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## TRADEMARK ASSIGNMENT

Electronic Version v1.1 Stylesheet Version v1.1

SUBMISSION TYPE:	NEW ASSIGNMENT

NATURE OF CONVEYANCE: Security Agreement

## **CONVEYING PARTY DATA**

Name	Formerly	Execution Date	Entity Type
Excel Switching Corporation		10/24/2005	CORPORATION: DELAWARE

## **RECEIVING PARTY DATA**

Name:	Comerica Bank, as Administrative Agent
Street Address:	75 East Trimble Road
City:	San Jose
State/Country:	CALIFORNIA
Postal Code:	95131
Entity Type:	CORPORATION:

## PROPERTY NUMBERS Total: 5

Property Type	Number	Word Mark
Registration Number:	2210286	EXS
Registration Number:	2403086	EXNET
Registration Number:	2512936	EXNET CONNECT
Registration Number:	2559975	EXCHANGEPLUS VSE
Registration Number:	2407385	SWITCHKIT

## CORRESPONDENCE DATA

900039092

Fax Number: (617)951-8736

Correspondence will be sent via US Mail when the fax attempt is unsuccessful.

Phone: 617-951-8691

Email: jennifer.kagan@bingham.com

Correspondent Name: Jennifer Kagan

Address Line 1: Bingham McCutchen LLP

Address Line 2: 150 Federal Street

Address Line 4: Boston, MASSACHUSETTS 02110

ATTORNEY DOCKET NUMBER: 0000315494

TRADEMARK

REEL: 003220 FRAME: 0952

NAME OF SUBMITTER:	Jennifer Kagan	
Signature:	/jenniferkagan/	
Date:	01/05/2006	
Total Attachments: 13		
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#### INTELLECTUAL PROPERTY SECURITY AGREEMENT

THIS INTELLECTUAL PROPERTY SECURITY AGREEMENT, dated as of October 24, 2005, is entered into by and between EXCEL SWITCHING CORPORATION, a Delaware corporation (hereinafter, together with its successors in title and assigns, called the "Grantor"), and COMERICA BANK, as administrative agent for the benefit of Secured Parties (hereinafter, together with its successors as administrative agent for the benefit of Secured Parties, called the "Administrative Agent").

## **Statement of Facts**

- A. Pursuant to the Credit Agreement, dated as of the date hereof, by and among the Grantor, XL Acquisition Corp., a Massachusetts corporation (hereinafter, together with the Grantor, called, collectively, the "Borrowers", and, singly, a "Borrower"), EAS Group, Inc., a Delaware corporation (the "Parent Company"), the several financial institutions from time to time party to the Credit Agreement as lenders hereunder (collectively, "Lenders" and, individually, a "Lender"), and the Administrative Agent (as amended, modified, supplemented or restated and in effect from time to time, the "Credit Agreement"), the Lenders have agreed to make Credit Extensions to the Borrowers.
- B. Immediately after the initial Credit Extensions are made to the Borrowers under the Credit Agreement and at the Brooktrout Merger Effective Time, XL Acquisition Corp. shall be merged with and into Brooktrout, Inc., a Massachusetts corporation (hereinafter, together with its successors in title and assigns, sometimes called "Brooktrout"). Brooktrout shall be the surviving entity of the merger with XL Acquisition Corp. Immediately at the Brooktrout Merger Effective Time, Brooktrout shall be a "Borrower" under the Credit Agreement and under each and every other Loan Document, and each and every reference to "XL Acquisition" or "XL Acquisition Corp." or to "Borrowers" or "Borrower" in this Intellectual Property Security Agreement or in any of the other Loan Documents shall, from and after the Brooktrout Merger Effective Time, mean and include Brooktrout, Inc., a Massachusetts corporation.
- C. In order to induce the Lenders to make Credit Extensions to the Borrowers upon the terms and subject to the conditions contained in the Credit Agreement, the Grantor has agreed, upon the terms contained in the Credit Agreement, to grant to the Administrative Agent, for the benefit of Secured Parties, continuing security interests in and Liens upon all Intellectual Property of the Grantor in order to secure all of the Obligations.
- D. The Grantor has granted to the Administrative Agent, for the benefit of Secured Parties, continuing security interests in and Liens upon all of the Intellectual Property of the Grantor pursuant to and upon the terms and conditions contained in the Security Agreement, dated as of the date hereof, by and among the Borrowers, the Parent Company, and the Administrative Agent (as amended, modified, supplemented or restated and in effect from time to time, the "Security Agreement").
- E. Upon the terms contained in the Credit Agreement and the Security Agreement, the Grantor has agreed to execute and deliver to the Administrative Agent, for the benefit of Secured Parties, this Intellectual Property Security Agreement, which is supplemental to the Security Agreement.

