

**RECORDATION FORM COVER SHEET  
TRADEMARKS ONLY**

*3/31/99*

TO THE ASSISTANT COMMISSIONER OF PATENTS AND TRADEMARKS: Please record the attached original documents or copy thereof.

1. Name of conveying party(ies): (If multiple assignors, list numerically)

Champagnes P&C Heidsieck

- Individual
- Association
- General Partnership
- Limited Partnership
- Corporation - State
- Other: French Limited Liability Company

Additional name(s) of conveying party(ies) attached?

Yes  No

**04-08-1999**



**101005535**

*3.37.99*

2. Name and address of receiving party(ies):

**Name:** Banque Et Caisse D'Epargne  
De L'Etat, Luxembourg

**Internal Address:**  
**Street Address:** 1, Place de Metz, L-1930

**City:** Luxembourg

- Individual
- Association
- General Partnership
- Limited Partnership
- Corporation - State
- Other: Luxembourg Limited Liability Company

If assignee is not domiciled in the United States, a domestic representative designation is attached:  Yes  No

(Designations must be a separate document from Assignment)

Additional name(s) and address(es) attached?

Yes  No

3. Nature of conveyance:

- Assignment
- Merger
- Security Agreement
- Change of Name
- Other:

Execution Date: (If multiple assignors, list execution dates in numerical order corresponding to numbers indicated in 1 above) March 10, 1999

4. Application number(s) or registration number(s):

a. Trademark Application No(s):

b. Trademark Registration No(s):  
302,737

Additional numbers attached?  Yes  No

5. Name and address of party to whom correspondence concerning document should be mailed:

**Name:** Andrew H. Simpson  
KNOBBE, MARTENS, OLSON & BEAR, LLP  
Customer No. 20,995

**Internal Address:** Sixteenth Floor  
**Street Address:** 620 Newport Center Drive  
**City:** Newport Beach **State:** CA **ZIP:** 92660

7. Total fee (37 CFR 3.41): \$40.00

- Enclosed
- Authorized to be charged to deposit account

8. Deposit account number: 11-1410

Please charge this account for any additional fees which may be required, or credit any overpayment to this account.

6. Total number of applications and registrations involved:

1

9. Statement and signature.

To the best of my knowledge and belief, the foregoing information is true and correct, and any attached copy is a true copy of the original document.

Andrew H. Simpson  
Name of Person Signing

*Andrew H. Simpson*  
Signature

March 30, 1999  
Date

Total number of pages including cover sheet, attachments and document: 33

04/08/1999 DMGUYEM 00000087 302737

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40.00 OP

**ADDITIONAL RECEIVING PARTIES FOR SECURITY AGREEMENT**  
**IN CONNECTION WITH U.S. REGISTRATION NO. 302,737**

1. CAISSE D'EPARGNE POITOU CHARENTE  
A French Non-Profit Credit Institution, with its registered office at  
18 rue Gay Lussac, 86000, Poitiers, France
2. COMMERZBANK AKTIENGESELLSCHAFT  
A German Limited Liability Company, with its registered office at  
Kaiserplatz, 60261, Frankfurt, Germany, acting through its Paris branch at 3 place de  
l'Opera, 75002, Paris, France.
3. CREDIT AGRICOLE INDOSUEZ  
A French limited Liability Company, with its registered office at  
9 quai du Paul Doumer, 92400, Courbevoie, France
4. CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE PERIGORD  
A French Cooperative Association, with its registered office at  
avenue de General de Gaulle, 16800, Soyeux, France
5. CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE MARITIME  
A French Cooperative Association, with its registered office at  
12 boulevard Guillet-Maillet, 17117, Saintes, France.
6. CREDIT LYONNAIS  
A French Limited Liability Company, with its registered office at  
18 rue de la Republique, Lyon, France, and its head office at 19 boulevard des Italiens,  
75002, Paris, France.
7. CREDIT DU NORD  
A French Limited Liability Company, with its registered office at  
28 Place Ribour, Lille, France.
8. MIDLAND BANK PLC  
An English Limited Liability Company, with its registered office at  
20 Poultry, London, acting through its Paris branch at 20 bis avenue Rapp, 75007, Paris,  
France.
9. NATEXIS BANQUE  
A French Limited Liability Company, with its registered office at  
45 rue Saint Dominique, 75007, Paris, France.
10. PARIBAS  
A French Limited Liability Company, with its registered office at  
3 rue d'Antin, 75002, Paris, France.
11. RABOBANK  
A Foreign Company, with its registered office at  
Croesiaan 18, 3521, CB Utrecht, The Netherlands, acting through its Paris branch at 69  
boulevard Haussmann, 75008, Paris, France.
12. SAKURA BANK (LUXEMBOURG) SA  
A Luxembourg Limited Liability Company, with its registered office at

33 boulevard du Prince Henri, L-1724 Luxembourg.

**13. SOCIETE GENERALE**

A French Limited Liability Company, with its registered office at  
29 boulevard Haussmann, 75009, Paris, France.

**14. FRANCOIS MORRISON as representative of THE HOLDERS OF THE EURO 150,000,000  
10% SENIOR NOTES Issued by Remy Cointreau on 30 July 1998  
36, chemin des Vallières, 92410 Ville d'Avray, France.**

**15. PAUL GAGEY as representative of THE HOLDERS OF THE EURO 150,000,000 10%  
SENIOR NOTES Issued by Remy Cointreau on 30 July 1998  
27, rue Bonaparte, 75006 Paris, France.**

**16. CAISSE CENTRALE DES BANQUES POPULAIRES**

A French Limited Liability Company, with its registered office at  
115 rue Montmartre and 2 rue Leon Claudel, 75002, Paris, France.

**17. BANCA NAZIONALE DEL LAVORO SpA**

An Italian Limited Liability Company, with its registered office at  
119, Via Vittorio Veneto, Rome, Italy, acting through its French branch at 26 avenue des  
Champs Elysees, 75008, Paris, France.

**18. BARCLAYS BANK PLC**

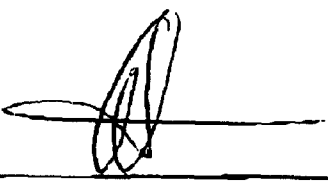
An English Limited Liability Company, with its registered office at  
54 Lombard Street, London EC3P 3AH, whose head office in France is at 45 boulevard  
Haussmann, 75009 Paris, France.

CAB-1126.DOC  
033099

**DESIGNATION OF DOMESTIC REPRESENTATIVE**

Andrew H. Simpson of Knobbe, Martens, Olson & Bear, LLP, 620 Newport Center Drive, 16th Floor, Newport Beach, California 92660, is hereby designated by those numbered below their representative upon whom notices of proceedings affecting the mark may be served.

Dated: March 29<sup>th</sup> 1999

By:   
Gérard Taubman,  
by virtue of Power of Attorney on behalf of:

1. **BANQUE ET CAISSE D'EPARGNE DE L'ETAT DU LUXEMBOURG**  
A Luxembourg Limited Liability Company, with its registered office at  
1, Place de Metz, L-1930 Luxembourg
2. **CAISSE D'EPARGNE POITOU CHARENTE**  
A French Non-Profit Credit Institution, with its registered office at  
18 rue Gay Lussac, 86000, Poitiers, France
3. **COMMERZBANK AKTIENGESELLSCHAFT**  
A German Limited Liability Company, with its registered office at  
Kaiserplatz, 60261, Frankfurt, Germany, acting through its Paris branch at 3 place de  
l'Opera, 75002, Paris, France.
4. **CREDIT AGRICOLE INDOSUEZ**  
A French limited Liability Company, with its registered office at  
9 quai du Paul Doumer, 92400, Courbevoie, France
5. **CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE PERIGORD**  
A French Cooperative Association, with its registered office at  
avenue de General de Gaulle, 16800, Soyieux, France
6. **CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE MARITIME**  
A French Cooperative Association, with its registered office at  
12 boulevard Guillet-Maillet, 17117, Saintes, France.
7. **CREDIT LYONNAIS**  
A French Limited Liability Company, with its registered office at  
18 rue de la Republique, Lyon, France, and its head office at 19 boulevard des Italiens,  
75002, Paris, France.
8. **CREDIT DU NORD**  
A French Limited Liability Company, with its registered office at  
28 Place Ribour, Lille, France.

9. **MIDLAND BANK PLC**  
An English Limited Liability Company, with its registered office at 20 Poultry, London, acting through its Paris branch at 20 bis avenue Rapp, 75007, Paris, France.
10. **NATEXIS BANQUE**  
A French Limited Liability Company, with its registered office at 45 rue Saint Dominique, 75007, Paris, France.
11. **PARIBAS**  
A French Limited Liability Company, with its registered office at 3 rue d'Antin, 75002, Paris, France.
12. **RABOBANK**  
A Foreign Company, with its registered office at Croesiaan 18, 3521, CB Utrecht, The Netherlands, acting through its Paris branch at 69 boulevard Haussmann, 75008, Paris, France.
13. **SAKURA BANK (LUXEMBOURG) SA**  
A Luxembourg Limited Liability Company, with its registered office at 33 boulevard du Prince Henri, L-1724 Luxembourg.
14. **SOCIETE GENERALE**  
A French Limited Liability Company, with its registered office at 29 boulevard Haussmann, 75009, Paris, France.
15. **FRANCOIS MORRISON** as representative of THE HOLDERS OF THE EURO 150,000,000 10% SENIOR NOTES Issued by Remy Cointreau on 30 July 1998
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17. **CAISSE CENTRALE DES BANQUES POPULAIRES**  
A French Limited Liability Company, with its registered office at 115 rue Montmartre and 2 rue Leon Claudel, 75002, Paris, France.
18. **BANCA NAZIONALE DEL LAVARO SpA**  
An Italian Limited Liability Company, with its registered office at 119, Via Vittorio Veneto, Rome, Italy, acting through its French branch at 26 avenue des Champs Elysees, 75008, Paris, France.
19. **BARCLAYS BANK PLC**  
An English Limited Liability Company, with its registered office at 54 Lombard Street, London EC3P 3AH, whose head office in France is at 45 boulevard Haussmann, 75009 Paris, France.

