

PATENT ASSIGNMENT COVER SHEET

Electronic Version v1.1
Stylesheet Version v1.2

EPAS ID: PAT7750458

SUBMISSION TYPE:	NEW ASSIGNMENT
NATURE OF CONVEYANCE:	SECURITY INTEREST

CONVEYING PARTY DATA

Name	Execution Date
PEOPLE.AI, INC.	01/13/2023

RECEIVING PARTY DATA

Name:	BANK OF MONTREAL, AS ADMINISTRATIVE AGENT
Street Address:	ONE MARKET PLAZA, SPEAR TOWER, SUITE 1515
City:	SAN FRANCISCO
State/Country:	CALIFORNIA
Postal Code:	94105

PROPERTY NUMBERS Total: 111

Property Type	Number
Application Number:	16213754
Application Number:	16237579
Application Number:	16237580
Application Number:	16237582
Application Number:	16237585
Application Number:	16361025
Application Number:	16360933
Application Number:	16360953
Application Number:	16360997
Application Number:	16361009
Application Number:	16360960
Application Number:	16360892
Application Number:	16360884
Application Number:	16360866
Application Number:	16371035
Application Number:	16398153
Application Number:	16371037
Application Number:	16371039
Application Number:	16371041
Application Number:	16371042

PATENT

Property Type	Number
Application Number:	16398157
Application Number:	16398150
Application Number:	16371044
Application Number:	16371048
Application Number:	16418846
Application Number:	16398220
Application Number:	16418769
Application Number:	16421280
Application Number:	16398260
Application Number:	16421288
Application Number:	16418725
Application Number:	16399787
Application Number:	16400000
Application Number:	16418807
Application Number:	16419583
Application Number:	16418826
Application Number:	16399679
Application Number:	16399690
Application Number:	16420059
Application Number:	16418836
Application Number:	16421298
Application Number:	16421328
Application Number:	16421370
Application Number:	16418891
Application Number:	16418851
Application Number:	16418539
Application Number:	16421256
Application Number:	16420052
Application Number:	16399706
Application Number:	16418867
Application Number:	16421324
Application Number:	16418629
Application Number:	16418747
Application Number:	16420039
Application Number:	16418892
Application Number:	17113843
Application Number:	17129213
Application Number:	63109753

Property Type	Number
Application Number:	16877078
Application Number:	16708247
Application Number:	16716221
Application Number:	63109952
Application Number:	16694274
Application Number:	16695082
Application Number:	16694253
Application Number:	16700484
Application Number:	16700498
Application Number:	16700510
Application Number:	16708257
Application Number:	16725705
Application Number:	17102379
Application Number:	16773363
Application Number:	16792676
Application Number:	16895946
Application Number:	16877016
Application Number:	16880799
Application Number:	16882078
Application Number:	16898132
Application Number:	17014176
Application Number:	17102387
Application Number:	17102397
Application Number:	17157471
Application Number:	17175982
Application Number:	63217026
Application Number:	17329854
Application Number:	17361094
Application Number:	17504394
Application Number:	17519091
Application Number:	17520051
Application Number:	17519561
Application Number:	17683240
Application Number:	17683245
Application Number:	17694198
Application Number:	17700233
Application Number:	17700210
Application Number:	17853797

Property Type	Number
Application Number:	17867245
Application Number:	17888244
Application Number:	17948166
Application Number:	17953220
Application Number:	17958714
Application Number:	17958769
Application Number:	17958592
Application Number:	17962477
Application Number:	17962475
Application Number:	17986214
Application Number:	17990791
Application Number:	16399768
Application Number:	16421151
Application Number:	16371050
Application Number:	16371049

CORRESPONDENCE DATA

Fax Number: (202)533-9099

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

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Email: jspiantanida@vorys.com

Correspondent Name: VORYS, SATER, SEYMOUR AND PEASE LLP

Address Line 1: P.O. BOX 2255 -- IPLAW@VORYS

Address Line 2: ATTN: MAUREEN E. KELLY

Address Line 4: COLUMBUS, OHIO 43216-2255

ATTORNEY DOCKET NUMBER:	049089-94
NAME OF SUBMITTER:	JULIE S. PIANTANIDA
SIGNATURE:	/julie piantanida/
DATE SIGNED:	01/19/2023