- NOW, THEREFORE, in consideration of the premises and the mutual covenants herein contained and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Grantor hereby absolutely, unconditionally and irrevocably agrees with the Administrative Agent as follows:
- 1. <u>Definitions.</u> All capitalized terms used but not otherwise defined herein shall have the meanings given to them in the Security Agreement or, if not defined therein, then in the Credit Agreement, and the following terms shall have (unless otherwise provided elsewhere in this Intellectual Property Security Agreement) the following respective meanings (such meanings being equally applicable to both the singular and plural forms of the terms defined):
- (a) "<u>Intellectual Property</u>" shall mean all of the rights, title and interests of the Grantor in, to and under all of the following, whether presently existing or at any time or from time to time hereafter created, arising or acquired:
  - (i) all of its Marks, including all of its trademarks and all trademark licenses to which it is a party, including, without limitation, all of those referred to in Schedule I hereto;
  - (ii) all of its Patents and all Patent licenses to which it is a party, including, without limitation, all of those referred to in <u>Schedule II</u> hereto;
  - (iii) all of its Copyrights and all Copyright licenses to which it is a party, including, without limitation, all of those referred to in <u>Schedule III</u> hereto;
  - (iv) all divisions, reissues, continuations, extensions or renewals of each of the foregoing;
  - (v) all goodwill of the businesses of the Grantor and of its Subsidiaries connected with the use of, or otherwise symbolized by, each Mark (including each trademark and trademark license), Patent, Patent license, Copyright and Copyright License;
  - (vi) all Trade Secret Rights and all other Intellectual Property; and
  - (vii) all income, products and proceeds of each of the foregoing, including, without limitation, all claims by the Grantor against third parties for past, present or future (A) infringement or dilution of any Mark, including any trademark or trademark licensed under any trademark license, (B) injury to any goodwill associated with any Mark, including any trademark or any trademark licensed under any Patent or any Patent licensed under any Patent license, (C) infringement of any goodwill associated with any Patent or any Patent licensed under any Patent license, (E) infringement of any Copyright or any Copyright licensed under any Copyright licensed, (F) injury to any goodwill associated with any Copyright or any Copyright licensed under any Copyright licensed

- (b) "Credit Agreement" and "Security Agreement" shall have the meanings given to such terms in the Statement of Facts above.
- (c) "Obligations" shall mean any and all of the Obligations (as that term is defined in the Credit Agreement).

All other terms contained in this Intellectual Property Security Agreement shall, unless the context shall indicate otherwise, have the meanings provided for by the UCC to the extent that such other terms are used or defined therein. References to the Credit Agreement or Security Agreement include any amendment, modification, supplement, restatement, replacement or refinancing (in whole or in part) thereof, whether by way of increase or reduction to any of the Commitments or the principal amount of any of the Loans, addition or elimination of any credit facilities thereunder, extension of any term, addition or deletion of any party thereto, or otherwise.