10 March 1999

CHAMPAGNES P&C HEIDSIECK

THE BANKS

THE BONDHOLDERS

THE OTHER LENDERS

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AGREEMENT RELATING TO THE PLEDGE OF  
THE CHARLES HEIDSIECK TRADEMARK

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TRADEMARK  
REEL: 1883 FRAME: 0123

10 March 1999

CHAMPAGNES P&C HEIDSIECK

THE BANKS

THE BONDHOLDERS

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AGREEMENT RELATING TO THE PLEDGE OF  
THE CHARLES HEIDSIECK TRADEMARK

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**AGREEMENT RELATING TO THE PLEDGE  
OF THE CHARLES HEIDSIECK TRADEMARK**

**BETWEEN:**

**CHAMPAGNES P&C HEIDSIECK**, a *société anonyme* incorporated under French law with a share capital of FRF 420,094,464 with its registered office at 4 boulevard Henry Vasnier, 51000 Reims and registered with the Reims Registry of Companies and Commerce under no. B 335 781 142, represented by Monsieur Bruno Mouclier who has due capacity under this contract.

(hereinafter *P&C Heidsieck*)

**AND**

**BANQUE ET CAISSE D'EPARGNE DE L'ETAT, LUXEMBOURG**, a company incorporated under Luxembourg public law with a share capital of LUF7,000,000,000, with its registered office at L-1930 Luxembourg, 1 Place de Metz and registered with the Luxembourg Registry of Companies and Commerce under no. B 30 775, represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

**CAISSE D'EPARGNE POITOU CHARENTE**, an *établissement de crédit à but non lucratif* incorporated under French law with a share capital of FRF 615,227,000, with its registered office at 18 rue Gay-Lussac, 86000 Poitiers, and registered with the Poitiers Registry of Companies and Commerce under no. D 384 810 362, represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

**COMMERZBANK AKTIENGESELLSCHAFT**, a company incorporated under German law with a share capital of DM 2,327,846,735, with its registered office at Kaiserplatz, 60261 Frankfurt and registered with the Frankfurt Registry of Companies and Commerce under no. HRB 32000, intervening for this contract via its Paris branch, located at 3 place de l'Opéra, 75002 Paris represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

**CREDIT AGRICOLE INDOSUEZ**, a *société anonyme à directoire et conseil de surveillance* incorporated under French law, with its registered office at 9, quai du Président Paul Doumer, 92400 Courbevoie and registered with the Nanterre Registry of Companies and Commerce under no. B 304 187 701, represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

**CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE PERIGORD**, a *société coopérative à personnel et capital variables* incorporated under French law with its registered office at Avenue Charles de Gaulle, 16800 Soyeux, represented by *Monsieur Jean-Marie*

*Joffret, directeur de groupe de la Société Générale*  
who has due capacity under this contract,

**CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE MARITIME**, a *société coopérative à personnel et capital variables* incorporated under French law with its registered office at 12 Boulevard Guillet-Maillet, 17117 Saintes, represented by *Monsieur Jean-Marie*

*Joffret, directeur de groupe de la Société Générale*  
who has due capacity under this contract,

**CREDIT LYONNAIS**, a French limited liability company with a share capital of FRF9,389,925,000 with its registered office at 18 rue de la République in Lyon and its head office at 19 boulevard des Italiens, 75002 Paris, SIREN 954 509 741, RCS Lyon, represented

by *Monsieur Gérard Tolla*

who has due capacity under this contract,

**CREDIT DU NORD**, a French limited liability company with a share capital of FRF4,658,070,030 with its registered office at 28 Place Ribour in Lille and registered with the Lille Registry of Companies and Commerce under no. 456 504 851, represented by *Monsieur*

*Patrick de la Horie*

who has due capacity under this contract,

**MIDLAND BANK PLC**, an English limited liability company, with its registered office at Poultry, London and registered in England under no. 14254, acting through its Paris branch at 20 bis avenue Rapp, 75007 Paris, represented by *Monsieur Jean-Marie Joffret, directeur*

*de groupe de la Société Générale*

who has due capacity under this contract,

**NATEXIS BANQUE**, a *société anonyme* incorporated under French law with a share capital of FRF 3,969,211,400, with its registered office at 45 rue Saint Dominique, 75007 Paris and registered with the Paris Registry of Companies and Commerce under no. B 552 067 936, represented by *Monsieur Bernard Frémont, Monsieur Hervé Massias*

who has due capacity under this contract,

**PARIBAS**, a *société anonyme à direction et conseil de surveillance* incorporated under French law with a share capital of FRF16,158,273,600, with its registered office at 3 rue d'Antin, 75002 Paris and registered with the Paris Registry of Companies and Commerce under no. 662 047 885 RCS Paris, represented by *Monsieur Jean-Marie Joffret, directeur*

*de groupe de la Société Générale*  
who has due capacity under this contract,

**RABOBANK**, a company incorporated under foreign law with a share capital of NLG 978,000,000, with its registered office at Croeslaan 18, 3521 CB Utrecht, the Netherlands acting via its Paris branch whose registered office is at 69 boulevard Haussmann, 75008 Paris and registered with the Paris Registry of Companies and Commerce under no. B 380 404 764, represented by *Manier Philippe Charbonnier*

who has due capacity under this contract,

**SAKURA BANK (LUXEMBOURG) SA**, a *société anonyme* incorporated under Luxembourg law with a share capital of USD 24,600,000, with its registered office at 33 boulevard du Prince Henri, L-1724 Luxembourg and registered with the Luxembourg Registry of Companies and Commerce under no. B-16.266, . represented by

*Manier Jean-Jacques Joffret, directeur de groupe de la Société Générale*

who has due capacity under this contract,

**SOCIETE GENERALE**, a *société anonyme* incorporated under French law with a share capital of Euro 510,915,740, with its registered office at 29 boulevard Haussmann, 75009 Paris and registered with the Paris Registry of Companies and Commerce under no. B 552 120 222, represented by

*Manier Jean-Jacques Joffret, directeur de groupe de la Société Générale*

who has due capacity under this contract,

(hereinafter together, the **Banks**)

The holders of the Euro 150,000,000 10% Senior Notes issued by Rémy Cointreau on 30 July 1998 (the **Bonds**), represented by François Morisson and Paul Gagey, the latter being represented for the purposes of this Agreement by *Manier François-Xavier van Rossum* acting in their capacity of representatives for the body of bondholders (*Représentants de la Masse*) (the **Representatives of the Masse**) and complying with the provisions of the prospectus dated 27 July 1998 published for the issue of the Bonds (the **Bond Prospectus**).

(hereinafter the **Bondholders**)

**CAISSE CENTRALE DES BANQUES POPULAIRES (CCBP)**, a *société anonyme coopérative* incorporated under French law with a share capital of FRF 3,706,960,600, with its registered office at 115 rue Montmartre and 2 rue Léon Claudel, 75002 Paris and registered with the Paris Registry of Companies and Commerce under no. B 552 028 839, represented by

*Manier Jean-Jacques Joffret, directeur de groupe de la Société Générale*

who has due capacity under this contract,

**BANCA NAZIONALE DEL LAVORO SPA**, a company incorporated under Italian law with a share capital of ITL 2,119,492,110,000, with its registered office at 119, Via Vittorio Veneto, Rome Italy acting via its French branch located at 26 avenue des Champs Elysées. 75008 Paris and registered with the Paris Registry of Companies and Commerce under no. B 775 747 264, represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

**COMMERZBANK AKTIENGESELLSCHAFT**, a company incorporated under German law with a share capital of DM 2,327,846,735, with its registered office at Kaiserplatz. 60261 Frankfurt and registered with the Frankfurt Registry of Companies and Commerce under no. HRB 32000. intervening for this contract via its Paris branch located at 3 place de l'Opéra. 75002 Paris. represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

**CREDIT DU NORD**, a French limited liability company with a share capital of FRF4.658.070.030 with its registered office at 28 Place Ribour in Lille and registered with the Lille Registry of Companies and Commerce under no. 456 504 851. represented by *Monsieur Patrick de la Horie* who has due capacity under this contract,

**BARCLAYS BANK PLC**, an English limited liability company with an authorised share capital of £2,500,000,000, with its registered office at 54 Lombard Street, London EC3P 3AH. registered with the Register of Companies under no. 1026167, whose head office in France is at 45 boulevard Haussmann. 75009 Paris and which is registered with the Paris Registry of Companies and Commerce under no. 381 066 281 RCS Paris. represented by *Monsieur Jean - Marie Joffret, directeur de groupe de la Société Générale* who has due capacity under this contract,

(hereinafter together, the **Other Lenders**)

(the Banks, the Bondholders and the Other Lenders are together referred to as the **Beneficiaries**)

**WHEREAS:**

1. In the context of the refinancing of part of the indebtedness of Rémy Cointreau S.A. (**Rémy Cointreau**) and its consolidated subsidiaries, the Banks have agreed to grant to Rémy Cointreau and to E. Rémy Martin & Cie S.A. (**Rémy Martin**), a subsidiary of Rémy Cointreau, a credit facility in a total amount of FRF3,616,000,000 (three billion six hundred and sixteen million French francs), subject to the provisions of an agreement entered into between, *inter alia*, the Banks and Rémy Cointreau on 10 March 1999 (the **Facility**). Furthermore, the Other Lenders have also granted certain facilities to Rémy Cointreau, maturing after 1 April 2001, the principal terms of which are listed in Appendix 1 (the **Loans**).

