7/23/01

07-23-2001

EET

Patent and Trademark Office Docket No. 07083/130

U.S. DEPARTMENT OF COMMERCE

101780371

Name of conveying party(ies):	2. Name and address of receiving party(ies):		
FRANKLIN COVEY COMPANY			
EN P. 11 -1/-> En Anno design	Name: BANK ONE, NA as Agent Internal Address: 4TH FLOOR		
☐ Individual(s) ☐ Association ☐ General Partnership ☐ Limited Partnership	Street Address: 41H FLOOR Street Address: 777 SOUTH FIGUEROA STREET		
☑ Corporation-State ☐ Other	City, State, ZIP: LOS ANGELES, CALIFORNIA 90017-5800		
UTAH	•,		
Additional name(s) of conveying party(ies) attached? □Yes ■No	☐ Individual(s) citizenship:		
	☐ Association: ☐ General Partnership:		
Nature of conveyance:	☐ Limited Partnership:		
☐ Assignment ☐ Merger	☐ Corporation-State:		
☑ Security Agreement ☐ Change of Name ☐ Other:	Other: NATIONAL BANKING ASSOCIATION		
Execution Date: JULY 10, 2001	Additional name(s) & address(es) attached? ☐ Yes ☑ No		
. Application number(s) or registration number(s):			
If this document is being filed together with a new application, the exc	ecution date of the application is:		
A. Trademark Application No.(s)	B. Registration No.(s)		
See attached list of 102 trademark applications and 146 regis	strations		
Additional numbers attached? ■ Yes □ No	<u> </u>		
Name and address of party to whom correspondence concerning document should be mailed:	6. Total number of applications and trademark registrations involved: 248		
Lynn M. Humphreys	7. Total fee (37 C.F.R. § 3.41): \$6215.00		
Morrison & Foerster LP			
425 Market Street	☐ Enclosed		
San Francisco, California 94105-2482	Authorized to be charged to deposit account, referencing Attorney Docket 07083/130		
	8. Deposit account number: 03-1952		
he Commissioner is hereby authorized to charge any fees under 37 C.F.R. § 1.21 which may be	be required by this paper, or to credit any overpayment to Deposit Account No. 03-1952.		
he Commissioner is hereby authorized to charge any fees under 37 C.F.R. § 1.21 which may	TOTAL COLOR		
DO NOT USE	THIS SPACE		
). Statement and signature.	ed 11.d		
 Statement and signature. To the best of my knowledge and belief, the foregoing information is 	true and correct and any attached copy is a true copy of the original		
To the best of my knowledge and benef, the follogoing materials			
document.	July 20, 2001		
Name: Lynn M. Humphreys	Signature		
Total number of pages comprising cover sheet	t, attachments and document: twenty-four (24)		
/2001 GTON11 00000035 031952 75671353			
:481			
4101			

ATTACHMENT TO RECORDATION FORM COVER SHEET TRADEMARKS ONLY

Consisting of 7 pages

Docket No. 07083/130

4A. Trademark Application No.(s)

75/671353

75/911382

75/687110

75/901867

75/115973

.

76/115968

76/115969

76/115970

76/164923

76/164922

76/164921

75/890964

75/911384

75/911383

76/095994

76/084654

76/109904

76/109909

76/109910

76/221653

76/221652

76/221651

76/221654

76/221655

76/221656

75/087361

75/088319

75/088318

76/264882

76/147441

1

la-502819

75/562121

75/562120

75/562119

76/182676

75/683553

75/683555

75/685752

75/654982

76/182678

75/590037

75/590036

75/772151

76/173944

75/886161

75/886166

75/886160

75/562118

76/115974

76/008395

76/116452

76/116451

75/901868

75/891965

75/044750

75/044672

75/044671

75/654981

76/027627

75/901866

76/125751

76/125725

76/247470

76/247469

76/247468

75/519801

75/891967

76/129061

2 la-502819

76/265749

76/158741

76/682663

76/682664

75/917471

131711711

75/891967

75/891966

76/247467

76/247466

76/247465

75/772152

75/383528

75/901869

75/584982

76/146405

76/147440

75/477333

76/133243

76/133241

76/133240

76/133239

75/911381

75/911380

76/116453

76/129066

76/221659

76/221658

76/221657

75/772153

75/231975

75/231794

76/066458

76/093208

75/457480

76/182677

3

4B. Trademark Registration No.(s)

2,046,792

1,962,463

1,666,588

1,854911

1,903,115

1,842,115

1,873,022

2,326,539

2,225,435

1,903,115

1,934,321

1,889,876

2,048830

2,046,791

2,171,225

1,767,701

2,066,977

2,066,978

2,066,975

2,178,748

1,889,873

2,335,665

1,928,984

2,454,943

2,377,085

1,903,077

1,971,986

2,243,959

2,243,958

1,798,926

2,193,148

1,936,558

2,131,750

1,715,129

2,277,354

4

2,280,492

2,322,868

2,277,257

2,211,201

2,280,491

1,809,117

2,439,892

2,295,388

1,855,026

2,170,818

2,128,379

1,929,720

1,903,078

. . .