Total Attachments: 17

- source=BMO-People.ai - Patent Security Agreement#page1.tif
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PATENT SECURITY AGREEMENT

This PATENT SECURITY AGREEMENT, (as amended, modified, supplemented, restated or replaced from time to time "Agreement") dated as of January 13, 2023, between each of the entities identified under the caption "Grantors" on the signature pages hereto and each entity, if any, that becomes a "Grantor" (individually, a "Grantor" and, collectively, the "Grantors"), and BANK OF MONTREAL, as administrative agent for and on behalf of the Secured Parties (together with its successors and assigns in such capacity, the "Administrative Agent").

WITNESSETH:

WHEREAS, pursuant to that certain Credit Agreement, dated as of January 13, 2023 (as amended, supplemented, amended and restated or otherwise modified from time to time, the "Credit Agreement"), between PEOPLE.AI, INC. (the "Borrower"), the Administrative Agent and the Lenders, the Grantors are required to execute and deliver this Patent Security Agreement.

WHEREAS, in connection with the Credit Agreement, the Grantors have executed and delivered a Pledge and Security Agreement, dated as of January 13, 2023 (as amended, supplemented, amended and restated or otherwise modified from time to time, the "Security Agreement");

WHEREAS, pursuant to the Credit Agreement and the Security Agreement, the Grantors are required to grant to the Administrative Agent, for the benefit of the Secured Parties, a continuing security interest in all of the Patent Collateral (as defined below) to secure all Secured Obligations; and

WHEREAS, the Grantors have duly authorized the execution, delivery and performance of this Agreement;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, each Grantor agrees, for the benefit of the Administrative Agent and the Secured Parties, as follows:

SECTION 1. Definitions. Unless otherwise defined herein or the context otherwise requires, terms used in this Agreement, including its preamble and recitals, have the meanings provided (or incorporated by reference) in the Security Agreement.

SECTION 2. Grant of Security Interest. Each Grantor hereby collaterally assigns, pledges, hypothecates, charges and mortgages to the Administrative Agent, for the benefit of the Secured Parties, continuing security interest in all of the following property, whether now or hereafter existing or acquired by such Grantor (the "Patent Collateral"):

- (a) all of its patents now existing or hereafter adopted or acquired, including those referred to in Item A of Schedule I hereto, whether currently in use or not, all registrations and recordings thereof and all applications in connection therewith, whether pending or in preparation for filing, including registrations, recordings and applications in

the United States Patent and Trademark Office or in any office or agency of the United States of America or any State thereof or any other country or political subdivision thereof or otherwise, and all common-law rights relating to the foregoing, and (ii) the right to obtain all reissues, extensions or renewals of the foregoing (collectively referred to as "Patent");

(b) all Patent licenses for the grant by or to such Grantor of any right to use any Patent, including each Patent license referred to in Item B of Schedule I hereto, with the exception of those licenses or other agreements that the grant of the security interest therein would (A) constitute a violation of a valid and enforceable restriction in favor of a third party (other than an Obligor) on such grant, unless and until any required consents shall have been obtained, or (B) give any other party to such license or other agreement (other than an Obligor) the right to terminate its obligations thereunder; *provided*, that the foregoing exclusions in the preceding clauses (A) and (B) shall in no way be construed to apply to the extent that the condition is unenforceable under Sections 9-406, 9-407, 9-408 or 9-409 of the NYUCC (or any successor provision or provisions) of any relevant jurisdiction or any other applicable governmental law; *provided, further*, that such security interest shall attach immediately and automatically without further action when the condition shall be remedied and, to the extent severable, shall attach immediately to any portion of such assets or rights that does not result in any of the consequences specified in the preceding clauses (A) or (B);

(c) all of the goodwill of the business connected with the use of, and symbolized by the items described in, clause (a), and to the extent applicable clause (b);

(d) the right to sue third parties for past, present and future infringements of any Patent Collateral described in clause (a) and, to the extent applicable, clause (b); and

(e) all Proceeds of, and rights associated with, the foregoing, including any claim by such Grantor against third parties for past, present or future infringement or dilution of any Patent, Patent registration or Patent license, or for breach or enforcement of any Patent license and all rights corresponding thereto throughout the world.