2. P&C Heidsieck is the owner of the intellectual property rights attached to the registered trademarks and to the requests for registration of trademarks whose characteristics are listed in Appendix 2 to this Agreement (the **Trademark**).

3. By way of security for the Facility, P&C Heidsieck in has undertaken to grant a pledge over the Trademark in favour of the Banks. P&C Heidsieck has also undertaken to extend the benefit of the proposed pledge *pari passu* in favour of the Other Lenders and the Bondholders by way of security for the Loans and the Bonds.

4. The role of P&C Heidsieck, in its capacity as guarantor (*caution réelle*) in respect of its subsidiaries under this Agreement, is justified by the fact that P&C Heidsieck will benefit indirectly from the Facility via the continued application of intra-group credit facilities which have been granted to them directly or indirectly by Rémy Cointreau.

IT IS AGREED AS FOLLOWS:

#### Article 1 PLEDGE OF THE TRADEMARK

1.1 By way of security for:

- i) the performance by Rémy Martin and Rémy Cointreau of their payment obligations under the Facility, as it may be amended at any time,
- ii) the performance by Rémy Cointreau of its payment obligations under the Bonds,
- iii) the performance by Rémy Cointreau of its payment obligations under the Loans.

P&C Heidsieck, acting in its capacity as guarantor (*caution réelle*), assigns by way of a pledge, under articles 2071 et seq. of the Civil Code and articles 91 et seq. of the Law on Commercial Companies, in favour of the Beneficiaries all of its rights, present or future, existing or potential, which it has or will have over the Trademark, details of which are set out in Appendix 2 to this Agreement, in all of the countries where the Trademark has been registered or where application for registration has been made in whatever form. P&C Heidsieck, in its capacity as pledgor, expressly renounces the right to require any proceedings to be brought against it or any demand to be made equally against any other pledgors or guarantors (*discussion et division*).

1.2 Subject to the other provisions of this Agreement, the Beneficiaries will have all rights, actions and privileges over the Trademark as are conferred by law on creditors to whom trademark rights are pledged.

1.3 P&C Heidsieck has agreed to the pledge being granted in favour of the Beneficiaries, *pari passu* amongst themselves, and, for each of the Beneficiaries, in the proportions set out in Appendix 3 to this Agreement (i) in accordance with the provisions of the Facility as regards the Banks and (ii) in order to ensure equal treatment of the Other Lenders and the Bondholders in the context of the refinancing of the indebtedness of the Rémy Cointreau group and the putting in place of the Facility.

1.4 This pledge does not constitute a substitution of rights (*novation*); it is given in addition to the various guarantees and securities of any kind whatsoever from which the Banks benefit under the Facility, the Bondholders under the Bonds and the Other Lenders under the Loans.

1.5 The Other Lenders expressly accept the form of this pledge and, as a result, agree to waive their rights under any corresponding provisions in the Loans which, as the case may be, prohibit, restrain or make subject to prior agreement the granting of financings (as regards the Facility) and the creation of similar securities (as regards the security to be granted under the Facility and which benefits the Beneficiaries in the manner set out in Clause 1.3 above).

## **Article 2 DURATION AND DATE OF COMMENCEMENT**

2.1 This pledge will come into effect as of its date of signing and will remain in effect for the benefit of the Banks, the Bondholders and the Other Lenders until the complete repayment of all sums of any nature whatsoever owed to the Banks under the Facility.

2.2 The Beneficiaries undertake to sign any contract, form or other necessary document, as the case may be, relating to any formalities necessary for the release of this pledge.

## **Article 3 TOTAL AMOUNT SECURED**

The maximum total amount secured by P&C Heidsieck with respect to the Beneficiaries under this pledge is equal to a total principal amount of FRF 1,000,000,000 (one billion French francs), to which interest, default interest, penalties, commissions and fees should be added, corresponding to the internal indebtedness of P&C Heidsieck.

## **Article 4 UNDERTAKINGS OF P&C HEIDSIECK**

4.1 P&C Heidsieck undertakes not to enter into any agreement or contract or sign any deed, nor to enter into any undertaking of any sort whatsoever, nor to grant any right (other than rights relating to licences existing at the date of this pledge or granted in its ordinary course of business), any of which relate to the Trademark which is capable of affecting the rights of the Beneficiaries under this Agreement or which might breach any of the provisions of this Agreement, the Facility, the Bond Prospectus or the Loans. Furthermore, during the term of this pledge, as defined in Clause 2 above, P&C Heidsieck agrees not to assign or transfer the Trademark, not to grant any security or pledge over the Trademark and not to assign, transfer or encumber any rights attached thereto, except in accordance with the provisions of the Facility and the Bond Prospectus. The Other Lenders expressly agree to waive any rights conferred on them under any contradictory provision that may be contained in the corresponding Loans.

4.2 P&C Heidsieck undertakes to carry out all renewal formalities as well as all other required formalities for (i) the Charles Heidsieck trademarks set out in Appendix 4 and the Charles Heidsieck trademarks relating to the countries whose percentage turnover represents, as at the date of signature of this Agreement, at least 2.5 per cent of total turnover, as set out in Appendix 5 and (ii) the other Charles Heidsieck trademarks in as far as such renewal or other formalities are in accordance with its the commercial policy relating to the use of the Trademark, so that the Trademark is maintained in force and is enforceable against third parties, in all countries in which the Trademark is registered. P&C Heidsieck also undertakes

to take all necessary steps to preserve and protect, as against third parties, the Trademark in all countries in which the Trademark is registered, with the exception of those trademarks that have become obsolete and which are not, and will not be, used any longer.

4.3 This Agreement does not, and does not intend to, limit or prohibit the use of the Trademark by P&C Heidsieck and the Trademark remains the property of P&C Heidsieck.

## **Article 5 ENFORCEMENT OF THE PLEDGE**

### **5.1 Enforcement of the pledge by the Banks**

In the event that the Facility becomes payable before its due date by reason of the failure by Rémy Cointreau, or its subsidiary Rémy Martin, to pay immediately any amounts due under the Facility, the Banks shall have, in relation to the Trademark, upon notification sent to P&C Heidsieck by the Banks by registered post with acknowledgement of receipt attached and on the terms of the Facility, in preference and in priority to all other creditors of P&C Heidsieck (with the exception of the Bondholders and the Other Lenders), all the rights, actions and privileges given by law to a creditor to whom trademark rights are pledged and may request that the Trademark be judicially transferred to them (*attribution judiciaire*) together with all rights connected therewith or may require the compulsory sale (*vente forcée*) of the Trademark, up to the amount owed, without prejudice to any other actions which may be taken independently or concurrently by the Banks, provided that prior notification is sent to the Representatives of the *Masse* and to the Other Lenders.

### **5.2 Enforcement of the pledge by the Bondholders**

In the event that the Bonds become payable before their due date by reason of the immediate failure to pay any amounts due under the Bonds, the Bondholders shall have in relation to the Trademark, upon notification sent to P&C Heidsieck by the representatives for the body of bondholders (*Représentants de la Masse*) by registered post with acknowledgement of receipt attached and on the terms of the Bond Prospectus, in preference and in priority to all other creditors of P&C Heidsieck (with the exception of the Banks and the Other Lenders), all the rights, actions and privileges given by law to a creditor to whom trademark rights are pledged and may request that the Trademark be judicially transferred to them (*attribution judiciaire*) together with all rights connected therewith or may require the compulsory sale (*vent forcée*) of the Trademark, up to the amount owed, without prejudice to any other actions which may be taken independently or concurrently by the Bondholders, provided that prior notification is sent to the Banks and to the Other Lenders and subject to the provisions of Clause 5.4 below.

### **5.3 Enforcement of the pledge by the Other Lenders**

In the event of the failure by Rémy Cointreau to pay any amounts due under the Loans to the Other Lenders, the Other Lenders shall have in relation to the Trademark, at the end of any period of grace contractually provided for in the Loans and on the terms of the relevant Loans, upon notification sent to P&C Heidsieck by registered post with acknowledgement of receipt attached in preference and in priority to all other creditors of P&C Heidsieck (with the exception of the Banks and the Bondholders), all the rights, actions and privileges given by law to a creditor to whom trademark rights are pledged and may request that the Trademark be judicially transferred (*attribution judiciaire*) to them together with all rights connected therewith

or may require the compulsory sale (*vente forcée*) of the Trademark, up to the amount owed, without prejudice to any other actions which may be taken independently or concurrently by the Other Lenders, provided that prior notification is sent to the Banks and to the Representatives of the *Massé* and subject to the provisions of Clause 5.4 below.

#### **5.4 Enforcement conditions**

5.4.1 Notwithstanding any provision to the contrary, this pledge may only be enforced by the Beneficiaries if Beneficiaries representing at least fifty (50) per cent of the total amount outstanding under the Facility, the Bonds and the Loans have previously decided to enforce the pledge.

5.4.2 In the event that this pledge is enforced, all sums and, as the case may be, the Trademark, shall be allocated between the Beneficiaries in the proportions set out in Appendix 3.

#### **Article 6 REGISTRATION AND OTHER FORMALITIES**

6.1 P&C Heidsieck shall bear the fees payable in relation to the registration of this Agreement. The holder of an original of this Agreement is to be given all powers necessary for its registration.

6.2 This Agreement will be registered by, and at the expense of, P&C Heidsieck, at the *Registre National des Marques de l'Institut National de la Propriété Industrielle*, according to the provisions of the French Intellectual Property Code, only in relation to the Charles Heidsieck trademark, under registration number 1276626 (name).

