FORM PTO-1618A Expires 06/30/99 OMB 0651-0027

10-30-1998



U.S. Department of Commerce Patent and Trademark Office TRADEMARK

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| RECORDATIO  | N FORM COVER SHEET of grantening   |
| 10-19-98 TRADEM   | MARKS ONLY Please record the attached original document(s) or copy(ies).   |
| Submission Type   | Conveyance Type  |
| X New   | Assignment License   |
| Resubmission (Non-Recordation) Document ID #  Correction of PTO Error | X Security Agreement Nunc Pro Tunc Assignment  Effective Date  Month Day Year  |
| Reel # Frame #  | 04/14/1998   |
| Corrective Document Reel # Frame #                                    | Other  |
| Conveying Party   | Mark if additional names of conveying parties attached Execution Date Month Day Year   |
| Name TLSP Trademarks, Inc.  | 04/14/1998   |
| Formerly  |  |
| Individual General Partnership  | Limited Partnership X Corporation Association  |
| Other   |  |
| X Citizenship/State of Incorporation/Organization                     | Delaware   |
| Receiving Party   | Mark if additional names of receiving parties attached   |
| Name Mellon Bank, N.A.  |  |
| DBA/AKA/TA  |  |
| Composed of   |  |
| Address (line 1) 1735 Market Street                                   |  |
| Address (line 2)  |  |
| Address (line 3) Philadelphia City                                    | PA/USA 19103 State/Country Zip Code  |
| [ ]   | Limited Partnership If document to be recorded is an assignment and the receiving party is   |
| Corporation X Association   | not domiciled in the United States, an appointment of a domestic representative should be attached.  |
| Other   | (Designation must be a separate document from Assignment.)   |
| Citizenship/State of Incorporation/Organizatio                        | Vertical and the second and the seco |
| ········ /  | FFICE USE ONLY   |
| 01 FC:461 40.00 CH<br>02 FC:462 75.00 CH                              |  |

Public burden reporting for this collection of information is estimated to average approximately 30 minutes per Cover Sheet to be recorded, including time for reviewing the document and gathering the data needed to complete the Cover Sheet. Send comments regarding this burden estimate to the U.S. Patent and Trademark Office, Chief Information Officer, Washington, D.C. 20231 and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Paperwork Reduction Project (0651-0027), Washington, D.C. 20503. See OMB Information Collection Budget Package 0651-0027, Patent and Trademark Assignment Practice. DO NOT SEND REQUESTS TO RECORD ASSIGNMENT DOCUMENTS TO THIS ADDRESS.

Mail documents to be recorded with required cover sheet(s) information to: Commissioner of Patents and Trademarks, Box Assignments , Washington, D.C. 20231

| FORM PTO-<br>Expires 06/30/99<br>OMB 0651-0027   |   | U.S. Department of Commerce Patent and Trademark Office TRADEMARK |  |
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| Domestic R   | epresentative Name and Address Enter for the first Receiving Part   | v only  |  |
| Name [   |   | y only.   |  |
| Address (line 1)   |   |   |  |
| Address (line 2)   |   |   |  |
| Address (line 3)   |   |   |  |
| Address (line 4)   |   |   |  |
| Correspond   | lent Name and Address Area Code and Telephone Number (215) 569-   | -5619   |  |
| Name   | Timothy D. Pecsenye, Esquire  |   |  |
| Address (line 1)   | Blank Rome Comisky & McCauley LLP   |   |  |
| Address (line 2)   | One Logan Square  |   |  |
| Address (line 3)   | Philadelphia, PA 19103  |   |  |
| Address (line 4)   |   |   |  |
| Pages  | Enter the total number of pages of the attached conveyance document including any attachments.  | # 12  |  |
| Trademark A  | Application Number(s) or Registration Number(s) Mark if add   | litional numbers attached   |  |
| Enter either the   | e Trademark Application Number or the Registration Number (DO NOT ENTER BOTH numbers for  |   |  |
| Trac   | demark Application Number(s) Registration Numb  | per(s)  |  |
| 75/320,  | 2,148,271 2,063,384   | 1   |  |
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| Method o   | of Payment: Enclosed Deposit Account X  |   |  |
| (Enter for payment by deposit account or if additional fees can be charged to the account.)  Deposit Account Number: # 02-2555 |   |   |  |
|  |   | X No  |  |
|  | and Signature   |   |  |
| To ti<br>attac   | he best of my knowledge and belief, the foregoing information is true and correct and<br>ched copy is a true copy of the original document. Charges to deposit account are au | any<br>othorized, as  |  |

Timothy D. Pecsenye

indicated herein.