- 2. Grant of Security Interests. To secure the prompt and complete payment and performance of all and each of the Obligations, as and when the same shall become due and payable, whether at stated maturity, by required prepayment, declaration, acceleration, demand or otherwise (including the payment of amounts that would become due and payable but for the operation of the automatic stay under the Bankruptcy Code), the Grantor hereby grants, assigns, conveys, mortgages, pledges, hypothecates and transfers to the Administrative Agent, for the benefit of Secured Parties, a continuing security interest in and Lien upon all of the rights, title and interests of the Grantor to, in and under all of the Intellectual Property.
- Administrative Agent that, as of the Closing Date, the Grantor does not have any ownership interest in, or title to, any registered Mark, Mark application, registered Patent, Patent application, registered Copyright or Copyright application, except as set forth in Schedule I, Schedule II and Schedule III hereto. This Intellectual Property Security Agreement is effective to create valid and continuing security interests in and Liens upon, and, upon the recording hereof with the United States Patent and Trademark Office and the United States Copyright Office, and the filing of appropriate financing statements in the State of Delaware, perfected Liens in favor of the Administrative Agent on, the Grantor's Marks, Patents, and Copyrights, to the extent such perfection can be achieved by making such filings; and such perfected security interests and Liens shall be enforceable as such as against any and all creditors of or purchasers from the Grantor.
- 4. <u>Covenants</u>. The Grantor covenants and agrees with the Administrative Agent, for the benefit of Secured Parties, that, from and after the date of this Intellectual Property Security Agreement and until the Termination Date (as defined in <u>Section 10.10(a)</u> of the Security Agreement), in the event that the Grantor shall file any application for the registration of any Mark, Patent or Copyright with the United States Patent and Mark Office, the United States Copyright Office or any similar office or agency of the United States, any State thereof or any other jurisdiction, domestic or foreign, the Grantor shall (a) notify the Administrative Agent promptly in writing of the filing of any such application, and (b) promptly upon request of the Administrative Agent, execute and deliver to the Administrative Agent a supplement hereto (in form and substance reasonably satisfactory to the Administrative Agent) to evidence Administrative Agent's security interests in and Liens upon each such Mark, Patent or Copyright, and all of the general intangibles of the Grantor relating thereto or represented thereby.
- 5. <u>Security Agreement.</u> The security interests and Liens granted by the Grantor to the Administrative Agent pursuant to this Intellectual Property Security Agreement are granted in

conjunction with the security interests and Liens granted by the Grantor to the Administrative Agent pursuant to the Security Agreement. The Grantor and the Administrative Agent expressly agree that each of the security interests and Liens granted under this Intellectual Property Security Agreement and the Security Agreement in the Intellectual Property are intended to be treated as a single security interest for purposes of Article 9 of the UCC and other Applicable Law. The exercise by the Administrative Agent of any rights or remedies with respect to any of the Intellectual Property shall be deemed to be an exercise of such rights or remedies in connection with both this Intellectual Property Security Agreement and also the Credit Agreement and the Security Agreement. In the event of any inconsistency between the terms and conditions of this Intellectual Property Security Agreement and the Credit Agreement and the Security Agreement, then the terms and conditions of the Credit Agreement and the Security Agreement shall prevail.

- Notices. Except as otherwise provided herein, whenever it is provided herein that any notice, demand, request, consent, approval, declaration or other communication shall or may be given to or served upon any of the parties hereto by any other party hereto, or whenever any of the parties hereto desires to give and serve upon any other party hereto any communication with respect to this Intellectual Property Security Agreement, each such notice, demand, request, consent, approval, declaration or other communication shall be in writing and shall be given in the manner, and deemed received, as provided for in the notice provisions of the Credit Agreement.
- 8. <u>Termination.</u> Subject always to <u>Section 6</u> hereof, this Intellectual Property Security Agreement shall terminate upon the Termination Date. Upon any termination of the Liens created hereunder upon the Termination Date, the Administrative Agent shall, at the sole cost and expense of the Grantor, promptly execute and deliver to the Grantor such documents as the Grantor shall reasonably request to evidence the termination of the Liens created hereby.
- 9. Choice of Law And Venue; Jury Trial Waiver. THIS AGREEMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF CALIFORNIA. EACH OF THE PARTIES HERETO, AFTER CONSULTING OR HAVING HAD THE OPPORTUNITY TO CONSULT WITH COUNSEL OF ITS CHOICE, KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVES ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY LITIGATION BASED UPON OR ARISING OUT OF THIS INTELLECTUAL PROPERTY SECURITY AGREEMENT OR ANY RELATED INSTRUMENT OR COLLATERAL DOCUMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED BY THIS INTELLECTUAL PROPERTY SECURITY AGREEMENT OR ANY OF THE OTHER COLLATERAL DOCUMENTS OR ANY COURSE OF CONDUCT, DEALING, STATEMENTS