2,170,552

2,168,697

2,308,628

2,128,984

2,386,672

2,058,641

2,335,697

2,343,252

2,334,342

1,882,206

1,880,498

2,368,479

1,925,432

1,895,379

2,257,520

2,407,413

2,376,250

2,409,571

2,358,933

2,390,895

2,015,701

1,951,072

2,372,183

2,265,806

2,358,144

2,126,840

2,294,637

2,339,535

--,---,---

2,208,271

2,372,217

2,247,955

2,124,088

1,882,001

1,882,208

1,799,702

1,768,290

1,816,475

2,261,356

2,178,747

2,178,746

1,858,925

7,735,407

1,889,765

2,046,794

2,046,793

1,940,580

2,017,764

1,882,594

2,280,441

2,113,794

2,208,058

2,180,077

2,416,051

1,767,275

1,781,357

1,774,478

1,882595

2,367,970

2,367,969

1,882,209

1,889,870

2,242,658

6

1,872,875

1,247,346

1,923,626

1,5 = 2,0 = 0

1,247,346

1,174,590

2,049,409

2,049,409

2,422,321

2,354,218

2,354,217

2,391,072

2,029,448

1,862,827

2,017,767

1,861,256

1,866,258

1,208,315

1,901,000

2,320,172

2,442,917

2,205,726

2,126,839

2,032,649

2,058,614

2,053,873

1,977,002

2,126,601

2,280,881

2,126,068

2,056,865

2,358,316

2,197,468

1,017,765

1,017,765

1,901,100

1,951,968

1,993,999

la-502819

7

SUPPLEMENTAL SECURITY AGREEMENT

(Trademarks)

THIS SUPPLEMENTAL SECURITY AGREEMENT (the "Supplemental Trademark Agreement") is made and dated as of the 10th day of July, 2001, by and among FRANKLIN COVEY CO., a Utah corporation (the "Borrower"), and BANK ONE, NA, as the agent (in such capacity, the "Agent") for itself and the Lenders under (and as that term and capitalized terms not otherwise defined herein are defined in) that certain Credit Agreement dated as of July 10, 2001 by and among the Borrower, the Agent, the LC Issuer, the Swing Line Bank and the Lenders from time to time party thereto (as amended, extended and replaced from time to time, the "Credit Agreement").

RECITALS

- A. Pursuant to that certain Borrower Security Agreement dated as of even date herewith between Borrower and the Agent (the "Security Agreement"), Borrower has granted to the Agent a security interest in certain assets of Borrower, including, without limitation, all patents, trademarks, service marks, trade names, copyrights, goodwill, licenses and other intellectual property owned by Borrower or used in Borrower's business.
- B. The parties hereto desire to supplement the Security Agreement as it relates to certain of such intellectual property consisting generally of trademarks and to create hereby a document appropriate for recordation in the Patent and Trademark Office of the United States (the "PTO").

NOW, THEREFORE, in consideration of the above Recitals and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the parties hereto hereby agree as follows:

AGREEMENT

- 1. <u>Confirmation of Grant of Security Interest</u>. Borrower hereby confirms the grant of security interest, pledge, assignment and mortgage set forth in the Security Agreement and acknowledges that the Collateral described therein includes, without limitation, all of Borrower's right, title and interest in the following (the "Trademark Collateral"):
- (a) All trademarks, service marks, designs, logos, indicia, tradenames, corporate names, company names, business names, fictitious business names trade styles and other source, product and business identifiers pertaining to the products, services and business of Borrower, whether now owned or hereafter acquired, including, without limitation, the trademarks specifically described on Schedule I attached hereto, as the same may be amended or replaced from time to time with the consent of the Agent;
- (b) All now existing and hereafter arising registrations and applications for registration relating to any of the foregoing, all renewals and extensions thereof throughout the world in perpetuity, and all rights to make such applications and to renew and extend the same;
- (c) All now existing and hereafter arising rights and licenses to make, have made, use and/or sell any items disclosed and claimed by any of the foregoing;
- (d) All now existing and hereafter arising right (but not the obligation) to register claims under any state, federal or foreign trademark law or regulation;