Name of Person Signing

16-14-98 Date Signed

#### TRADEMARK SECURITY AGREEMENT

This Trademark Security Agreement ("Agreement"), dated April 4, 1998, is made by TLSP TRADEMARKS, INC. ("Pledgor") and TELESPECTRUM WORLDWIDE INC. ("TWI") and delivered to MELLON BANK, N.A. ("Lender").

#### **Background**

- A. This Agreement is being executed contemporaneously with that certain Loan and Security Agreement, of even date herewith, between Lender, Pledgor, TWI, and TLSP Investments, Inc. (as amended, supplemented or replaced from time to time, the "Loan Agreement"), under which Pledgor is granting Lender a lien on and security interest in certain assets of Pledgor associated with or relating to services or products sold under Pledgor's trademarks and the goodwill associated therewith, and under which Lender is entitled to foreclose or otherwise deal with such assets under the terms and conditions set forth therein. Capitalized terms not defined herein shall have the meanings given to such terms in the Loan Agreement.
- B. Pledgor has adopted, used and is using (or has filed applications for the registration of) the trademarks, servicemarks and tradenames listed on Schedule "A" attached hereto and made part hereof (all such marks or names hereinafter referred to as the "Trademarks").
- C. Pledgor has agreed to license the use of the Trademarks to TWI pursuant to that certain License Agreement, dated August 9, 1996, between Pledgor and TWI ("Existing License Agreement").
- D. Pursuant to the Loan Agreement, Lender is acquiring a lien on, security interest in and a license to use the Trademarks and the registration thereof, together with all the goodwill of Pledgor associated therewith and represented thereby, as security for all of Pledgor's Obligations (as defined in the Loan Agreement), and Lender desires to have its security interest in such Trademarks confirmed by a document identifying same and in such form that it may be recorded in the United States Patent and Trademark Office.

NOW THEREFORE, with the foregoing Background hereinafter deemed incorporated by reference and made a part hereof, and in consideration of the premises and mutual promises herein contained, the parties hereto, intending to be legally bound hereby, covenant and agree as follows:

1. In consideration of and pursuant to the terms of the Loan Agreement, and for other good, valuable and sufficient consideration, the receipt of which is hereby acknowledged, and to secure Pledgor's Obligations, Pledgor grants to Lender a lien on and security interest in all of Pledgor's present and future right, title and interest in and to the Trademarks, together with

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all the goodwill of Pledgor associated with and represented by the Trademarks, and the registration thereof and the right (but not the obligation) to sue for past, present and future infringements, and the proceeds thereof, including, without limitation, license royalties and proceeds of infringement suits.

- 2. Pledgor hereby covenants and agrees to maintain the Trademarks in full force and effect until all of Pledgor's Obligations are satisfied in full.
  - 3. Pledgor represents, warrants and covenants to Lender that:
- (a) The Trademarks are subsisting and have not been adjudged invalid or unenforceable;
  - (b) All of the Trademarks are registered, valid and enforceable;
- (c) Pledgor is the sole and exclusive owner of the entire and unencumbered right, title and interest in and to each of the Trademarks, and each of the Trademarks is free and clear of any liens, charges and encumbrances including, without limitation, pledges, assignments, licenses (other than to Lender hereunder or TWI pursuant to the Existing License Agreement) and covenants by Pledgor not to sue third persons;
- (d) Pledgor has the unqualified right, power and authority to enter into this Agreement and perform its terms;
- (e) Pledgor has complied with, and will continue for the duration of this Agreement to comply with the requirements set forth in 15 U.S.C. §1051-1127 and any other applicable statutes, rules and regulations in connection with its use of the Trademarks except where failure to comply would not have a material adverse effect on Pledgor or its Property; and
- (f) Pledgor has used and will continue to use for the duration of this Agreement, consistent standards of quality in services or products leased or sold under the Trademarks and hereby grants to Lender and its employees and agents the right (with no obligation of any kind upon Lender to do so) to visit Pledgor's affiliates, franchises or management locations and to inspect the use of the Trademarks and quality control records relating thereto at reasonable times during regular business hours to ensure Pledgor's compliance with this paragraph 3(f).
  - 4. Pledgor further covenants that:
- (a) Until all the Pledgor's Obligations have been satisfied in full, Pledgor will not enter into any amendment or modification to the Existing License Agreement, or any