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(WHETHER ORAL OR WRITTEN), OR ACTION OF ANY OF THE PARTIES HERETO. EACH OF THE PARTIES HERETO HEREBY AGREES TO BE BOUND BY THE PROVISIONS SET FORTH IN <u>SECTION 19</u> AND <u>SECTION 20</u> OF THE GUARANTY AGREEMENT, WHICH PROVISIONS ARE HEREBY INCORPORATED HEREIN BY REFERENCE WITH THE SAME FULL FORCE AND EFFECT AS IF SET FORTH HEREIN IN FULL.

- 10. **Expenses.** In the event that the Grantor shall fail to comply with the provisions of this Intellectual Property Security Agreement or any other Collateral Document, such that the value of any Intellectual Property or the validity, perfection, rank or value of any Liens created hereunder is thereby materially diminished or potentially materially diminished or put at risk, the Administrative Agent may, but shall not be required to, effect such compliance on behalf of the Grantor, and the Grantor shall reimburse the Lenders for all of the costs and expenses thereof on demand by the Administrative Agent.
- 11. <u>Delivery by Facsimile</u>. Delivery of the signature pages to this Intellectual Property Security Agreement by facsimile shall be as effective as delivery of manually executed counterparts of this Agreement.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK]

\*\*Signature Page to Excel Intellectual Property Security Agreement follows\*\*

IN WITNESS WHEREOF, the Grantor has caused this INTELLECTUAL PROPERTY SECURITY AGREEMENT to be executed and delivered by its duly authorized officer or other representative as of the date first set forth above.

The Grantor:

**EXCEL SWITCHING CORPORATION** 

More Zients

Title: Chief Executive Officer

# **ACKNOWLEDGMENT OF GRANTOR**

COMMONWEALTH OF MASSACHUSE	115
COUNTY OF Suffole	)
appeared Marc J. Zionts, as Chief I CORPORATION, proved to me through s Coersonally Lymn to me), to be	efore me, the undersigned notary public, personally Executive Officer of EXCEL SWITCHING satisfactory evidence of identification, which was be the person whose name is signed on the preceding me that he signed it voluntarily for its stated purpose in
	Daphre Am. Va de meer de Notary Public My commission expires: 06/13/2008
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Notary Block to Intellectual Property Security Agreement - Excel Swtiching Corporation

# The Administrative Agent:

COMERICA BANK, as Administrative Agent

By:\_\_\_ Name:

Christian T. Lloyd

Title:

First Vice President

BUSDOCS/1494025 Signature Page to Intellectual Property Security Agreement - Excel Switching Corporation

# **SCHEDULE I**

To

# **EXCEL SWITCHING CORPORATION**

# INTELLECTUAL PROPERTY SECURITY AGREEMENT

# I. TRADEMARK REGISTRATIONS.

<u>Mark</u>	Reg. No.	Date
EXS	2210286	
		December 15, 1998
EXNET	2403086	
		November 14, 2000
EXNET CONNECT	2512936	
		November 27, 2001
EXCHANGEPLUS VSE	2559975	
		April 9, 2002
SWITCHKIT	2407385	
		November 21, 2000

II.	<b>TRADEMARK</b>	APPLICATIONS.

Mark

Application No.

<u>Date</u>

None

III. TRADEMARK LICENSES.

Name of Agreement

Date of Agreement

<u>Parties</u>

None

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# **SCHEDULE II**

To

# **INTELLECTUAL PROPERTY SECURITY AGREEMENT**

# I. <u>ISSUED PATENTS</u>

Patent Title	Patent No.	Issue Date
Telecommunications switch/server	6950311	9/27/2005
Telecommunications Switching System With Ready Configuring Supervisory Control	721461 (AU)	5/01/2000
Telecommunications Switching System With Ready Configuring Supervisory Control	0968587 (EP)	04/28/2004
Programming Call Processing Application In A Switching System	1086594 (EP)	08/20/2003
Method and Apparatus For Non Disruptive Addition Of A New Node To An Internodal Network	749265 (AU)	10/24/2002
Method And Apparatus For Non Disruptive Addition Of A New Node To An Internodal Network	1092308 (EP)	11/24/2004
Flexible Call Routing System	748705 (AU)	10/24/2002