la-496523

- (e) All now existing and hereafter arising rights, claims and interests under licensing or other contracts pertaining to any of the foregoing to the extent such rights are assignable;
- (f) All now existing and hereafter arising documents, instruments and agreements which reveal the name and address of sources of supply, distribution methods and all terms of purchase, rental, license or use and delivery for all materials, products and components used in connection with any of the foregoing;
- (g) All now existing and hereafter arising specifications as to and quality control manuals used in connection with the operations conducted under the name of or in connection with the foregoing;
- (h) All now existing and hereafter arising goodwill associated with any of the foregoing;
- (i) All now existing and hereafter arising rights (but not the obligation) to sue or bring opposition or cancellation proceedings in the name of Borrower or the Agent for past, present and future infringements of any of the foregoing; and
 - (j) All products and Proceeds of any of the foregoing.
- 2. Additional Representation and Warranty and Covenant. In addition to all representations and warranties, covenants and agreements set forth in the Security Agreement, Borrower hereby:
- (a) Represents and warrants that <u>Schedule I</u> attached hereto sets forth an accurate and complete list of all trademarks owned by Borrower which are registered with the PTO as of the date hereof; and
- (b) Agrees to promptly notify the Agent in writing of any additional trademarks registered with the PTO of which Borrower becomes the owner and to amend <u>Schedule I</u> accordingly.
- 3. No Present Assignment. Neither the Security Agreement, this Supplemental Trademark Agreement nor any other document, instrument or agreement creates or is intended to create a present assignment of the Trademark Collateral. Subject to the rights of the Agent under the Security Agreement and this Supplemental Trademark Agreement, it is the intention of the parties hereto that Borrower continue to own the Trademark Collateral and that upon the indefeasible payment and performance in full of the Obligations, the rights of the Agent under the Security Agreement and this Supplemental Trademark Agreement in and to the Trademark Collateral shall be released and terminated.
- 4. Relationship to Security Agreement. The Trademark Collateral shall constitute Collateral for all purposes of the Security Agreement and the other Loan Documents and the Agent shall have all rights, powers and remedies with respect to the Trademark Collateral to the same extent as they have with respect to other Collateral. Reference is hereby made to the Security Agreement, the terms and conditions of which are incorporated herein by this reference.

[Signature Page Following]

la-496523

EXECUTED as of the day and year first above written.

FRANKLIN COVEY CO., a Utah corporation

Name:

Title:

BANK ONE, NA, as Agent

Name:

Title: _

STATE OF CALIFORNIA) ss. COUNTY OF Les Augules)

On July 9, 2001, before me, the undersigned notary public in and for said County and State, personally appeared Jeffury Seatt Nucleum, personally known to me (or proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that, by his/her/their signature(s) on the instrument, the person(s) or the entity(ies) upon behalf of which the person(s) acted executed the instrument.

WITNESS my hand and official seal.

My commission expires on Aut. 19, 2004

LOURDES C. RICO
Commission 9 1277464
Notary Public - Colifornia
Los Angeles County
My Comm. Spires Sep 29, 2004

STATE OF CALIFORNIA COUNTY OF La angele) ss.

(or proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that, by his/her/their signature(s) on the instrument, the person(e) or the entity(ies) upon behalf of which the person(e) acted executed the instrument.

WITNESS my hand and official seal,

SCHEDULE I TO SUPPLEMENTAL SECURITY AGREEMENT

TRADEMARKS

OWNER: FRANKLIN COVEY CO.

ABUNDANCE MENTALITY, Class 41	3/18/97	2,046,792
ACHIEVE WHAT MATTERS MOST WITH SUCCESSFUL COMMUNICATION, Class 41	3/12/96	1,962,463
AMERICANA, Class 16 (Refused)	3/30/99	75/671353
ASCEND, Class 9	12/03/91	1,666,588
BE PROACTIVE, Class 41	9/20/94	1,854911
BECAUSE LIFE IS WORTH PLANNING, Class 41	7/4/95	1,903,115
BEGIN WITH THE END IN MIND, Class 41	6/28/94	1,842,115
BEN FRANKLIN'S HEAD LOGO (stylized design) Class 8,9,16,18,20	1/10/95	1,873,022
BRAIN TRAINING FOR TEAMS, Class 16	2/7/00	75/911382
BUILDING TRUST, Class 16	4/20/99	75/687110
BUILDING TRUST, Class 41	3/7/00	2,326,539
BUILDING TRUST: THE KEY TO HIGH	2/23/99	2,225,435
PERFORMANCE, Class 41 CHALLENGE OF CHANGE, THE, Class 41	7/4/95	1,903,115
CHALLENGE OF CHANGE, THE Class 41	11/7/95	1,934,321
CHAMPIONSHIP EDITION, Class 16	4/18/95	1,889,876
CIRCLE OF CONCERN, Class 41	4/1/97	2,048830
CIRCLE OF INFLUENCE, Class 41	3/18/97	2,046,791
COMMUNICATION SUITE, Class 41	1/21/00	75/901867
	8/24/00	75/115973
COMPASS logo, Class 9 COMPASS logo, Class 16	8/24/00	76/115968
	8/24/00	76/115969
COMPASS logo, Class 35	8/24/00	76/115970
COMPASS logo, Class 41 CORPORATE GLADIATOR, Class 9	11/14/00	76/164923