6.3 P&C Heidsieck shall use its best efforts to carry out, at its expense, all the formalities necessary for the registration and enforceability of the pledge in the countries representing the major markets for the Trademark (as set out in column A of Appendix 4 to this Agreement) and in relation to the Charles Heidsieck trademarks set out in column D of Appendix 4 to this Agreement, within a reasonable period of time and, in any event, within the maximum time period set out in column C of Appendix 4 in relation to each country (such time period to begin on the date of signing of this Agreement). P&C Heidsieck shall not be held liable for the failure to register or protect this pledge within the relevant time period set out in column C of Appendix 4 other than through an act or omission of P&C Heidsieck itself. Moreover, the Banks reserve the right to carry out, at any moment and at their expense, all formalities in respect of countries and Charles Heidsieck trademarks other than those set out in Appendix 4 and, as the case may be, to inform the Bondholders and the Other Lenders of this.

6.4 In order to carry out the provisions of Clause 6.3 above and to effect the formalities, the parties undertake expressly to sign any act, form or other document necessary for the above mentioned formalities. The holder of an original of this Agreement, in particular P&C Heidsieck and its advisors, is to be given all powers necessary for such formalities.

#### **Article 7 REPRESENTATIONS AND WARRANTIES OF P&C HEIDSIECK**

P&C Heidsieck represents and warrants to the Beneficiaries that the following representations are true, accurate and complete as at the date of this Agreement:



- (a) all obligations of P&C Heidsieck under this Agreement are valid, are legally binding and may be enforced (*opposable*) against it according to their terms;
- (b) P&C Heidsieck has the legal capacity to enter into this Agreement and to carry out its obligations under the pledge, has obtained all the necessary consents and corporate authorisations, particularly in relation to article 98 of Law n° 66-537 of 24 July 1966, and such consents and authorisations are valid as at the date of this Agreement; all the steps necessary to authorise P&C Heidsieck to enter into this Agreement have been made within the necessary time;
- (c) the signing and performance of this Agreement by P&C Heidsieck does not breach any provisions of any other material agreement or undertaking to which it is a party, nor any law, regulation or any administrative, judicial or arbitration decision which is applicable to it;
- (d) P&C Heidsieck is not in a state of cessation of payments nor has any event occurred to its knowledge which may lead to a cessation of payments;
- (e) P&C Heidsieck is the rightful owner of the Trademark;
- (f) the Trademark is not the subject of any other pledge agreement and is free from all rights granted to third parties (other than the rights attached to the licences entered into by P&C Heidsieck) and is not the subject of any other agreement which might affect the rights of the Beneficiaries under this Agreement;
- (g) to its knowledge, the Trademark is not currently being challenged by any third party, nor does it infringe the rights of any third party; and
- (h) the Trademark has been duly published and all renewals and necessary applications have been carried out so that the Trademark is, to its knowledge, enforceable against third parties in all countries in which the Trademark is registered or application has been made for it to be registered.

#### **Article 8 NO FIDUCIARY DUTY BETWEEN BENEFICIARIES**

Each of the Beneficiaries is responsible for safeguarding as against whomsoever the validity and the enforceability of this pledge, without recourse to any of the other Beneficiaries. As a result, each Beneficiary will alone be responsible for the rights and remedies which it benefits from and will ensure in relation to itself only that the *pari passu* provision set up between the Beneficiaries is operating, that the formalities relating to this pledge are completed or other consequences. In this respect, the parties to this Agreement recognise and accept that neither the Banks nor the Security Agent nor their advisors have any responsibility whatsoever to the Bondholders or the Other Lenders under this pledge, including in relation to the existence of the *pari passu* provision set up between the Beneficiaries, its effects and the completion of the formalities relating to this pledge or other consequences. The parties to this Agreement also recognise that neither the Bondholders nor the Other Lenders take any responsibility whatsoever towards the other Beneficiaries in relation to the *pari passu* provision set-up amongst the Beneficiaries, its effects, the carrying out of any formalities under this Agreement or other consequences.

## Article 9 ASSIGNMENT AND SUBSTITUTION

Each of the Banks and the Other Lenders may assign all or part of their rights and obligations under this Agreement, in the event of an assignment of all or part of their participation in the Facility or the relevant Loan, as the case may be, and such assignment shall be *pro rata* to the amount of the participation which is assigned.

## Article 10 EXERCISE OF RIGHTS

If one or more of the Beneficiaries does not forthwith exercise any of its rights under this Agreement or does not exercise such a right, such action shall not amount to a waiver of such right or any of their other rights. If one or more of the Beneficiaries only partially exercises any of its rights under this Agreement, this shall not prevent it from the further exercise of such right nor from the exercise of any other right.

## Article 11 REPRESENTATIVES OF THE BENEFICIARIES

11.1 In all dealings with the Banks and the Other Lenders under this Agreement, the Bondholders will be represented by the Representatives of the *Masse*. As a result, the Representatives of the *Masse* will act in the capacity of representatives for the Bondholders for all payments, notices and, generally, for everything that may relate to the operation of this Agreement, to the extent permitted by law and by the Bond Prospectus.

11.2 In all dealings with the Bondholders and the Other Lenders under this Agreement, the Banks will be represented by Société Générale, acting in its capacity as security agent (*Security Agent*), to whom all powers are granted in this regard. As a result, the Security Agent will act in the capacity of representative for the Banks for all notification, notices and, generally, for everything that may relate to the operation of this Agreement.

## Article 12 NOTICES

All notices or other communications necessary or authorised under this Agreement shall be made in writing in French, shall be duly signed for and on behalf of the party concerned and shall be addressed by fax or by courier to the addresses set out below, or to any other address which may be agreed at a later time:

### P&C HEIDSIECK

4 boulevard Henry Vasnier  
51000 Reims  
telephone : 03.26.84.43.00  
fax : 03.26.84.44.14  
for the attention of Bernadette Lecoq

### SECURITY AGENT

Société Générale  
Tour SG  
17 cours Valmy  
92972 Paris la Défense  
telephone : 01.42.14.97.58.

fax : 01.42.14.60.93.  
for the attention of François Dupin/ Bertrand  
Aurousseau

**REPRÉSENTATIVES OF THE MASSE**

Paul Gagey  
27 rue Bonaparte  
75006 Paris  
François Morrison  
36 chemin des Valières  
92410 Ville d'Avray

**CCBP**

115 rue Montmartre  
75002 Paris  
telephone : 01.40.39.30.00  
fax : 01.40.39.42.70  
telex : 216411  
for the attention of Jean-Michel Strasser  
telephone : 01.40.39.35.87  
fax : 01.40.39.42.70

**BANCA NAZIONALE DEL LAVORO SPA**

Succursale de Paris  
26 avenue des Champs Elysées  
75008 Paris  
telephone : 01.40.76.42.00  
fax : 01.42.25.66.08  
for the attention of Alain Guérault

**COMMERZBANK AKTIENGESELLSCHAFT**

Succursale de Paris  
3 Place de l'Opéra  
75002 Paris  
telephone : 01.44.94.17.34/36  
fax : 01.44.94.18.15  
for the attention of Jan-Peter Braun/ Kerstin  
Trapp

**CRÉDIT DU NORD**

DGE 2  
50 rue d'Anjou  
75008 Paris  
telephone : 01.40.22.21.30  
fax : 01.40.22.24.88  
for the attention of Patrick de la Horie

**BARCLAYS BANK PLC**

21 boulevard de la Madeleine  
75001 Paris  
telephone : 01.44.58.32.32  
fax : 01.44.58.40.95  
for the attention of Francis Dubois

**Article 13 SEVERABILITY OF PROVISIONS AND UNDERTAKINGS**

13.1 In the event that one of the provisions of this Agreement is or becomes invalid, impossible to carry out or is judged to be such by a competent jurisdiction, that provision shall be invalid and shall no longer form part of this Agreement, without affecting the validity of the other provisions of this Agreement which shall continue to have effect. The parties shall then negotiate in good faith with a view to replacing the provision that is invalid or impossible to carry out with a new provision whose objective and effect is as similar as possible to the provision that is being replaced.

13.2 In the event that one of the undertakings of Piper Heidsieck under this Agreement or one of the undertakings set out in Clause 1.1, paragraphs (i), (ii) and (iii), is or becomes invalid as against one of the Beneficiaries, that undertaking shall continue to apply in relation to the other Beneficiaries.

**Article 14 FEES AND EXPENSES**

All fees and expenses under this Agreement as well as all those which may be incurred in connection with its enforcement shall be borne exclusively by P&C Heidsieck who agrees to meet them, in accordance with the provisions of this Facility.

**Article 15 LANGUAGE**

The parties agree that this Agreement is entered into in the French language and the English language, each of which is equally binding. The parties accept to undertake any translation of this Agreement in accordance with any of the formalities envisaged in Clause 6 above.

**Article 16 GOVERNING LAW AND JURISDICTION**

This Agreement is governed by French law. Any litigation arising under this Agreement shall be subject to the competent court in the jurisdiction of the *Cour d'Appel* in Paris, without prejudice to the right of the Beneficiaries to bring an action in another jurisdiction, particularly in any country in which the Trademark is registered or an application for registration has been made, in order to preserve all rights relating to this pledge or in order to enforce this pledge.

Signed in Paris on 10 March 1999 in 25 originals (one of which is for registration purposes and five of which are for formalities purposes).

P&C HEIDSIECK

BANQUE ET CAISSE D'EPARGNE DE L'ETAT, LUXEMBOURG

preceded by the following handwritten annotation: "Valid for a pledge of the Charles Heidsieck (ii) as a guarantor (caution réelle), securing the Facility, the Bonds and the Loans, under the above conditions."