agreement, including, without limitation, license agreements or options, which are inconsistent with Pledgor's obligations under this Agreement, Pledgor obligations under the Loan Agreement or which restrict or impair Lender's rights hereunder.

- (b) If Pledgor acquires rights to any new Trademarks, the provisions of this Agreement shall automatically apply thereto and such trademarks shall be deemed part of the Trademarks. Pledgor shall give Lender prompt written notice thereof along with an amended Schedule "A."
- 5. So long as this Agreement is in effect and so long as Pledgor has not received notice from Lender that an Event of Default has occurred and is continuing under the Loan Agreement and that Lender has elected to exercise its rights hereunder (i) Pledgor shall continue to have the exclusive right to use the Trademarks; and (ii) Lender shall have no right to use the Trademarks or issue any exclusive or non-exclusive license with respect thereto, or assign, pledge or otherwise transfer title in the Trademarks to anyone else.
- 6. Pledgor agrees not to sell, license, grant any option, assign or further encumber its rights and interest in the Trademarks to any entity or person other than Pledgor or TWI without the prior written consent of Lender.
- 7. Anything herein contained to the contrary notwithstanding, if and while Pledgor shall be in default hereunder or an Event of Default exists under the Loan Agreement, Pledgor hereby covenants and agrees that Lender, as the holder of a security interest under the Uniform Commercial Code, as now or hereafter in effect in Pennsylvania, may take such action permitted hereunder, in its exclusive discretion, to foreclose upon the Trademarks covered hereby. For such purposes, and in the event of Pledgor's default hereunder or an Event of Default under the Loan Agreement and while such default or Event of Default exists, Pledgor hereby authorizes and empowers Lender to make, constitute and appoint any officer or agent of Lender as Lender may select, in its exclusive discretion, as Pledgor's true and lawful attorney-in-fact, with the power to endorse Pledgor's name on all applications, documents, papers and instruments necessary for Lender to use the Trademarks or to grant or issue any exclusive or non-exclusive license under the Trademarks to anyone else, or necessary for Lender to assign, pledge, convey or otherwise transfer title in or dispose of the Trademarks to anyone else including, without limitation, the power to execute a trademarks assignment in the form attached hereto as Exhibit 1. Pledgor hereby ratifies all that such attorney or agent shall lawfully do or cause to be done by virtue hereof, except for the gross negligence or wilful misconduct of such attorney or agent. This power of attorney shall be irrevocable for the life of this Agreement, the Loan Documents, and until all Pledgor's Obligations are indefeasibly paid and satisfied in full.