la-496523

CORPORATE GLADIATOR, Class 16	11/14/00	76/164922
CORPORATE GLADIATOR, Class 41	11/14/00	76/164921
COVEY LEADERSHIP CENTER, Class 25	7/7/98	2,171,225
COVEY LEADERSHIP CENTER, Class 41	4/27/93	1,767,701
COVEY QUOTE SAVER, Class 9	6/3/97	2,066,977
COVEY REFERENCE LIBRARY, Class 9	6/3/97	2,066,978
COVEY SEVEN HABITS TOOLS, Class 9	6/3/97	2,066,975
CREATIVE JUICERS, Class 16	1/7/00	75/890964
CULTURAL INTELLIGENCE, Class 16	2/7/00	75/911384
CULTURAL INTELLIGENCE, Class 41	2/7/00	75/911383
DESK QUOTE, Class 16	7/25/00	76/095994
DIAGNOSE BEFORE YOU PRESCRIBE Class 41	8/4/98	2,178,748
DIRK PITT, Class 16	4/18/95	1,889,873
DOLLARS \$ SENSE: MONEY MANAGEMENT THAT MAKES SENSE, Class 16	5/31/01	76/264882
DREAM MANAGEMENT, Class 42	3/28/00	2,335,665
DURATAB, Class 40	10/24/95	1,928,984
FFECTIVENESS CENTER, Class 35	1/5/00	2,454,943
FFECTIVENESS CENTER, Class 35	7/7/00	76/084654
FFECTIVENESS IN THE DIGITAL AGE	8/11/00	76/109904
Class 9 EFFECTIVENESS IN THE DIGITAL AGE	8/11/00	76/109909
Class 16 EFFECTIVENESS IN THE DIGITAL AGE	8/11/00	76/109910
Class 41	3/8/01	76/221653
EXECUTION INTELLIGENCE, Class 9	3/8/01	76/221652
EXECUTION INTELLIGENCE, Class 16	3/8/01	76/221651
EXECUTION INTELLIGENCE, Class 41	3/8/01	76/221654
EXECUTION QUOTIENT, Class 9	3/8/01	76/221655
EXECUTION QUOTIENT, Class 16	3/8/01	76/221656
EXECUTION QUOTIENT, Class 41	4/12/96	75/087361
THE 8 TH HABIT, class 16	4/12/96	75/088319
THE 8 TH HABIT, class 9		75/088318
THE 8 TH HABIT, class 41	4/12/96	75/000510