*a valid for a pledge of the Charles Heidsieck as a guarantor (caution réelle) securing the facility, the Bonds and the Loans under the above conditions.*

CAISSE D'EPARGNE POITOU CHARENTE

CREDIT AGRICOLE INDOSUEZ

CAISSE REGIONALE DE CREDIT AGRICOLE DE PERIGORD CHARENTE

CAISSE REGIONALE DE CREDIT AGRICOLE DE CHARENTE MARITIME

CREDIT LYONNAIS

MIDLAND BANK PLC

NATEXIS BANQUE

PARIBAS

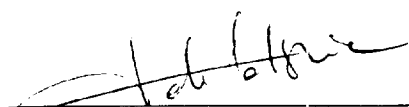
*n. Davis*

RABOBANK

SAKURA

  
SOCIETE GENERALE

COMMERZBANK  
AKTIENGESELLSCHAFT

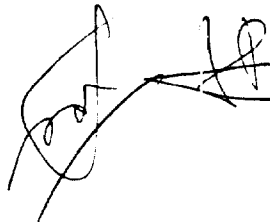
  
CREDIT DU NORD

  
CCPB

BANCA NAZIONALE DEL  
LAVORO

  
BARCLAYS BANK PLC

THE REPRESENTATIVES OF  
THE BODY OF BONDHOLDERS  
(REPRESENTANTS DE LA MASSE)



## LIST OF APPENDICES

- Appendix 1            **Principal characteristics of the Loans**
- Appendix 2            **Description of the Trademark**
- Appendix 3            **Split between Beneficiaries**
- Appendix 4            **List of countries in which formalities need to be undertaken**
- Appendix 5            **Trademarks affected by Clause 4.2**

APPENDIX 1

PRINCIPAL CHARACTERISTICS OF THE LOANS

OTHER BANK	BORROWER	AMOUNT	DATE OF LOAN	MATURITY DATE
CCBP	Rémy Cointreau	FRF250,000,000	31 Mar. 1995	<del>31 Mar. 2002</del> 1 April 2002
Banca Nazionale del Lavoro SpA	Rémy Cointreau	FRF200,000,000	15 Jul. 1997	15 Jul. 2002 (revolving)
Commerzbank	Rémy Cointreau	FRF435,900,000	17 Nov. 1997	25 Nov. 2002
Crédit du Nord	Rémy Cointreau	FRF100,000,000	9 Feb. 1998	9 Feb. 2003
Barclays	Rémy Cointreau	FRF150,000,000	31 Dec. 1994	31 Dec. 1999

Handwritten notes and signatures below the table, including a large '4', a checkmark, 'JF', '25', and several illegible signatures.



APPENDIX 2

DESCRIPTION OF THE TRADEMARK

Nos réf.	Marque	Date dépôt	Numéro dépôt	Numéro enregis.	Date enregis.	Titulaire	Pays	Classe
0076.2	BLANC DE BLANC BRUT	22/12/98	1503479			CHAMPAGNE F. BONNET P. & FILS	FRANCE	33
0075.2	BLANC DE BLANC BRUT MILLESIME	15/12/98	1503480			CHAMPAGNE F. BONNET P. & FILS	FRANCE	33
2504	BLANC DES MILLENAIRES	13/12/91	325120	1711942	13/12/01	CHAMPAGNE CHARLES HEIDSTECK S.A	FRANCE	33
2504A	BLANC DES MILLENAIRES	19/05/92	585919	585919	19/05/92	CHAMPAGNE CHARLES HEIDSTECK S.A	INTER 20 ANS	33
pays désignés : ALLEMAGNE, AUTRICHE, BENELUX, ITALIE, SUISSE								
2504B	BLANC DES MILLENAIRES	11/06/92	74/284730	1882422	07/03/95	CHAMPAGNE CHARLES HEIDSTECK S.A	ETATS UNIS	33
2504D	BLANC DES MILLENAIRES	11/06/92	124877/92	3200267	30/09/96	CHAMPAGNES P. & C. HEIDSTECK	JAPON	33
0919.1	CH	21/04/97	1404592	1404592		CHAMPAGNES P. & C. HEIDSTECK	FRANCE	33
0919A.1	CH	23/09/94	R409913	R409913		CHAMPAGNES P. & C. HEIDSTECK	INTER 20 ANS	32, 33
pays désignés : ALLEMAGNE, BENELUX, ITALIE, MONACO, SUISSE								
4865	CH	19/03/97	97669360	97669360		CHAMPAGNES P. & C. HEIDSTECK	FRANCE	33
4865A	CH	10/09/97	679927	679927	10/09/97	CHAMPAGNES P. & C. HEIDSTECK	INTERNATIONALE	33
pays désignés : SUISSE								
4865HC	CH	10/09/97	635839			CHAMPAGNES P. & C. HEIDSTECK	COMMUNAUTAIRE	33
pays intéressés : ALLEMAGNE, AUTRICHE, BENELUX, DANEMARK, ESPAGNE, FINLANDE, FRANCE, GRECE, IRLANDE, ITALIE, PORTUGAL, ROYAUME UNI, SUEDE.								
4870	CHAMPAGNE CHARLES HEIDSTECK - NIS EN CAVE	09/04/97	97672696	97672696	08/04/07	CHAMPAGNES P. & C. HEIDSTECK	FRANCE	33
4870A	CHAMPAGNE CHARLES HEIDSTECK - NIS EN CAVE	06/10/97	680713	680713	06/10/97	CHAMPAGNES P. & C. HEIDSTECK	INTERNATIONALE	33
pays désignés : CHINE, COREE DU NORD, FEDERATION DE RUSSIE, SUISSE								
4870B	CHAMPAGNE CHARLES HEIDSTECK - NIS EN CAVE	07/10/97	745662			CHAMPAGNES P. & C. HEIDSTECK	AUSTRALIE	33
4870C	CHAMPAGNE CHARLES HEIDSTECK - NIS EN CAVE	09/10/97	75/370741			CHAMPAGNES P. & C. HEIDSTECK	ETATS UNIS	33

03/03/1999

Mos réf.	Marque	Date dépôt	Numéro dépôt	Numero enregis.	Date enregis.	Validité	Titulaire	Pays	Classe
4870D	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	07/10/97	165868/1997				CHAMPAGNES P. & C. HEIDSIECK	JAPON	33
4870E	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	07/10/97	S/12258/97				CHAMPAGNES P. & C. HEIDSIECK	SINGAPOUR	33
4870MC	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	06/10/97	658328				CHAMPAGNES P. & C. HEIDSIECK	COMMUNAUTAIRE	33
pays intéressés : ALLEMAGNE, AUTRICHE, BENELUX, DANEMARK, ESPAGNE, FINLANDE, FRANCE, GRECE, IRLANDE, ITALIE, PORTUGAL, ROYAUME UNI, SUEDE.									
4994	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	03/10/97	97697820	97697820		02/10/07	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
4994A	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	31/03/98	690169	690169	31/03/98	31/03/08	CHAMPAGNES P. & C. HEIDSIECK	INTERNATIONALE	33
pays désignés : ALLEMAGNE, BENELUX, ITALIE, ROYAUME UNI, SUISSE, CHINE									
4994B	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	02/04/98	758927				CHAMPAGNES P. & C. HEIDSIECK	AUSTRALIE	33
4994C	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	03/04/98	75/461834				CHAMPAGNES P. & C. HEIDSIECK	ETATS UNIS	33
4994D	CHAMPAGNE CHARLES HEIDSIECK - MIS EN CAVE	03/04/98	028510/1998				CHAMPAGNES P. & C. HEIDSIECK	JAPON	33
0901B	CHAMPAGNE CHARLIE	16/05/84	522184	388829	13/09/91	13/09/06	CHARLES HEIDSIECK S.A.	CANADA	33
0901F.1	CHAMPAGNE CHARLIE	15/05/94	77123	77123	15/04/94	15/05/04	CHAMPAGNES P. & C. HEIDSIECK	GRECE	33
1100.1	CHAMPAGNE CHARLIE	27/03/90	198508	1582271		27/03/00	CHARLES HEIDSIECK S.A.	FRANCE	9, 15, 16, 33 ET 41.
1100A	CHAMPAGNE CHARLIE	01/10/80	456000	456000	01/10/80	01/10/00	CHARLES HEIDSIECK-HENRIOT	INTER 20 ANS	9, 15, 16, 33 ET 41.
pays désignés : R.F.A., AUTRICHE, BENELUX, ITALIE ET SUISSE.									
1100B.1	CHAMPAGNE CHARLIE	01/07/95	1094098	1094098		30/06/05	CHAMPAGNES P. & C. HEIDSIECK	ALLEMAGNE	41
1100C.1	CHAMPAGNE CHARLIE	05/03/92	1076	1076	05/03/92	05/03/02	CHAMPAGNE CHARLES HEIDSIECK S.A	DANEMARK	9, 15, 16, 33 ET 41.
1100D	CHAMPAGNE CHARLIE	27/03/81	303123	1262614	27/12/83	27/12/03	CHARLES HEIDSIECK S.A.	ETATS UNIS	33
1100E.1	CHAMPAGNE CHARLIE	17/01/98	1073132	1073132	17/01/98	17/01/08	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33