Notwithstanding the foregoing, the Patent Collateral shall not include any Excluded Property.

SECTION 3. Security Agreement. This Agreement has been executed and delivered by the Grantors for the purpose of registering the security interest of Administrative Agent, for and on behalf of the Secured Parties, in the Patent Collateral with the United States Patent and Trademark Office and corresponding offices in other countries of the world. The security interest granted hereby has been granted as a supplement to, and not in limitation of, the security interest granted to the Administrative Agent, for the benefit of the Secured Parties, for its benefit under the Security Agreement. The Security Agreement (and all rights and remedies of the Administrative Agent and each Secured Party thereunder) shall remain in full force and effect in accordance with its terms. The Grantors authorize and request that the Commissioner for Patents and any other applicable government officer record this Patent Security Agreement.

SECTION 4. Release of Liens. Upon (i) the disposition of any Patent Collateral to the extent permitted by the Credit Agreement or (ii) the termination of the Credit Agreement in accordance with the terms thereby, the security interests granted herein shall automatically terminate with respect to (A) such Patent Collateral (in the case of clause (i)) or (B) all Patent Collateral (in the case of clause (ii)). Upon any such disposition or termination, the Administrative Agent will, at the Grantors' sole expense, without any representations, warranties or recourse of any kind whatsoever, (x) deliver to the Grantors all Patent Collateral held by the Administrative Agent, for the benefit of the Secured Parties, hereunder and (y) execute and deliver to the Grantors such documents as the Grantors shall reasonably request to evidence such termination.

SECTION 5. Acknowledgment. The Grantors hereby further acknowledge and affirm that the rights and remedies of the Administrative Agent and the Secured Parties with respect to the security interest in the Patent Collateral granted hereby are more fully set forth in the Security Agreement, the terms and provisions of which (including the remedies provided for therein) are incorporated by reference herein as if fully set forth herein.

SECTION 6. Loan Document. This Agreement is a Loan Document executed pursuant to the Credit Agreement and shall (unless otherwise expressly indicated herein) be construed, administered and applied in accordance with the terms and provisions thereof, including Article 15 thereof. In the event of any conflict between this Agreement and the Credit Agreement, the Credit Agreement will control.

SECTION 7. Governing Law. THIS AGREEMENT AND ANY CLAIMS, CONTROVERSY, DISPUTE OR CAUSE OF ACTION (WHETHER IN CONTRACT OR TORT OR OTHERWISE) BASED UPON, ARISING OUT OF OR RELATING TO THIS AGREEMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAW OF THE STATE OF NEW YORK WITHOUT REGARD TO CONFLICTS OF LAW PRINCIPLES THEREOF OTHER THAN SECTION 5-1401 OF THE GENERAL OBLIGATIONS LAW OF THE STATE OF NEW YORK.

SECTION 8. Counterparts. This Agreement may be executed by the parties hereto in several counterparts, each of which shall be deemed to be an original and all of which shall constitute together but one and the same agreement. Delivery of an executed counterpart of a signature page to this Agreement by facsimile (or other electronic) transmission shall be effective as a delivery of a manually executed counterpart of this Agreement.

* * * * *

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed and delivered as of the day and year first above written.

GRANTORS:

PEOPLE.AI, INC., as Grantor




By: _____

Name: Oleg Rogynskyy

Title: President and Chief Executive Officer

BANK OF MONTREAL, as Secured Party

By: 

Name: Jeff LaRue

Title: Director

[Signature Page to Patent Security Agreement]