- 8. This Agreement shall be subject to the terms, provisions, and conditions set forth in the Loan Agreement and may not be modified without the written consent of the party against whom enforcement is being sought.
- 9. All rights and remedies herein granted to Lender shall be in addition to any rights and remedies granted to Lender under the Loan Documents. In the event of an inconsistency between this Agreement and Loan Agreement, the language of this Agreement shall control.
- 10. Upon Pledgor's performance of all of the obligations under the Loan Documents and full and unconditional satisfaction of all of the Pledgor's Obligations, Lender shall execute and deliver to Pledgor all documents reasonably necessary to terminate Lender's security interest in the Trademarks.
- 11. Any and all reasonable fees, costs and expenses, of whatever kind or nature, including the reasonable attorneys' fees and legal expenses incurred by Lender in connection with the preparation of this Agreement and all other documents relating hereto and the consummation of this transaction, the filing or recording of any documents (including all taxes in connection therewith) in public offices, the payment or discharge of any taxes, reasonable counsel fees, maintenance fees, encumbrances or costs otherwise incurred in protecting, maintaining, preserving the Trademarks, or in defending or prosecuting any actions or proceedings arising out of or related to the Trademarks, in each case in accordance with the terms of this Agreement, shall be borne and paid by Pledgor on demand by Lender and until so paid shall be added to the principal amount of Pledgor's Obligations to Lender and shall bear interest at the rate prescribed in the Loan Agreement for the Revolving Credit.
- 12. Subject to the terms of the Loan Agreement, Pledgor shall have the duty to prosecute diligently any application and/or registration with respect to the Trademarks pending as of the date of this Agreement or thereafter, until Pledgor's Obligations shall have been satisfied in full, to preserve and maintain all rights in the Trademarks, and upon reasonable request of Lender, Pledgor shall make federal application on registerable but unregistered Trademarks belonging to Pledgor and licensed to Pledgor. Any reasonable expenses incurred in connection with such applications shall be borne exclusively by Pledgor. Pledgor shall not abandon any Trademarks without the prior written consent of the Lender, which consent shall not be unreasonably withheld.
- 13. Pledgor shall have the right to bring suit in its own name to enforce the Trademarks, in which event Lender may, if Pledgor reasonably deems it necessary, be joined as a nominal party to such suit if Lender shall have been satisfied, in its sole discretion, that it is not

thereby incurring any risk of liability because of such joinder. Pledgor shall promptly, upon demand, reimburse and indemnify Lender for all damages, costs and expenses, including reasonable attorneys' fees and costs, incurred by Lender in the fulfillment of the provisions of this paragraph.

- 14. Upon the occurrence of an Event of Default under the Loan Agreement or hereunder, Lender may, without any obligation to do so, complete any obligation of Pledgor hereunder, in Pledgor's name or in Lender's name, but at the expense of Pledgor, and Pledgor hereby agrees to reimburse Lender in full for all expenses, including, without limitation, all attorneys' fees incurred by Lender in protecting, defending and maintaining the Trademarks.
- 15. No course of dealing between Pledgor and Lender, nor any failure to exercise, nor any delay in exercising, on the part of Lender, any right, power or privilege hereunder, shall operate as a waiver thereof, and all of Lender's rights and remedies with respect to the Trademarks, whether established hereby or by the Loan Documents, or by any other future agreements between Pledgor and Lender or by law, shall be cumulative and may be exercised singularly or concurrently.
- 16. The provisions of this Agreement are severable and the invalidity or unenforceability of any provision herein shall not affect the remaining provisions which shall continue unimpaired and in full force and effect.
- 17. This Agreement shall inure to the benefit of and be binding upon the respective successors and permitted assigns of the parties.
- 18. This Agreement shall be governed by and construed in conformity with the laws of the Commonwealth of Pennsylvania, without regard to its otherwise applicable principles of conflicts of laws.
- 19. Pledgor agrees to the jurisdiction of the State and Federal Courts located in Eastern District of Pennsylvania and to service by certified mail, return receipt requested at the address of the Pledgor.

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20. PLEDGOR AND LENDER EACH WAIVES ANY AND ALL RIGHTS EITHER MAY HAVE TO A JURY TRIAL ARISING IN CONNECTION WITH ANY PROCEEDING OR CONTROVERSY RELATING TO THIS AGREEMENT OR ANY OTHER AGREEMENT BETWEEN PLEDGOR AND LENDER.

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement, under seal, the day and year first above written.

[corporate seal]

TLSP TRADEMARKS, INC.

By:

Richard C. Schwenk, Jr. Chief Financial Officer

Address:

443 South Gulph Road King of Prussia, PA 19406

By signing below, TWI hereby (a) approves and accepts the terms and conditions of this Agreement, (b) agrees to be bound by and comply with the terms and conditions of this Agreement, and (c) agrees that all rights, title and interest it has or may have in and to the Trademarks, are expressly subordinated to all rights, title and interest that Lender has or may have in and to the Trademarks.

TELESPECTRUM WORLDWIDE INC.

[corporate seal]

By:

Richard C. Schwenk, Jr.