03/03/1999

Nos réf.	Marque	Date dépôt	Numéro dépôt	Numéro enregis.	Date enregis.	Validité	Titulaire	Pays	Classe
1100F	CHAMPAGNE CHARLIE	24/11/87	1144421	1144421	24/11/87	24/11/01	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	9
1100G.1	CHAMPAGNE CHARLIE	12/01/91	67941	67941	12/01/91	12/01/01	CHARLES HEIDSIECK S.A.	GRECE	9, 15, 16 ET 33.
1100H	CHAMPAGNE CHARLIE	06/01/88	100847	100847	06/01/88	05/01/02	CHARLES HEIDSIECK S.A.	IRLANDE	9
1100I	CHAMPAGNE CHARLIE	06/01/88	100848	100848	06/01/88	05/01/02	CHARLES HEIDSIECK S.A.	IRLANDE	15
1100J	CHAMPAGNE CHARLIE	06/01/88	100849	100849	06/01/88	05/01/02	CHARLES HEIDSIECK S.A.	IRLANDE	16
1100K	CHAMPAGNE CHARLIE	06/01/88	100850	100850	06/01/88	05/01/02	CHARLES HEIDSIECK S.A.	IRLANDE	33
0900B	CHAMPAGNE CHARLIE + vignette	27/03/81	303125	126226	24/01/84	24/01/04	CHARLES HEIDSIECK S.A.	ETATS UNIS	33
0901.1	CHAMPAGNE CHARLIE ETIQUETTE	17/11/93	1251304	1251304		16/11/03	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
0901A	CHAMPAGNE CHARLIE ETIQUETTE	07/05/84	484830	484830	07/05/84	07/05/04	CHARLES HEIDSIECK-HENRIOT	INTER 20 ANS	33
pays désignés : R.F.A., AUTRICHE, BELGIUM, ITALIE ET SUISSE.									
0901C.1	CHAMPAGNE CHARLIE ETIQUETTE	19/04/95	1236	1236		19/04/05	CHAMPAGNES P. & C. HEIDSIECK	DANEMARK	33
0901D	CHAMPAGNE CHARLIE ETIQUETTE	14/05/84	480131	1383627	18/02/86	18/02/06	CHAMPAGNE CHARLES HEIDSIECK S.A.	ETATS UNIS	33
0901E.1	CHAMPAGNE CHARLIE ETIQUETTE	17/11/90	1218423	1218423	17/11/90	17/11/04	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
0901G.1	CHAMPAGNE CHARLIE ETIQUETTE	16/11/90	113938	113938	16/11/90	15/11/04	CHARLES HEIDSIECK S.A.	IRLANDE	33
0899.1	CHAMPAGNE CHARLIE, représentation bouteille habillée	17/11/93	1251303	1251303		16/11/03	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
1903A	CHAMPAGNE TROUILLARD & CIE EXTRA SELECTION	13/09/85	R302409	R302409	13/09/85	13/09/05	CHAMPAGNE TROUILLARD & CIE	INTER 20 ANS	33
pays désignés : AUTRICHE, BELGIUM, ESPAGNE, ITALIE, LIECHTENSTEIN, MAROC, MONACO, R.D.A., SUISSE ET TUNISIE.									
0902.1	CHARLES HEIDSIECK	07/12/97	1438989	1438989		06/12/07	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	9 ET 41.
0903.1	CHARLES HEIDSIECK	20/06/94	1276626	1276626		19/06/04	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	32, 33
0903A	CHARLES HEIDSIECK	19/04/94	617156	617156	19/04/94	19/04/14	CHAMPAGNES P. & C. HEIDSIECK	INTER 20 ANS	33
pays désignés : CHINE, ARMENIE, BELARUS, BOSNIE-HERZEGOVINE, BULGARIE, CROATIE, FEDERATION DE RUSSIE, HONGRIE, KAZAKHSTAN, KIRGHIZISTAN, MACEDOINE, MOLDAVIE, OUZBEKISTAN, REPUBLIQUE TCHEQUE, ROUMANIE, SLOVAQUIE, SLOVENIE, TADJIKISTAN, UKRAINE, VIETNAM, YOUGOSLAVIE									

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Mos réf.	Marque	Date dépôt	Numéro dépôt	Numéro enregis.	Date enregis.	Validite	Titulaire	Pays	Classe
0903B.1	CHARLES HEIDSIECK	18/06/93	93-1747	92723	24/03/94	08/07/03	CHAMPAGNES P. & C. HEIDSIECK	COREE DU SUD	LOCALE 6
0903C.1	CHARLES HEIDSIECK	28/11/97	62212	62212		28/11/07	CHARLES HEIDSIECK S.A.	IRAN	32, 35.
0903D.1	CHARLES HEIDSIECK	20/10/95	116895				CHAMPAGNES P. & C. HEIDSIECK	PARAGUAY	33
0903E.1	CHARLES HEIDSIECK	31/03/93	207742	207742	01/04/93	31/03/03	CHAMPAGNES P. & C. HEIDSIECK	TAIWAN	LOCALE 17
0903F	CHARLES HEIDSIECK	13/05/91	112805				CHARLES HEIDSIECK S.A.	MEXIQUE	33
0903G	CHARLES HEIDSIECK	14/02/92	14557	2710896	31/10/95	31/10/05	CHAMPAGNES P. & C. HEIDSIECK	JAPON	LOCALE 28
0903I	CHARLES HEIDSIECK	05/08/93	Z-123828	R97954	27/02/98	05/08/03	CHAMPAGNES P. & C. HEIDSIECK	POLOGNE	33
0903K	CHARLES HEIDSIECK	06/06/94	4562	4560	09/06/94	06/06/04	CHAMPAGNES P. & C. HEIDSIECK	CAMBOUGE	33
0903L	CHARLES HEIDSIECK	15/06/94	3087	3278		15/06/04	CHAMPAGNES P. & C. HEIDSIECK	LAOS	33
0903M	CHARLES HEIDSIECK	03/08/94	269572	KOR28811		03/08/04	CHAMPAGNES P. & C. HEIDSIECK	THAILANDE	33
0903N	CHARLES HEIDSIECK	20/11/95	950490	2630		20/11/05	CHAMPAGNES P. & C. HEIDSIECK	ARMENIE	33
0903O	CHARLES HEIDSIECK	10/08/94	94-070973				CHAMPAGNES P. & C. HEIDSIECK	AZERBAIDJAN	33
0903P	CHARLES HEIDSIECK	24/05/94	701/03	9641	09/06/98	09/06/08	CHAMPAGNES P. & C. HEIDSIECK	GEORGIE	33
0903Q	CHARLES HEIDSIECK	29/12/94	46159	156050	29/12/94	29/12/04	CHAMPAGNES P. & C. HEIDSIECK	TURQUIE	33
0903R	CHARLES HEIDSIECK	18/05/95	95/3445	165850	18/05/95	17/05/02	CHAMPAGNES P. & C. HEIDSIECK	IRLANDE	33
0903S	CHARLES HEIDSIECK	29/03/95	2015905	2015905		29/03/05	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
0903T	CHARLES HEIDSIECK	13/04/95	A658649	658649	13/04/95	13/04/05	CHAMPAGNES P. & C. HEIDSIECK	AUSTRALIE	33
0903U	CHARLES HEIDSIECK	26/06/95	58433	1553/97	22/07/97	22/07/07	CHAMPAGNES P. & C. HEIDSIECK	EQUATEUR	33
0903V	CHARLES HEIDSIECK	11/10/95	322618	470346	23/10/96	23/10/06	CHAMPAGNES P. & C. HEIDSIECK	CHILI	33
0903W	CHARLES HEIDSIECK	21/03/97	970087				CHAMPAGNES P. & C. HEIDSIECK	MADAGASCAR	33
0903X	CHARLES HEIDSIECK	03/12/97	75/399609				CHAMPAGNES P. & C. HEIDSIECK	ETATS UNIS	33
0903Y	CHARLES HEIDSIECK	05/12/97	9037	9037	05/12/97	05/12/07	CHAMPAGNES P. & C. HEIDSIECK	ANDORRE	33
0909.1	CHARLES HEIDSIECK	20/06/94	1276624	1276624		19/06/04	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	32 ET 33.

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Nos réf.	Marque	Date dépôt	Numero dépôt	Numero enregis.	Date enregis.	Validité	Titulaire	Pays	Classe
0909C.1	CHARLES HEIDSIECK	25/04/93	302737	302737	25/04/93	25/04/03	CHAMPAGNES P. & C. HEIDSIECK	ETATS UNIS	33
0909D	CHARLES HEIDSIECK	27/03/88	1159600	1159600	27/03/88	27/03/02	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
0909E.1	CHARLES HEIDSIECK	14/11/98	497050	497050	14/11/98	14/11/08	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
0909F.1	CHARLES HEIDSIECK	09/12/98	42256	42256		09/12/08	CHAMPAGNES P. & C. HEIDSIECK	IRLANDE	33
0909G	CHARLES HEIDSIECK	27/03/88	111235	111235	27/03/88	26/03/02	CHARLES HEIDSIECK S.A.	IRLANDE	33
0917B	CHARLES HEIDSIECK (bande)	03/05/87	54236	54236	03/05/87	03/05/02	CHARLES HEIDSIECK S.A.	CANADA	33
0922.1	CHARLES HEIDSIECK (diagonale)	13/06/91	291448	1671206		27/03/01	CHARLES HEIDSIECK S.A.	FRANCE	33
0923.1	CHARLES HEIDSIECK (diagonale)	13/06/91	291446	1671204		27/03/01	CHARLES HEIDSIECK S.A.	FRANCE	33
0924.1	CHARLES HEIDSIECK (diagonale)	13/06/91	291447	1671205		27/03/01	CHARLES HEIDSIECK S.A.	FRANCE	33
0925.1	CHARLES HEIDSIECK (diagonale)	13/06/91	291449	1671207		27/03/01	CHARLES HEIDSIECK S.A.	FRANCE	33
0925A	CHARLES HEIDSIECK (diagonale)	12/08/81	463050	463050	12/08/81	12/08/01	CHARLES HEIDSIECK-HENRIOT	INTER 20 ANS	33
pays désignés : R.F.A., AUTRICHE, BEHELUX, ITALIE ET SUISSE.									
0909B.1	CHARLES HEIDSIECK (en arabe)	22/12/97	17345	17345	22/12/97	21/12/07	CHAMPAGNES P. & C. HEIDSIECK	EGYPTE	33
2292	CHARLES HEIDSIECK BLANC DES MILLENAIRES	21/02/91	269185	1651362		21/02/01	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
2292A	CHARLES HEIDSIECK BLANC DES MILLENAIRES	13/08/91	574339	574339	13/08/91	13/08/11	CHARLES HEIDSIECK S.A.	INTER 20 ANS	33
pays désignés : ALLEMAGNE, AUTRICHE, BEHELUX, ITALIE ET SUISSE.									
2292B.1	CHARLES HEIDSIECK BLANC DES MILLENAIRES	16/08/98	561804	561804	16/08/98	16/08/08	CHAMPAGNES P. & C. HEIDSIECK	AUSTRALIE	33
2292C	CHARLES HEIDSIECK BLANC DES MILLENAIRES	14/08/91	687669	425522	25/03/94	25/03/09	CHARLES HEIDSIECK S.A.	CANADA	33