PATENT
REEL: 062435 FRAME: 0837

SCHEDULE I

Item A. Patents /Licenses

Patents

Matter Title	Application No	Application Date	Pat./Reg. No.	Country	Status	Owner
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES DIRECTLY TO RECORD OBJECTS OF SYSTEMS OF RECORD	16/213754	12/7/18	10565229	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES TO RECORD OBJECTS OF SYSTEMS OF RECORD WITH NODE PROFILES	16/237579	12/31/18	10657129	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR LINKING ELECTRONIC ACTIVITIES TO NODE PROFILES	16/237580	12/31/18	10599653	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR LINKING RECORD OBJECTS TO NODE PROFILES	16/237582	12/31/18	10528601	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING CONFIDENCE SCORES OF VALUES OF FIELDS OF NODE PROFILES USING ELECTRONIC ACTIVITIES	16/237585	12/31/18	10585880	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING NODE PROFILES USING ELECTRONIC ACTIVITY INFORMATION	16/361025	3/21/19	11048740	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR CLASSIFYING ELECTRONIC ACTIVITIES BASED ON SENDER AND RECIPIENT INFORMATION	16/360933	3/21/19	10505888	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS FOR UPDATING CONFIDENCE SCORES OF LABELS BASED ON SUBSEQUENT ELECTRONIC ACTIVITIES	16/360953	3/21/19	11265388	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING NODE PROFILE STATUS BASED ON AUTOMATED ELECTRONIC ACTIVITY	16/360997	3/21/19	10509781	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING MULTIPLE VALUE DATA STRUCTURES USING A SINGLE ELECTRONIC ACTIVITY	16/361009	3/21/19	10678795	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MAINTAINING A TIME SERIES OF DATA POINTS	16/360960	3/21/19	10521443	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MAINTAINING TRUST SCORES FOR DATA SOURCES	16/360892	3/21/19		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR NODE RESOLUTION USING MULTIPLE FIELDS WITH DYNAMICALLY DETERMINED PRIORITIES BASED ON FIELD VALUES	16/360884	3/21/19	10516587	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR ASSIGNING TAGS TO NODE PROFILES USING ELECTRONIC ACTIVITIES	16/360866	3/21/19	10496635	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR IDENTIFYING NODE HIERARCHIES AND CONNECTIONS USING ELECTRONIC ACTIVITIES	16/371035	3/31/19	10866980	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING LABELS ASSIGNED TO ELECTRONIC ACTIVITIES	16/398153	4/29/19	10489462	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING NEW RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES	16/371037	3/31/19	10503783	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS FOR UPDATING FIELD-VALUE PAIRS OF RECORD OBJECTS USING ELECTRONIC ACTIVITIES	16/371039	3/31/19	10503719	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING FIELD-SPECIFIC HEALTH SCORES FOR A SYSTEM OF RECORD	16/371041	3/31/19	10552932	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR DETECTING EVENTS BASED ON UPDATES TO NODE PROFILES FROM ELECTRONIC ACTIVITIES	16/371042	3/31/19	10489457	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR INFERRING SCHEDULE PATTERNS USING ELECTRONIC ACTIVITIES OF NODE PROFILES	16/398157	4/29/19	10496688	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING GROUP NODE PROFILES BASED ON MEMBER NODES	16/398150	4/29/19	10878015	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR CLASSIFYING PHONE NUMBERS BASED ON NODE PROFILE DATA	16/371044	3/31/19	10516784	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING A PERFORMANCE PROFILE OF A NODE PROFILE INCLUDING FIELD-VALUE PAIRS USING ELECTRONIC ACTIVITIES	16/371048	3/31/19	10657130	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR AUTO DISCOVERY OF FILTERS AND PROCESSING ELECTRONIC ACTIVITIES USING THE SAME	16/418846	5/21/19	10679001	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR RESTRICTING ELECTRONIC ACTIVITIES FROM BEING LINKED WITH RECORD OBJECTS	16/398220	4/29/19	10901997	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR ASSIGNING LABELS BASED ON MATCHING ELECTRONIC ACTIVITIES TO RECORD OBJECTS	16/418769	5/21/19	10496636	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS FOR MEASURING GOALS BASED ON MATCHING ELECTRONIC ACTIVITIES TO RECORD OBJECTS	16/421280	5/23/19		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING A COMPLETION SCORE OF A RECORD OBJECT FROM ELECTRONIC ACTIVITIES	16/398260	4/29/19	10496634	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS OF GENERATING AN ENGAGEMENT PROFILE	16/421288	5/23/19	10498856	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR STANDARDIZING FIELD-VALUE PAIRS ACROSS DIFFERENT ENTITIES	16/418725	5/21/19	11363121	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MERGING TENANT SHADOW SYSTEMS OF RECORD INTO A MASTER SYSTEM OF RECORD	16/399787	4/30/19	10496675	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING RECORD OBJECTS OF TENANT SYSTEMS OF RECORD BASED ON A CHANGE TO A CORRESPONDING RECORD OBJECT OF A MASTER SYSTEM OF RECORD	16/400000	4/30/19	10489388	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR FILTERING ELECTRONIC ACTIVITIES BY PARSING