la-496523

EMOTIONAL BANK ACCOUNT, Class 41	7/4/95	1,903,077
EMPATHIC LISTENING, Class 41	4/30/96	1,971,986
FAMILY MISSION STATEMENT, Class 16	5/4/99	2,243,959
FAMILY MISSION STATEMENT, Class 41	5/4/99	2,243,958
THE FIRE WITHIN,, Class 41	10/12/93	1,798,926
FIRST THINGS FIRST, Class 9	10/6/98	2193,148
FIRST THINGS FIRST, Class 16	11/21/95	1,936,558
FIRST THINGS FIRST, Class 41	1/27/98	2,131,750
FORMS WIZARD, Class 9	10/16/00	76/147441
THE 4 ROLES OF LEADERSHIP, Class 9	9/30/98	75/562121
THE 4 ROLES OF LEADERSHIP, Class 16	9/30/98	75/562120
THE 4 ROLES OF LEADERSHIP, Class 41	9/30/98	75/562119
THE FOUR-STEP PROJECT MANAGEMENT PROCESS, Class 41	12/19/00	76/182676
FRANKLIN and design, Class 9 and 16	9/15/92	1,715,129
FRANKLIN COVEY and design, Class 16	4/14/99	75/683553
FRANKLIN COVEY and design, Class 35	9/14/99	2,277,354
FRANKLIN COVEY and design, Class 41	9/28/99	2,280,492
FRANKLIN COVEY and design, Class 9	2/29/00	2,322,868
FRANKLIN COVEY, Class 9	9/14/99	2,277,257
FRANKLIN COVEY, Class 16	4/14/99	75/683555
FRANKLIN COVEY, Class 41	9/28/99	2,280,491
FRANKLIN COVEY, Class 42	4/14/99	75/685752
FRANKLIN COVEY IMPACT LEARNING,	3/5/99	75/654982
Class 41 FRANKLIN COVEY PROJECT	12/19/00	76/182678
MANAGEMENT, Class 41 FRANKLIN DAY PLANNER, Class 16	12/7/93	1,809,117
	4/3/01	2,439,892
FRANKLIN PLANNER, Class 9	11/30/99	2,295,388
FRANKLIN PLANNER, Class 16	11/17/98	75/590037
FRANKLIN PLANNER, Class 9	11/17/98	75/590036
FRANKLIN PLANNER, Class	8/9/99	75/772151
FRANKLIN PLANNER SOFTWARE, Class 9	12/01/00	76/173944
FRANKLINPLANNER.COM, Class 42	9/20/94	1,855,026
FRANKLIN QUEST, Class 8,9,16,20 FROM TIME MANAGEMENT TO LIFE	7/7/98	2,170,818
LEADERSHIP, Class 41		

GETTING TO SYNERGY, Class 41	1/13/98	2,128,379
GOOSE AND THE GOLDEN EGG, Class 16	10/24/95	1,929,720
GOOSE AND THE GOLDEN EGG, Class 41	7/4/95	1,903,078
HELPING CLIENTS SUCCEED, Class 9	1/03/00	75/886161
HELPING CLIENTS SUCCEED, Class 16	1/3/00	75/886166
HELPING CLIENTS SUCCEED, Class 41	1/3/00	75/886160
HOW TO DEVELOP A FAMILY MISSIONSTATEMENT, Class 9	6/30/98	2,170,552
HOW TO DEVELOP A FAMILY MISSION STATEMENT, Class 16	6/23/98	2,168,697
HOW HIGHLY EFFECTIVE LEADERS NAVIGATE, CHANGE, DELIVER RESULTS, AND CREATE THE FUTURE, Class 41	9/30/98	75/562118
IMPACT ANALYSIS SYSTEM, Class 35	8/24/00	76/115974
INSERTABLES, Class 16	3/22/00	76/008395
INSIDE-OUT APPROACH, Class 41	1/18/00	2,308,628
INTRODUCTION TO THE 7 HABITS Class 41	1/13/98	2,128,984
JACK PHILLIPS, Class 16	8/24/00	76/116452
JACK PHILLIPS, Class 41	8/24/00	76/116451
JOURNAL OF PROFESSIONAL AND PERSONAL SUCCESS, THE Class 16	9/12/00	2,386,672
KENZO STUDIO, cl. 18 and 25	5/6/97	2,058,641
KEY TO HIGH PERFORMANCE, THE Class 41	3/28/00	2,335,697
KEY TO PROVIDING SOLUTIONS, THE	4/18/00	2,343,252
Class 41 KNOWLEDGE EPICENTER, Class 41	3/28/00	2,334,342
LEADERSHIP INSITES, Class 16	1/21/00	75/901868
LEADERSHIP IS A CHOICE, Class 16	1/7/00	75/891965
LEADING INDICATORS, Class 16	1/17/96	75/044750
LEADING INDICATORS, Class 35	1/17/96	75/044672
LEADING INDICATOR, Class 41	1/17/96	75/044671
LEARN BIG, Class 41	3/5/99	75/654981
LITTLE SECRETS OF LIFE, Class 16	4/14/00	76/027627
LIVING THE SEVEN HABITS APPLICATION	3/7/01	1,882,206
AND INSIGHTS, Class 16 LIVING THE SEVEN HABITS APPLICATIONS AND INSIGHTS, Class 9	2/28/95	1,880,498