# II. PATENT APPLICATIONS.

<u>Title.</u>	Serial. No.	Filing Date
Media resource card with programmable caching	10/693625	October 24, 2003
for converged services platform		
Media resource card with dynamically allocated	10/693621	October 24, 2003
resource points		
Hybrid switching architecture having dynamically	10/717438	November 19, 2003
assigned switching models for converged services		
platform		
Redundancy arrangement for media playback	10/783959	February 20, 2004
Method and apparatus for performing conferencing	10/780503	February 17, 2004
services and echo suppression		
Method and apparatus for performing echo	10/780501	February 17, 2004
suppression		

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Redundancy arrangement for telecommunications switch	10/783984	February 20, 2004
Media gateway control with SIP extension using XML MGC MIME	10/893207	July 16, 2004
Integrated Chassis Assembly	11/012020	December 14, 2004
Open programmable software protocol stack for use with an internet telephony system	11/200689	August 10, 2005
Telecommunications Switching System With Ready Configuring Supervisory Control	H10-538528 (JP)	February 10, 1998
Programming call processing application in a switching system	2331212 (CA)	June 3, 1999
Method And Apparatus For Non Disruptive Addition Of A New Node To An Internodal Network	2334972 (CA)	June 28, 1999
Method And Apparatus For Non Disruptive Addition Of A New Node To An Internodal Network	2000-557599 (JP)	June 28, 1999
Flexible Call Routing System	2331811 (CA)	June 3, 1999
Flexible Call Routing System	99926156.3 (EP)	June 3, 1999
Flexible Call Routing System	2000-554,150 (JP)	June 3, 1999
Arrangement For Providing Network Protocol Data Independence In An Expandable Telecommunications System	2000-605408 (JP)	September 18, 2001

# III. PATENT LICENSES.

Name of Agreement	Date of Agreement	<u>Parties</u>
Intellectual Property Agreement by and among	May 30, 2003	Lucent Technologies Inc.
Lucent Technologies Inc. Lucent Technologies		
GRL LLC and Excel Switching Corporation		Lucent Technologies
		GRL LLC
		Excel Switching
		Corporation

As may be one provision within larger software licenses listed below.

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# SCHEDULE III

To

# INTELLECTUAL PROPERTY SECURITY AGREEMENT

I.	COPYRIGHT REGISTRATIONS.		
	Copyright	Reg. No.	<u>Date</u>
	None		
II.	COPYRIGHT APPLICATIONS.		
	Copyright	Application No.	<u>Date</u>
	None		
III.	COPYRIGHT LICENSES.		
	Name of Agreement	Date of Agreement	<u>Parties</u>
	None		

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The following is a list of Third Party Intellectual Property.

## License Agreements

Software License Agreement dated December 31, 1998 with Trillium Digital Systems, Inc.

OEM Program License Agreement with Q9000 Software (dba Telenetworks) dated August 17, 1995.

License Agreement with SNMP Research International dated May 3, 1999, and Amendment 1 thereto dated February 5, 2002.

Software License Agreement (Product Binaries) with Integrated Systems, Inc., dated May 29, 1998, and Addendum thereto dated May 29, 1998.

FTP Software OEM Agreement – OEM Manufacturer with FTP Software, Inc. dated June 23, 1994.

OEM/VAR Purchase Agreement with Intellinet Technologies, Inc. dated May 29, 2003.

Additional Terms to Mindspeed Technologies, Inc. Terms and Conditions of Sale with Mindspeed Technologies, Inc. dated October 14, 2004.

OEM Agreement with Vocalocity, Inc., dated April 18, 2005.

Software License Agreement with OSS Nokalva dated February 15, 2000.

Software License Agreement Standard Terms and Conditions with Cadence Design Systems, Inc. dated August 11, 2005.

Development Agreement and Software License with Commetrex Corporation dated November 30, 2003.

Hardware Partner Agreement with Red Hat, Inc. dated May 27, 2005.

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RECORDED: 01/05/2006