Nos réf.	Marque	Date dépt	Numero dépt	Numero enregis.	Date enregis.	Validité	titulaire	Pays	Classe
2292D	CHARLES HEIDSIECK BLANC DES MILLENAIRES	19/08/91	74/195995	1843120	05/07/94	05/07/04	CHARLES HEIDSIECK S.A.	ETATS UNIS	33
2292E.1	CHARLES HEIDSIECK BLANC DES MILLENAIRES	21/02/98	1473957		21/02/98	21/02/08	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
2292F.1	CHARLES HEIDSIECK BLANC DES MILLENAIRES	20/02/98	583	583		21/02/12	CHAMPAGNES P. & C. HEIDSIECK	HONG KONG	33
2292G	CHARLES HEIDSIECK BLANC DES MILLENAIRES	19/08/91	86831/91	2717794	29/11/96	29/11/06	CHARLES HEIDSIECK S.A.	JAPON	LOCALE 28
0921.1	CHARLES HEIDSIECK BRUT MILLESIME	20/06/94	1276625	1276625		19/06/04	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	32, 33.
0912A	CHARLES HEIDSIECK BRUT MILLESIME	16/09/88	529693	529693	16/09/88	16/09/08	CHARLES HEIDSIECK S.A.	INTER 20 ANS	33
pays désignés : R.F.A., AUTRICHE, BENELUX, ESPAGNE, ITALIE, PORTUGAL ET SUISSE.									
0912B	CHARLES HEIDSIECK BRUT MILLESIME	10/08/88	1659013	1491917	30/12/93	30/12/03	CHARLES HEIDSIECK S.A.	ARGENTINE	33
0912D	CHARLES HEIDSIECK BRUT MILLESIME	14/09/88	615166	372015	17/08/90	17/08/05	CHARLES HEIDSIECK S.A.	CANADA	33
0912E	CHARLES HEIDSIECK BRUT MILLESIME	29/08/88	5982	1456	02/03/90	02/03/00	CHARLES HEIDSIECK S.A.	DANEMARK	33
0913.1	CHARLES HEIDSIECK BRUT RESERVE	25/05/94	1440461	1440461		24/05/04	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
0913A	CHARLES HEIDSIECK BRUT RESERVE	21/11/88	529689	529689	21/11/88	21/11/08	CHARLES HEIDSIECK S.A.	INTER 20 ANS	33
pays désignés : R.F.A., AUTRICHE, BENELUX, ESPAGNE, ITALIE, PORTUGAL ET SUISSE.									
0913C	CHARLES HEIDSIECK BRUT RESERVE	17/11/88	814601812	814601812	05/01/93	05/01/03	CHARLES HEIDSIECK S.A.	BRESIL	33
0913D	CHARLES HEIDSIECK BRUT RESERVE	14/09/88	615167	372016	17/08/90	17/08/05	CHARLES HEIDSIECK S.A.	CANADA	33
0913E	CHARLES HEIDSIECK BRUT RESERVE	29/08/88	5983	1457	02/03/90	02/03/00	CHARLES HEIDSIECK S.A.	DANEMARK	33

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Nos réf.	Marque	Date dépôt	Numéro dépôt	Numéro enregis.	Date enregis.	Validité	Titulaire	Pays	Classe
09131	CHARLES HEIDSIECK BRUT RESERVE	30/08/88	99977	2532498	28/04/93	28/04/03	CHAMPAGNES P. & C. HEIDSIECK	JAPON	LOCALE 28
3505	CHARLES HEIDSIECK BRUT RESERVE	25/05/94	94521631	94521631		24/05/04	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
3505B	CHARLES HEIDSIECK BRUT RESERVE	24/03/95	952044	173553		23/03/02	CHAMPAGNES P. & C. HEIDSIECK	IRLANDE	33
0914A	CHARLES HEIDSIECK BRUT ROSE	16/09/88	529691	529691	16/09/88	16/09/08	CHARLES HEIDSIECK S.A.	INTER 20 ANS	33

pays désignés : R.F.A., AUTRICHE, BENELUX, ESPAGNE, ITALIE, PORTUGAL ET SUISSE.

0914C	CHARLES HEIDSIECK BRUT ROSE	14/09/88	615169	372312	24/08/90	24/08/05	CHARLES HEIDSIECK S.A.	CANADA	33
0914D	CHARLES HEIDSIECK BRUT ROSE	29/08/88	5979	1453	02/03/90	02/03/00	CHARLES HEIDSIECK S.A.	DANEMARK	33
0916A	CHARLES HEIDSIECK DEMI-SEC	16/09/88	529692	529692	16/09/88	16/09/08	CHARLES HEIDSIECK S.A.	INTER 20 ANS	33

pays désignés : R.F.A., AUTRICHE, BENELUX, ESPAGNE, ITALIE, PORTUGAL ET SUISSE.

0916C	CHARLES HEIDSIECK DEMI-SEC	14/09/88	615170	372313	24/08/90	24/08/05	CHARLES HEIDSIECK S.A.	CANADA	33
0916D	CHARLES HEIDSIECK DEMI-SEC	29/08/88	5980	1454	02/03/90	02/03/00	CHARLES HEIDSIECK S.A.	DANEMARK	33
0906A	CHARLES HEIDSIECK FINEST EXTRA QUALITY	23/04/85	R296682	R296682	23/04/85	23/04/05	CHARLES HEIDSIECK-HENRIOT	INTER 20 ANS	32 ET 33.

pays désignés : ALGERIE, R.F.A., AUTRICHE, BENELUX, EGYPTE, ESPAGNE, HONGRIE, ITALIE, LIECHTENSTEIN, MAROC, MONACO, PORTUGAL, R.D.A., ROUMANIE, SAINT MARIN, SUISSE, TCHECOSLOVAQUIE, TUNISIE, YOUGOSLAVIE, CROATIE, SLOVENIE

0906B.1	CHARLES HEIDSIECK FINEST EXTRA QUALITY	12/11/98	129965	129965		12/11/08	CHAMPAGNES P. & C. HEIDSIECK	AUSTRALIE	33
0906C	CHARLES HEIDSIECK FINEST EXTRA QUALITY	03/05/87	54235	54235	03/05/87	03/05/02	CHARLES HEIDSIECK S.A.	CANADA	33
0906D.1	CHARLES HEIDSIECK FINEST EXTRA QUALITY	11/02/92	354556	354556	11/02/92	11/02/02	CHAMPAGNE CHARLES HEIDSIECK S.A	COLUMBIE	33
0906E.1	CHARLES HEIDSIECK FINEST EXTRA QUALITY	11/08/95	28507	3197-95		12/08/05	CHAMPAGNES P. & C. HEIDSIECK	EQUATEUR	33
0907C.1	CHARLES HEIDSIECK FINEST EXTRA QUALITY	19/01/91	13680	13680		19/01/05	CHARLES HEIDSIECK S.A.	SABAH	33