la-496523

LOVING REMINDERS, Class 16	7/18/00	2368479
MATURITY CONTINUUM, Class 16	10/10/95	1,925,432
MATURITY CONTINUUM, Class 41	5/23/95	1,895,379
M.D. IN LEADERSHIP, Class 16	1/21/00	75/901866
MILANO BAGUETTE, Class 16	9/11/00	76/125751
MILANO MINIMALIST, Class 16	9/11/00	76/125725
MISSING PIECE, THE Class 16	6/29/99	2,257,520
MODERN GLADIATOR, Class 9	4/28/01	76/247470
MODERN GLADIATOR, Class 16	4/28/01	76/247469
MODERN GLADIATOR, Class 41	4/28/00	76/247468
NATURE OF LEADERSHIP, THE Class 9	7/14/98	75/519801
NATURE OF LEADERSHIP, THE Class 41	11/21/00	2,407,413
NET PLANNER, Class 35	8/10/98	75/891967
NOTE STACK, Class 16	9/15/00	76/129061
ONEPLACE, Class 9	5/1/01	76/265749
OGANIZATIONAL EFFECTIVENESS	8/8/00	2,376,250
CYCLE, Class 41		
ORGANIZATIONAL HEALTH	11/28/00	2,409,571
ASSESSMENT, Class 35	6/20/00	2,358,933
PARADIGM SHIFT, Class 41	10/3/00	2,390,895
PCOC, Class 35	9/12/96	2,015,701
P/PC BALANCE, Class 41	11/02/00	76/158741
PERF-FIT PAGES, Class 16	1/23/96	1,951,072
PERFORMANCE CYCLE, Class 41		2,372,183
PERFORMANCE PARTNER, Class 42	8/1/00	10/31/00
PERFORMANCE SPORT, Class 16	3/13/00	2,265,806
PERSONAL MISSION STATEMENT	7/27/99	
Class 41	12/19/00	76/682663
PERSONAL PRODUCTIVITY SYSTEMS	·	76/602664
Class 9 PERSONAL PRODUCTIVITY SYSTEMS	12/19/00	76/682664
Class 9	2/14/00	75/917471
PLANNER.COM, Class 42	2/14/00	75/891967
PLANNER.NET, Class 42	1/7/00	75/891966
PLANNER.ORG, Class 42	1/7/00	76/247467
PLANWARE, Class 9	4/28/01	76/247466
PLANWARE, Class 16	4/28/01	70/217100

PLANWARE, Class 41	4/28/01	76/247465
PORTABLE 7 HABITS, THE Class 16	8/9/99	75/772152
POWER OF UNDERSTANDING, THE Class 16	6/13/00	2,358,144
POWER OF UNDERSTANDING, THE Class 41	11/3/78	75/383528
POWER OF VALUING DIFFERENCES, THE	1/6/98	2,126,840
POWER PRINCIPLE, THE Class 9	11/23/99	2,294,637
POWER PRINCIPLE, THE Class 16	3/7/01	2,339,535
POWER PRINCIPLE, THE Class 41	12/8/98	2,208,271
POWER PRO, Class 16	1/21/00	75/901869
PRESENTATION ADVANTAGE, Class 41	8/1/00	2,372,217
PRINCIPLE-CENTERED COMMUNITY INITIATIVE, Class 41	5/25/99	2,247,955
PRINCIPLE-CENTERED FAMILY LEADERSHIP, Class 41	12/23/97	2,124,088
PRINCIPLE-CENTERED LEADERSHIP Class 9	3/7/01	1,882,001
PRINCIPLE-CENTERED LEADERSHIP Class 16	3/7/95	1,882,208
PRINCIPLE-CENTERED LEADERSHIP Class 41	10/19/93	1,799,702
PRINCIPLE-CENTERED LIVING, Class 9	4/27/93	1,768,290
PRINCIPLE-CENTERED LIVING, Class 41	1/11/94	1,816,475
PRINCIPLE-CENTERED ORGANIZATIONAL	5/16/01	75/584982
CHANGE, Class 35	10/13/00	76/146405
PRINT TO FIT, Class 9	10/16/00	76/1474 4 0
PRINTER ASSISTANT, Class 16	4/30/98	75/477333
PRIORITIES, Class 16 PRIORITIES THE JOURNAL OF PERSONAL	7/13/99	2,261,356
SUCCESS, Class 16	8/7/98	2,178,747
PRIVATE VICTORY, Class 41 PRODUCTIVITY IN THE DIGITAL AGE	9/21/00	76/133243
Class 9 PRODUCTIVITY IN THE DIGITAL AGE	9/21/00	76/133241
Class 16 PRODUCTIVITY IN THE DIGITAL AGE	9/21/00	76/133240
Class 41 PRODUCTIVITY IN THE DIGITAL AGE	9/21/00	76/133239