CURRENT AND HISTORICAL ELECTRONIC ACTIVITIES	16/418807	5/21/19	10922345	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MANAGING THE USE OF ELECTRONIC ACTIVITIES BASED ON GEOGRAPHIC LOCATION AND COMMUNICATION HISTORY POLICIES	16/419583	5/22/19	10657131	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR REMOVING ELECTRONIC ACTIVITIES FROM SYSTEMS OF RECORDS BASED ON FILTERING POLICIES	16/418826	5/21/19	10769151	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING THE SHAREABILITY OF VALUES OF NODE PROFILES	16/399679	4/30/19	10489387	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS FOR MAINTAINING AN ELECTRONIC ACTIVITY DERIVED MEMBER NODE NETWORK	16/399690	4/30/19	10860794	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS OF DETERMINING NODE METRICS FOR ASSIGNING NODE PROFILES TO CATEGORIES BASED ON FIELD-VALUE PAIRS AND ELECTRONIC ACTIVITIES	16/420059	5/22/19	11343337	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING A MASTER GROUP NODE GRAPH FROM SYSTEMS OF RECORD	16/418836	5/21/19		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MANAGING ELECTRONIC ACTIVITY DRIVEN TARGETS	16/421298	5/23/19	10504050	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING PERFORMANCE PROFILES USING ELECTRONIC ACTIVITIES MATCHED WITH RECORD OBJECTS	16/421328	5/23/19	10649999	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR FORECASTING RECORD OBJECT COMPLETIONS	16/421370	5/23/19	10657132	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR ELECTRONIC ACTIVITY CLASSIFICATION	16/418891	5/21/19	10496681	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING EMAIL ADDRESSES BASED ON EMAIL GENERATION PATTERNS	16/418851	5/21/19	11017004	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR NODE DEDUPLICATION BASED ON A NODE MERGING POLICY	16/418539	5/21/19	10671612	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR ASSIGNING NODE PROFILES TO RECORD OBJECTS	16/421256	5/23/19	10535031	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS FOR DETERMINING A PREFERRED COMMUNICATION CHANNEL BASED ON DETERMINING A STATUS OF A NODE PROFILE USING ELECTRONIC ACTIVITIES	16/420052	5/22/19	10649998	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES WITH RECORD OBJECTS BASED ON ENTITY RELATIONSHIPS	16/399706	4/30/19	10509786	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR INFERRING A TIME ZONE OF A NODE PROFILE USING ELECTRONIC ACTIVITIES	16/418867	5/21/19	10860633	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR IDENTIFYING A SEQUENCE OF EVENTS AND PARTICIPANTS FOR RECORD OBJECTS	16/421324	5/23/19	10515072	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES TO RECORD OBJECTS USING FEEDBACK BASED MATCH POLICIES	16/418629	5/21/19	10489430	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING DOMAIN NAMES OF A GROUP ENTITY USING ELECTRONIC ACTIVITIES AND SYSTEMS OF RECORD	16/418747	5/21/19		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR RESTRICTING GENERATION AND DELIVERY OF INSIGHTS TO SECOND DATA SOURCE PROVIDERS	16/420039	5/22/19	10545980	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MAINTAINING EXTRACTED DATA IN A GROUP NODE PROFILE FROM ELECTRONIC ACTIVITIES	16/418892	5/21/19	11418626	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MAINTAINING AN ELECTRONIC ACTIVITY DERIVED MEMBER NODE NETWORK	17/113843	12/7/20		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES DIRECTLY TO RECORD OBJECTS OF SYSTEMS OF RECORD WITH NODE PROFILES	17/129213	12/21/20	11509736	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS FOR COMPUTING ENGAGEMENT SCORES FOR RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES AND FIELD-VALUE PAIRS	63/109753	11/4/20		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MANAGING THE GENERATION OR DELETION OF RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES AND COMMUNICATION POLICIES	16/877078	5/18/20	11463441	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR CLASSIFYING ELECTRONIC ACTIVITIES BASED ON SENDER AND RECIPIENT INFORMATION	16/708247	12/9/19	11283888	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES WITH RECORD OBJECTS BASED ON ENTITY RELATIONSHIPS	16/716221	12/16/19	11470171	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR SELECTION OF A FIRST RECORD OBJECT FOR ASSOCIATION WITH SECOND RECORD OBJECTS BASED ON CONNECTION PROFILES	63/109952	11/5/20		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES TO RECORD OBJECTS USING FEEDBACK BASED MATCH POLICIES	16/694274	11/25/19	10678796	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR DETECTING EVENTS BASED ON UPDATES TO NODE PROFILES FROM ELECTRONIC ACTIVITIES	16/695082	11/25/19	11265390	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING THE SHAREABILITY OF VALUES OF NODE PROFILES	16/694253	11/25/19	11470170	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING A COMPLETION SCORE OF A RECORD OBJECT FROM ELECTRONIC ACTIVITIES	16/700484	12/2/19	11463545	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MERGING TENANT SHADOW SYSTEMS OF RECORD INTO A MASTER SYSTEM OF RECORD	16/700498	12/2/19	11394791	United States of America	Granted	People.ai, Inc.