Nos réf.	Marque	Date dépôt	Numéro dépôt	Numéro enr.gis.	Date enr.gis.	Validité	Titulaire	Pays	Classe
09078.1	CHARLES HEIDSTECK FINEST EXTRA QUALITY BRUT	19/01/91	53822	53822		19/01/05	CHARLES HEIDSTECK S.A.	MALAISIE	33
09070.1	CHARLES HEIDSTECK FINEST EXTRA QUALITY BRUT	11/11/94	15929	15929		26/11/04	CHAMPAGNES P. & C. HEIDSTECK	SYRIE	32, 33
09048.1	CHARLES HEIDSTECK REIMS	28/11/94	736918/94	1732432		27/11/04	CHAMPAGNES P. & C. HEIDSTECK	JAPON	LOCALE 28
09058.1	CHARLES HEIDSTECK REIMS	27/12/90	1571/28	1571/28		27/12/00	CHARLES HEIDSTECK S.A.	ARABIE DU SUD	33
0905C.2	CHARLES HEIDSTECK REIMS	02/01/96	6155	6155		02/01/06	CHAMPAGNES P. & C. HEIDSTECK	BAHRAIN	33
09050.1	CHARLES HEIDSTECK REIMS	27/12/90	1571/28	1571/28		27/12/00	CHARLES HEIDSTECK S.A.	BOPHUTATSWANA	33
0905E	CHARLES HEIDSTECK REIMS	15/08/88	26000	002795035		19/08/88	CHARLES HEIDSTECK S.A.	BRESIL	LOCALE 35
0905E.1	CHARLES HEIDSTECK REIMS	19/08/98	002795035			19/08/98	CHARLES HEIDSTECK S.A.	BRESIL	LOCALE 35
0905G.1	CHARLES HEIDSTECK REIMS	14/10/93	3054	3054		14/10/93	CHAMPAGNES P. & C. HEIDSTECK	HONG KONG	33
0905J.1	CHARLES HEIDSTECK REIMS	30/11/92	S/B/1718	81718		30/11/92	CHAMPAGNE CHARLES HEIDSTECK S.A.	SINGAPOUR	33
0905K.1	CHARLES HEIDSTECK REIMS	27/12/90	1571/28	1571/28		27/12/00	CHARLES HEIDSTECK S.A.	TRANSKEI	33
0905L	CHARLES HEIDSTECK REIMS	29/04/81	24752	24752		29/05/81	CHARLES HEIDSTECK-HENRIOT	VENEZUELA	LOCALE 47
0905L.1	CHARLES HEIDSTECK REIMS		0				CHAMPAGNES P. & C. HEIDSTECK	VENEZUELA	33
0905M.1	CHARLES HEIDSTECK REIMS	08/07/96	20696	20696		08/07/06	CHAMPAGNES P. & C. HEIDSTECK	PANAMA	33
0908B.1	CHARLES HEIDSTECK REIMS FRANCE BRUT	18/05/93	34705				CHAMPAGNE CHARLES HEIDSTECK S.A.	LIBAN	33
0915A	CHARLES HEIDSTECK ROSE MILLESIME	16/09/88	529690	529690		16/09/88	CHARLES HEIDSTECK S.A.	INTER 20 ANS	33
pays désignés : R.F.A., AUTRICHE, BENELUX, ESPAGNE, ITALIE, PORTUGAL ET SUISSE.									
0915C	CHARLES HEIDSTECK ROSE MILLESIME	14/09/88	615168	372017		17/08/90	CHARLES HEIDSTECK S.A.	CANADA	33
0915D	CHARLES HEIDSTECK ROSE MILLESIME	29/08/88	5981	1455		02/03/90	CHARLES HEIDSTECK S.A.	DANEMARK	33
0920.1	CHARLES HEIDSTECK et comète	20/06/94	1276623	1276623		19/06/04	CHAMPAGNES P. & C. HEIDSTECK	FRANCE	32, 33.

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Nos réf.	Marque	Date dépôt	Numero dépôt	Numero enregs.	Date enregs.	Validité	Titulaire	Pays	Classe
0920A	CHARLES HEIDSIECK et comète	23/04/85	R296681	R296681	23/04/85	23/04/05	CHARLES HEIDSIECK-HENRIOT	INTER 20 ANS	33
pays désignés : BOSNIE-HERZEGOVINE, MACEDONIE, R.F.A., AUTRICHE, BENELUX, EGYPTE, ESPAGNE, HONGRIE, ITALIE, LICHTENSTEIN, MAROC, MONACO, PORTUGAL, R.D.A., ROUMANIE, SAINT MARIN, SUISSE, TCHECOSLOVAQUIE, TUNISIE, YOUGOSLAVIE, CROATIE, SLOVENIE									
0920B.1	CHARLES HEIDSIECK et comète	10/02/96	1042003	1042003		10/02/06	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
0926B.1	CHARLY	28/09/93	788700	788700	28/09/93	28/09/03	CHAMPAGNES P. & C. HEIDSIECK	ALLEMAGNE	33
0074.2	COLLERETTE RESERVE	15/12/98	1503481				CHAMPAGNE F. BONNET P. & FILS	FRANCE	33
0364.1	F. BONNET	03/11/98	1518093				CHAMPAGNE F. BONNET P. & FILS	FRANCE	33
4041	Ferdinand BONNET	08/06/95	95574895	95574895		07/06/05	CHAMPAGNE F. BONNET PERE ET FIL	FRANCE	33
4041A	Ferdinand BONNET	16/11/95	646087	646087	16/11/95	16/11/15	CHAMPAGNE F. BONNET PERE ET FIL	INTER 20 ANS	33

pays désignés : ALLEMAGNE, BENELUX, ITALIE, SUISSE

4041B	Ferdinand BONNET	24/11/95	2046300	2046300		24/11/05	CHAMPAGNE F. BONNET PERE ET FIL	ROYAUME UNI	33
0930.1	GRANDE RESERVE DES AUGUSTINS	28/12/90	258580	1636105		07/07/00	CHARLES HEIDSIECK S.A.	FRANCE	33
5546	HENRI DE NAVARRE	16/09/89	0	1552151		15/09/99	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
4828	JUPE DE COI	20/01/97	97659775	97659775		19/01/07	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
4942	JUPE DE COI	01/08/97	97690118	97690118		31/07/07	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
4942A	JUPE DE COI	23/01/98	687069	687069	23/01/98	23/01/08	CHAMPAGNES P. & C. HEIDSIECK	INTERNATIONALE	33

pays désignés : CHINE, COREE DU NORD, MONACO, NORVEGE, FEDERATION DE RUSSIE, SUISSE

4942NC	JUPE DE COI	23/01/98	738492				CHAMPAGNES P. & C. HEIDSIECK	COMMUNAUTAIRE	33
pays intéressés : ALLEMAGNE, AUTRICHE, BENELUX, DANEMARK, ESPAGNE, FINLANDE, FRANCE, GRECE, IRLANDE, ITALIE, PORTUGAL, ROYAUME UNI, SUEDE.									
0927.1	LOUIS RAYMOND	17/11/97	1435839	1435839		16/11/07	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
4543	LOUIS RAYMOND	30/05/96	96627672	96627672		29/05/06	CHAMPAGNES P. & C. HEIDSIECK	FRANCE	33
4543A	LOUIS RAYMOND	16/10/96	662536	662536	16/10/96	16/10/06	CHAMPAGNES P. & C. HEIDSIECK	INTERNATIONALE	33

pays désignés : ALLEMAGNE, BENELUX, ITALIE, SUISSE

Nos réf.	Marque	Date dépôt	Numéro dépôt	Numéro enregis.	Date enregis.	Validité	Titulaire	Pays	Classe
45438	LOUIS RAYMOND	27/09/96	2111538	2111538	27/09/96	27/09/06	CHAMPAGNES P. & C. HEIDSIECK	ROYAUME UNI	33
0928.1	PORTRAIT DE CHARLES CAMILLE HEIDSIECK	13/06/91	291445	1671203		27/03/01	CHARLES HEIDSIECK S.A.	FRANCE	32, 33
09288.1	PORTRAIT DE CHARLES CAMILLE HEIDSIECK	15/09/92	189402	189402	15/09/92	15/09/02	CHAMPAGNE CHARLES HEIDSIECK S.A	TAIWAN	LOCALE 17
0911A	SPECIAL CH	12/07/83	R271732	R271732	12/07/83	12/07/03	CHARLES HEIDSIECK-HENRIOT	INTER 20 ANS	33
pays désignés : R.F.A., AUTRICHE, BEHELUX, EGYPTE, ESPAGNE, HONGRIE, ITALIE, LIECHTENSTEIN, MAROC, MONACO, PORTUGAL, R.D.A., ROUMANIE, SAINT MARTIN, SUISSE, TCHECOSLOVAQUIE, TUNISIE, VIETNAM ET YOUGOSLAVIE.									
0929.1	VIN DES AUGUSTINS	28/12/90	258579	1636104		07/07/00	CHARLES HEIDSIECK S.A.	FRANCE	33
0931A.1	VIN NATURE DE LA CHAMPAGNE	23/09/94	R409912	R409912		23/09/14	CHAMPAGNES P. & C. HEIDSIECK	INTER 20 ANS	33
pays désignés : ALLEMAGNE, AUTRICHE, BEHELUX, ESPAGNE, ITALIE, MONACO, SUISSE.									

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 Nombre de dossiers trouvés : 159

**APPENDIX 3**

**SPLIT BETWEEN BENEFICIARIES**

<b>BENEFICIARY</b>	<b>OUTSTANDING *</b>	<b>PROPORTION (IN %)*</b>
Banks	FRF 3,616,000,000	63
Bondholders	FRF 983,935,500 (Euro 150,000,000)	17.2
CCBP	FRF 250,000,000	4.4
Banca Nazionale del Lavoro	FRF 200,000,000	3.5
Commerzbank	FRF 435,900,000	7.6
Crédit du Nord	FRF 100,000,000	1.7
Barclays	FRF 150,000,000	2.6

*\* as at the date of signature of this Agreement*

The proportions stated in the table above are fixed at the level of outstandings as at the date of this Agreement and may vary at any time according to the outstandings owed to the Beneficiaries and by Beneficiaries who are creditors.

**APPENDIX 4**

**LIST OF COUNTRIES IN WHICH FORMALITIES  
NEED TO BE UNDERTAKEN**

<b>A</b> <b>COUNTRY</b>	<b>B</b> <b>TURNOVER (IN %)</b>	<b>C</b> <b>TIME PERIOD</b>	<b>D</b> <b>TRADEMARK (REGISTRATION NUMBER)</b>
France	26.07	1 month	Charles Heidsieck name n° 1276626
Italy	11.32	4 months	Charles Heidsieck semi figurative n°529689
Germany	9.34	9 months	Charles Heidsieck semi figurative n°529689
United Kingdom	8.06	1 month	Charles Heidsieck name n° 2015905
USA	4.09	1 month	Charles Heidsieck habillage n° 302737
The Netherlands	3.97	3 months	Charles Heidsieck semi figurative n°529689
<b>TOTAL</b>	<b>62.85</b>		

APPENDIX 5

TRADEMARKS AFFECTED BY CLAUSE 4.2

COUNTRY	TURNOVER (IN%)	TRADEMARK (REGISTRATION NUMBER)
Canada	4.95	Charles Heidsieck Brut Réserve  deposited on 14 September 1988  No. 615167
Australia	3.78	Charles Heidsieck  Deposited on 13 April 1995  No. A658649