la-496523

PROJECT MANAGEMENT PRACTICE	6/14/01	
Class 9	0,2.,02	
PROJECT MANAGEMENT PRACTICE	6/14/01	
Class 16		
PROJECT MANAGEMENT PRACTICE	6/14/01	
Class 41	0.44.00	
PUBLIC VICTORY, Class 41	8/4/98	2,178,746
PUT FIRST THINGS FIRST, Class 41	10/18/94	1,858,925
QUADRANT II TIME MANAGEMENT 41	11/24/92	7,735,407
QUADRANT II TIME MANAGEMENT Class 9	4/18/95	1,889,765
RIVERWOOD, Class 16	2/7/00	75/911381
RIVERWOOD, Class 18	2/7/00	75/911380
ROI PROCESS, Class 41	8/24/00	76/116453
ROI RESOURCE CENTER, Class 9	9/15/00	76/129066
ROLES AND GOALS, Class 41	3/18/97	2,046,794
SCARCITY MENTALITY, Class 41	3/18/97	2,046,793
SEASONS, Class 16	12/12/95	1,940,580
SEEK FIRST TO UNDERSTAND, THEN TO	11/19/96	2,017,764
BE UNDERSTOOD, Class 41		•
SEVEN HABITS, THE, Class 41	3/7/01	1,882,594
7 HABITS COACH, THE, Class 9	9/28/99	2,280,441
7 HABITS FAMILY LEADERSHIP SERIES,	11/18/97	2,113,794
THE Class 9		2 200 059
7 HABITS OF HIGHLY EFFECTIVE	10/08/98	2,208,058
FAMILIES, THE Class 9	0.44.400	2,180,077
7 HABITS OF HIGHLY EFFECTIVE	8/11/98	2,100,077
FAMILIES, THE Class 16	12/26/00	2,416,051
7 HABITS OF HIGHLY EFFECTIVE	12/20/00	·
FAMILIES, THE Class 41	4/27/93	1,767,275
SEVEN HABITS OF HIGHLY EFFECTIVE	., = . ,	
PEOPLE, THE Class 9 SEVEN HABITS OF HIGHLY EFFECTIVE	7/13/93	1,781,357
PEOPLE, THE Class 16		4 774 470
SEVEN HABITS OF HIGHLY EFFECTIVE	6/1/93	1,774,478
PEOPLE THE Class 41	0/7/05	1,882595
SEVEN HABITS OF HIGHLY EFFECTIVE	3/7/95	1,002333
SALES, THE Class 41	7/19/00	2,367,970
7 HABITS OF HIGHLY EFFECTIVE	7/18/00	
TEENS, THE Class 16	7/18/00	2,367,969
7 HABITS OF HIGHLY EFFECTIVE	.,20,00	

TEENS, THE Class 41		
SEVEN HABITS ORGANIZER, THE	3/7/01	1,882,209
Class 16	1/10/05	4 000 070
SEVEN HABITS REPORT, THE	4/18/95	1,889,870
Class 16 7 HABITS STORE, THE Class 35	5/4/99	2,242,658
SHARPEN THE SAW, Class 41	1/10/95	1,872,875
SHIPLEY ASSOCIATES, Class 41 and 42	8/2/1983	1,247,346
SHIPLEY ASSOCIATES, Class 16	10/03/95	1,923,626
SHIPLEY ASSOCIATES, Class 41 and 42	8/2/83	1,247,346
HAND HOLDING PEN DESIGN, Class 41	10/20/81	1,174,590
design only, class 41 (Shipley)	4/1/1997	2,049,409
SMARTMAIL, Class 41	4/1/1997	2,049,409
SOLUTION CENTER, Class 35	7/20/00	76/093208
SPACEMAKER, Class 16	3/5/98	75/457480
SPORTS CAREERS, Class 9 and 16	1/16/01	2,422,321
SPORTS CAREERS, Class 35	5/30/00	2,354,218
SPORTS CAREERS, Class 41	5/30/00	2,354,217
SPORTS MARKET PLACE, Class 16	10/3/00	2,391,072
STAKEHOLDER INFORMATION SYSTEMS (SIS) Class 35	1/14/97	2,029,448
STRATEGIC PLANNING PYRAMID, Class 41	12/19/00	76/182677
SYNERGIZE, Class 41	11/15/94	1,862,827
THINK WIN-WIN, Class 41	11/19/96	2,017,767
THREE PERSON TEACHING, Class 41	11/1/94	1,861,256
TIME ACTIVATOR, Class 9	12/6/94	1,866,258
TIME: SYSTEMS, cl. 16	9/14/82	1,208,315
TIMEQUEST, Class 41	6/20/95	1,901,000
TOOLS FOR HIGHLY EFFECTIVE	6/8/00	76/066458
COMMUNICATION, Class 41		2 220 472
TOOLS FOR HIGHLY EFFECTIVE LIVING,	2/22/00	2,320,172
Class 35 (retail) TOOLS FOR HIGHLY EFFECTIVE	4/10/01	2,442,917
ORGANIZATIONS, Class 41 TOOLS FOR HIGHLY EFFECTIVE PEOPLE,	11/24/98	2,205,726
Class 35 TOOLS FOR HIGHLY EFFECTIVE TEAMS, Class 41	1/6/98	2,126,839