Senior Vice President, Chief Financial Officer, Treasurer and Secretary

Address:

443 South Gulph Road

King of Prussia, PA 19406

Approved and accepted:

MELLON BANK, N.A.

By:

Daniel K. Clancy

Vice President

### **SCHEDULE A**

## A. Registered Trademarks

| Trademark/Copyright | Registration No. | Country | Filing Date |
|---------------------|------------------|---------|-------------|
| TELESPECTRUM        | 2,148,271        | USA     | 3/31/98     |
| TELESPECTRUM        | 2,063,384        | USA     | 5/20/97     |

## B. Pending Trademark Applications

| Trademark/Copyright      | Application No. | Country | Filing Date |
|--------------------------|-----------------|---------|-------------|
| THE ONE-SOURCE OUTSOURCE | 75/320,114      | USA     | 7/7/97      |
| TRADEMARK IMAGE          | 75/312,418      | USA     | 6/20/97     |

#### **CORPORATE ACKNOWLEDGMENT**

UNITED STATES OF AMERICA

COMMONWEALTH OF PENNSYLVANIA

: SS

COUNTY OF PHILADELPHIA

.

On this 14th day of April, 1998, before me personally appeared RICHARD C. SCHWENK, JR., to me known and being duly sworn, deposes and says that he is the SR. VICE PRESIDENT

of TELESPECTRUM WORLDWIDE INC., the corporation described in the foregoing Agreement; that he knows the seal of the corporation; that the seal so affixed to the Agreement is such corporate seal; that he signed the Agreement and affixed the seal of the corporation thereto as such officer pursuant to the authority vested in him by law; that the within Agreement is the voluntary act of such corporation; and he desires the same to be recorded as such.

NOTARIAL SEAL DOROTHY L. WYDRA, Notary Public City of Philadelphia, Phila. County My Commission Expires Oct. 31, 1998

Notary Public

My Commission Expires: 10-31-98

### Exhibit 1

## TRADEMARK ASSIGNMENT

| registered owner of the United States trademark   | NC., an Delaware corporation ("Grantor") is the s, tradenames and registrations listed on Schedule Trademarks"), which are registered in the United   |
|---|---|
| WHEREAS,is de   | _ ("Grantee") having a place of business at esirous of acquiring said Trademarks;   |
| acknowledged, and intending to be legally bound<br>hereby transfer, assign and set over unto Grante<br>present and future right, title and interest in and<br>all goodwill associated therewith. No rights or | d hereby, Grantor, its successors and assigns, does<br>e, its successors, transferees and assigns, all of its<br>to the Trademarks and all proceeds thereof and<br>duties of any kind are intended to be granted or<br>ademark Assignment is recorded with the United |
| IN WITNESS WHEREOF, the understool be executed as of the day of   | igned has caused this Trademark Assignment to   |
|   |   |
| Witness:  | By:As Attorney-in-fact  |

### **SCHEDULE A**

## A. Registered Trademarks

| Trademark/Copyright | Registration No. | Country | Filing Date |
|---------------------|------------------|---------|-------------|
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#### CORPORATE ACKNOWLEDGMENT

UNITED STATES OF AMERICA

COMMONWEALTH OF PENNSYLVANIA

COUNTY OF PHILADELPHIA

SS

SCOIVIT OF THEMBELTIM

On this 14 day of April, 1998, before me personally appeared RICHARD C. SCHWENK, Je, to me known and being duly sworn, deposes and says that he is the CHIEF FINANCIAL OFFICER of TLSP TRADEMARKS, INC., the corporation described in the foregoing Agreement; that he knows the seal of the corporation; that the seal so affixed to the Agreement is such corporate seal; that he signed the Agreement and affixed the seal of the corporation thereto as such officer pursuant to the authority vested in him by law; that the within Agreement is the voluntary act of such corporation; and he desires the same to be recorded as such.

NOTARIAL SEAL JOBOTHY L. WYDRA, Notary Public City of Philadelphia, Phila. County A. Commission Expires Oct. 31, 1998

**RECORDED: 10/19/1998** 

Notary Public

My Commission Expires: 10-31-98