GP, LLC, its General Partner

Name: Michael Rand

Title: Managing Director

[Signature Page to Intellectual Property Security Agreement]

EXHIBIT A

Copyrights

DescriptionRegistration/Registration/ApplicationApplicationNumberDate

None

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EXHIBIT B

Patents

| Description | Registration/ Application Number | Registration/ Application <u>Date</u> |
|--|--|---|
| APPARATUS AND METHOD FOR ENERGY MANAGEMENT OF MULTIPLE FACILITIES AS A FUNCTION OF ESTIMATED OCCUPANCY | 15/145,068 | May 3, 2016 |
| APPARATUS AND METHOD FOR OCCUPANCY DETERMINATION | 15/144,961 | May 3, 2016 |
| APPARATUS AND METHOD FOR FORECASTING OCCUPANCY BASED ON ENERGY CONSUMPTION | 15/145,057 | May 3, 2016 |
| APPARATUS AND METHOD FOR FORECASTING OCCUPANCY BASED ON ENERGY CONSUMPTION | 15/145,149 | May 3, 2016 |
| APPARATUS AND METHOD FOR FOCUSED MARKETING MESSAGING BASED ON ESTIMATED BUILDING OCCUPANCY | 15/145,123 | May 3, 2016 |

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EXHIBIT C

Trademarks

Registration/ Application Number Registration/ Application <u>Date</u> **Description**

None

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RECORDED: 07/08/2019