SYSTEMS AND METHODS OF GENERATING AN ENGAGEMENT PROFILE	16/700510	12/2/19	11283887	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING NEW RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES	16/708257	12/9/19	11463534	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR IDENTIFYING A SEQUENCE OF EVENTS AND PARTICIPANTS FOR RECORD OBJECTS	16/725705	12/23/19	11153396	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING PERFORMANCE PROFILES OF NODES	17/102379	11/23/20	11503131	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR RESTRICTING GENERATION AND DELIVERY OF INSIGHTS TO SECOND DATA SOURCE PROVIDERS	16/773363	1/27/20	11277484	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES DIRECTLY TO RECORD OBJECTS OF SYSTEMS OF RECORD	16/792676	2/17/20	11451638	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR AUTO DISCOVERY OF FILTERS AND PROCESSING ELECTRONIC ACTIVITIES USING THE SAME	16/895946	6/8/20	11457084	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES DIRECTLY TO RECORD OBJECTS OF SYSTEMS OF RECORD WITH NODE PROFILES	16/877016	5/18/20	10872106	United States of America	Granted	People.ai, Inc.
SYSTEMS AND METHODS FOR MAINTAINING CONFIDENCE SCORES OF ENTITY ASSOCIATIONS DERIVED FROM SYSTEMS OF RECORD	16/880799	5/21/20		United States of America	Pending	
SYSTEMS AND METHODS FOR DETERMINING A COMMUNICATION CHANNEL BASED ON A STATUS OF A NODE PROFILE DETERMINED USING ELECTRONIC ACTIVITIES	16/882078	5/22/20		United States of America	Pending	People.ai, Inc.

SYSTEMS AND METHODS FOR BLAST ELECTRONIC ACTIVITY DETECTION	16/898132	6/10/20	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR REMOVING ELECTRONIC ACTIVITIES FROM SYSTEMS OF RECORDS BASED ON FILTERING POLICIES	17/014176	9/8/20	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS OF GENERATING AN ENGAGEMENT PROFILE	17/102387	11/23/20	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR DETECTING EVENTS BASED ON UPDATES TO NODE PROFILES FROM ELECTRONIC ACTIVITIES	17/102397	11/23/20	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR RESTRICTING ELECTRONIC ACTIVITIES FROM BEING LINKED WITH RECORD OBJECTS	17/157471	1/25/21	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR FILTERING ELECTRONIC ACTIVITIES BY PARSING CURRENT AND HISTORICAL ELECTRONIC ACTIVITIES	17/175982	2/15/21	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING A FILTERED DATA SET	63/217026	6/30/21	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING EMAIL ADDRESSES BASED ON EMAIL GENERATION PATTERNS	17/329854	5/25/21	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING NODE PROFILES USING ELECTRONIC ACTIVITY INFORMATION	17/361094	6/28/21	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR IDENTIFYING A SEQUENCE OF EVENTS AND PARTICIPANTS FOR RECORD OBJECTS	17/504394	10/18/21	United States of America	Pending	People.ai, Inc.