TRUE NORTH, Class 16	1/27/97	75/231794
TRUE NORTH, Class 41	1/21/97	2,032,649
TRUE NORTH, Class 42	1/27/97	75/231975
TSI TIME SYSTEMS, Class 16	5/6/97	2,058,614
TSI, Class 16	4/22/97	2,053,873
VALUES QUEST, Class 9	5/28/96	1,977,002
WEEKLY COMPASS, Class 16	1/6/98	2,126,601
WHAT MATTERS MOST, Class 16	9/28/99	2,280,881
WHAT MATTERS MOST, Class 16	12/30/97	2,126,068
WHAT MATTERS MOST, Class 41	4/29/97	2,056,865
WHAT MATTERS MOST, Class 9	6/13/00	2,358,316
WHY JUST MANAGE YOUR TIME WHEN	10/20/98	2,197,468
YOU CAN LEAD YOUR LIFE, Class 16		
WIN-WIN AGREEMENTS, Class 41	11/19/98	1,017,765
WIN-WIN OR NO DEAL, Class 41	11/19/96	1,017,765
WIN WINS AT WORK, Class 16	8/9/99	75/772153
WORTHSHOPS, Class 9, 16, 41	6/20/95	1,901,100
WRITING ADVANTAGE, Class 16	1/23/96	1,951,968
WRITING ADVANTAGE, Class 41	8/13/96	1,993,999
XQ, Class 9	3/8/01	76/221659
XQ, Class 16	3/8/01	76/221658
XQ, Class 41	3/8/01	76/221657
1		

IRREVOCABLE POWER OF ATTORNEY

FRANKLIN COVEY CO., a Utah corporation, located at 2200 West Parkway Boulevard, Salt Lake City, Utah 84119 (the "Borrower") hereby grants to BANK ONE, NA, as agent (the "Agent"), an exclusive Irrevocable Power of Attorney to (i) transfer trademarks and applications therefor owned by Borrower from time to time, (ii) renew, extend, and protect the foregoing, and (iii) register and record any such transfer, renewal, extension and protection, all in accordance with that certain Credit Agreement dated as of July 10, 2001 among the Borrower, the Agent, the LC Issuer, the Swing Line Bank and the Lenders from time to time party thereto (the "Credit Agreement" and as those terms and other capitalized terms not otherwise defined herein are defined in the Credit Agreement) and related documents.

- The Power of Attorney granted hereunder shall be effective as of the date hereof and shall last for as long as any now existing or hereafter arising Obligations remain outstanding (other than surviving indemnity obligations).
- The Power of Attorney granted herein shall be irrevocable throughout the duration of its life specified in Paragraph 1 above and is coupled with an interest; it is created for the benefit of the attorney in fact, Agent, rather than for Borrower.
- This Power of Attorney is created simultaneously with the imposition of other obligations upon Borrower in favor of Agent under the Credit Agreement.
- The Power of Attorney granted hereunder gives and grants unto said attorney in fact, Agent, full power of substitution to substitute another party for Agent in accordance with the Credit Agreement.
- The Power of Attorney granted herein is created to secure the performance of the obligations under the Credit Agreement and the Supplemental Security Agreement (Trademarks) dated concurrently herewith of Borrower to Agent and the Lenders and shall be exercisable by Agent only after the occurrence and during the continuance of a Event of Default.

IN WITNESS WHEREOF, Borrower has caused this Irrevocable Power of Attorney to be executed by its officer thereunto duly authorized, as of July 10, 2001.

FRANKLIN COVEY CO., a Utah corporation

Name:

STATE OF CALIFORNIA

COUNTY OF La angeles) ss.

On July 9, 2001, before me, the undersigned notary public in and for said County and State, personally appeared _________, personally known to me (or proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that, by his/her/their signature(s) on the instrument, the person(e) or the entity(ies) upon behalf of which the person(e) acted executed the instrument.

WITNESS my hand and official seal.

la-496523

RECORDED: 07/23/2001