SYSTEMS AND METHODS FOR COMPUTING ENGAGEMENT SCORES FOR RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES AND FIELD-VALUE PAIRS	17/519091	11/4/21		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES WITH WHITESPACE DOMAINS TO RECORD OBJECTS IN A MULTI-TENANT SYSTEM	17/520051	11/5/21		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR SELECTION OF A FIRST RECORD OBJECT FOR ASSOCIATION WITH SECOND RECORD OBJECTS BASED ON CONNECTION PROFILES	17/519561	11/4/21		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING CONFIDENCE SCORES OF LABELS BASED ON SUBSEQUENT ELECTRONIC ACTIVITIES	17/683240	2/28/22		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR DETECTING EVENTS BASED ON UPDATES TO NODE PROFILES FROM ELECTRONIC ACTIVITIES	17/683245	2/28/22		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR RESTRICTING GENERATION AND DELIVERY OF INSIGHTS TO SECOND DATA SOURCE PROVIDERS	17/694198	3/14/22		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR CLASSIFYING ELECTRONIC ACTIVITIES BASED ON SENDER AND RECIPIENT INFORMATION	17/700233	3/21/22		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS OF GENERATING AN ENGAGEMENT PROFILE	17/700210	3/21/22		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING A FILTERED DATA SET	17/853797	6/29/22		United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MERGING TENANT SHADOW SYSTEMS OF RECORD INTO A MASTER SYSTEM OF RECORD	17/867245	7/18/22		United States of America	Pending	People.ai, Inc.

SYSTEMS AND METHODS FOR MAINTAINING EXTRACTED DATA IN A GROUP NODE PROFILE FROM ELECTRONIC ACTIVITIES	17/888244	8/15/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES DIRECTLY TO RECORD OBJECTS OF SYSTEMS OF RECORD	17/948166	9/19/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR AUTO DISCOVERY OF FILTERS AND PROCESSING ELECTRONIC ACTIVITIES USING THE SAME	17/953220	9/26/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MANAGING THE GENERATION OR DELETION OF RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES AND COMMUNICATION POLICIES	17/958714	10/3/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING A COMPLETION SCORE OF A RECORD OBJECT FROM ELECTRONIC ACTIVITIES	17/958769	10/3/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING NEW RECORD OBJECTS BASED ON ELECTRONIC ACTIVITIES	17/958592	10/3/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR DETERMINING THE SHAREABILITY OF VALUES OF NODE PROFILES	17/962477	10/8/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES WITH RECORD OBJECTS BASED ON ENTITY RELATIONSHIPS	17/962475	10/8/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING RECORD OBJECTS OF A SYSTEM OF RECORD	17/986214	11/14/22	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR MATCHING ELECTRONIC ACTIVITIES DIRECTLY TO RECORD OBJECTS OF SYSTEMS OF RECORD WITH NODE PROFILES	17/990791	11/21/22	United States of America	Pending	People.ai, Inc.

SYSTEMS AND METHODS FOR CONFIRMING MEETING EVENTS USING ELECTRONIC ACTIVITIES	16/399768	04/30/19	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR GENERATING PERFORMANCE SCORES BASED ON NODE PERFORMANCE PROFILES	16/421151	05/23/19	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR ESTIMATING TIME TO PERFORM ELECTRONIC ACTIVITIES	16/371050	03/31/19	United States of America	Pending	People.ai, Inc.
SYSTEMS AND METHODS FOR UPDATING FIELD VALUE PAIRS OF A RECORD OBJECT USING ELECTRONIC ACTIVITIES MATCHED TO THE RECORD OBJECT	16/371049	03/31/19	United States of America	Pending	People.ai, Inc.

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