## Electronic Version v1.1 Stylesheet Version v1.1

SUBMISSION TYPE: **NEW ASSIGNMENT** NATURE OF CONVEYANCE: SECURITY INTEREST

#### **CONVEYING PARTY DATA**

| Name                            | Formerly | Execution Date | Entity Type           |
|---------------------------------|----------|----------------|-----------------------|
| Smith Mountain Industries, Inc. |          | 09/28/2007     | CORPORATION: DELAWARE |

#### **RECEIVING PARTY DATA**

| Name:           | Bank of Montreal, as administrative agent |
|-----------------|-------------------------------------------|
| Street Address: | 111 West Monroe Street                    |
| City:           | Chicago                                   |
| State/Country:  | ILLINOIS                                  |
| Postal Code:    | 60603                                     |
| Entity Type:    | Chartered Bank: CANADA                    |

### PROPERTY NUMBERS Total: 31

| Property Type        | Number   | Word Mark                       |
|----------------------|----------|---------------------------------|
| Registration Number: | 2158658  | ARTSCAPE CANDLES                |
| Registration Number: | 2704534  | BLUE RIDGE CANDLE COMPANY       |
| Registration Number: | 2714881  | CANDLE CAPPER                   |
| Registration Number: | 2607182  | CANDLE CAPPER                   |
| Registration Number: | 2158657  | EARTHSCAPE CANDLES              |
| Serial Number:       | 78763638 | ECOWOOD WICK                    |
| Serial Number:       | 77004817 | EVOO                            |
| Registration Number: | 2899191  | FARM GROWN                      |
| Registration Number: | 3203368  | FRAGRANCE NEVER SOUNDED SO GOOD |
| Registration Number: | 2364066  | MUSICAL SCENTS                  |
| Registration Number: | 2814795  | OLD VIRGINIA CANDLE COMPANY     |
| Registration Number: | 2473442  | OLD VIRGINIA CANDLE COMPANY     |
| Serial Number:       | 77216989 | OLIVE OIL ORGANICS              |
| Serial Number:       | 77217023 | OLIVE OIL ORGANICS              |
|                      |          | TDADEMARK                       |

TRADEMARK

REEL: 003634 FRAME: 0466

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| Serial Number:       | 77217041 | 00                      |
|----------------------|----------|-------------------------|
| Serial Number:       | 77217060 | 00                      |
| Serial Number:       | 77004824 | охо                     |
| Serial Number:       | 77107073 | PASSIONATELY PURE       |
| Registration Number: | 2507143  | SIMPLY A BETTER BURN    |
| Serial Number:       | 77201910 | SOLAR SCENTS            |
| Registration Number: | 2762666  | S'TOPPERS               |
| Registration Number: | 2846997  | THE SOOT STOPPER TOPPER |
| Registration Number: | 2469627  | TRIPLES                 |
| Registration Number: | 2467739  | TRIPLETS                |
| Serial Number:       | 76662582 | WOODWIC                 |
| Registration Number: | 3255835  | WOODWICK                |
| Registration Number: | 3257463  | WOODWICK                |
| Registration Number: | 3258312  | WOODWICK                |
| Serial Number:       | 76662584 | WOODWIK                 |
| Serial Number:       | 78933742 | WW                      |
| Serial Number:       | 76657681 | WW                      |

#### **CORRESPONDENCE DATA**

Fax Number: (312)803-5299

Correspondence will be sent via US Mail when the fax attempt is unsuccessful.

Phone: (312) 845-3430

Email: kalwa@chapman.com

Correspondent Name: Richard Kalwa

Address Line 1: 111 West Monroe Street
Address Line 2: Chapman and Cutler LLP
Address Line 4: Chicago, ILLINOIS 60603

| ATTORNEY DOCKET NUMBER: | 1671239         |
|-------------------------|-----------------|
| NAME OF SUBMITTER:      | Richard Kalwa   |
| Signature:              | /richard kalwa/ |
| Date:                   | 10/05/2007      |

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#### TRADEMARK COLLATERAL AGREEMENT

This 28th day of September, 2007, SMITH MOUNTAIN INDUSTRIES, INC., a Delaware corporation ("Debtor"), with its principal place of business and mailing address at 1000 Dillard Drive, Forest, Virginia 24551, in consideration of ten dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, grants BANK OF MONTREAL, a Canadian chartered bank ("BMO") with its mailing address at 111 West Monroe Street, Chicago, Illinois 60603, acting as administrative agent for the Secured Creditors defined in that certain Security Agreement hereinafter defined (BMO acting as such administrative agent and any successor or successors to BMO acting in such capacity being hereinafter referred to as the "Agent"), a lien on, and a continuing security interest in, the following property:

- (i) Each trademark, trademark registration and trademark application listed on Schedule A-1 hereto, and all of the goodwill of the business connected with the use of, and symbolized by, each such trademark, trademark registration and trademark application; and
- (ii) Each trademark license listed on Schedule A-2 hereto and all royalties and other sums due or to become due under or in respect of each such trademark license, together with the right to sue for and collect all such royalties and other sums; and
- (iii) All proceeds of the foregoing, including without limitation any claim by Debtor against third parties for damages by reason of past, present or future infringement of any trademark or trademark registration listed on Schedule A-1 hereto or of any trademark licensed under a trademark license listed on Schedule A-2 or by reason of injury to the goodwill associated with any such trademark, trademark registration or trademark license, in each case together with the right to sue for and collect said damages;

to secure performance of all Secured Obligations of Debtor as set out in that certain Security Agreement dated as of even date hereof by and among the Debtor, the other debtors party thereto and the Agent, as the same may be amended, modified, supplemented or restated from time to time (the "Security Agreement").

Notwithstanding the foregoing, this Trademark Collateral Agreement shall not operate as a sale, transfer, conveyance or other assignment to the Agent of any applications by the Debtor for any Trademark based on an intent to use the same if and so long as such application is pending without a Statement of Use having been filed and accepted (such pending applications which are based on intent to use being hereinafter referred to collectively as "Intent-To-Use Applications").

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Debtor does hereby further acknowledges and affirms that the rights and remedies of the Agent with respect to the security interest in the trademarks, trademark registrations, trademark applications and trademark licenses made and granted hereby are more fully set forth in the Security Agreement and in the event of any conflict or ambiguity between this Trademark Collateral Agreement and the Security Agreement, the Security Agreement shall control

IN WITNESS WHEREOF, Debtor has caused this Trademark Collateral Agreement to be duly executed as of the date and year last above written

|                                          | Ву                                              |
|------------------------------------------|-------------------------------------------------|
|                                          | Name: Michael Bergeron                          |
|                                          | Its: CEO                                        |
|                                          |                                                 |
|                                          |                                                 |
| Accepted and agreed to at Chicago, Illin | nois as of the day and year last above written. |
|                                          | BANK OF MONIREAL, as administrative agent       |
|                                          |                                                 |
|                                          | Ву                                              |
|                                          | Name:                                           |
|                                          |                                                 |

SMITH MOUNTAIN INDUSTRIES, INC.

[Signature Page to Trademark Collateral Agreement]

Debtor does hereby further acknowledges and affirms that the rights and remedies of the Agent with respect to the security interest in the trademarks, trademark registrations, trademark applications and trademark licenses made and granted hereby are more fully set forth in the Security Agreement and in the event of any conflict or ambiguity between this Trademark Collateral Agreement and the Security Agreement, the Security Agreement shall control.

IN WITNESS WHEREOF, Debtor has caused this Trademark Collateral Agreement to be duly executed as of the date and year last above written.

SMITH MOUNTAIN INDUSTRIES, INC.

| Ву                                                                                     |  |  |
|----------------------------------------------------------------------------------------|--|--|
| Name:                                                                                  |  |  |
| Its:                                                                                   |  |  |
| Accepted and agreed to at Chicago, Illinois as of the day and year last above written. |  |  |
| BANK OF MONTREAL, as administrative agent  By                                          |  |  |
| Name:/ James Lent                                                                      |  |  |

[Signature Page to Trademark Collateral Agreement]

# SCHEDULE A-1 TO TRADEMARK COLLATERAL AGREEMENT

## TRADEMARK REGISTRATIONS AND APPLICATIONS

| TRADEMARK                                 | APPLICATION/REGISTRATION NO. | DATE               |
|-------------------------------------------|------------------------------|--------------------|
| Artscape Candles                          | Reg. No. 2,158,658           |                    |
| Blue Ridge Candle<br>Company              | Reg. No. 2,704,534           | April 8, 2003      |
| Candle Capper                             | Reg. No. 2,714,881           | May 13, 2003       |
| Candle Capper and<br>Design               | Reg. No. 2,607,182           | August 13, 2002    |
| Earthscape Candles                        | Reg. No. 2,158,657           |                    |
| Ecowood Wick                              | App. No. 78/763,638          | November 30, 2005  |
| Evoo                                      | App. No. 77/004,817          | September 21, 2006 |
| Farm Grown                                | Reg. No. 2,899,191           | November 2, 2004   |
| Fragrance Never<br>Sounded so Good        | Reg. No. 3,203,368           | January 30, 2007   |
| Musical Scents                            | Reg. No. 2,364,066           |                    |
| Old Virginia Candle<br>Company            | Reg. No. 2,814,795           | February 17, 2004  |
| Old Virginia Candle<br>Company and Design |                              |                    |
| Company and Design                        | Reg. No. 2,473,442           | July 31, 2001      |
| Olive Oil Organics                        | App. No. 77/216,989          | June 27, 2007      |
| Olive Oil Organics and<br>Design          | App. No. 77/217,023          | June 27, 2007      |
| 00                                        | App. No. 77/217,041          | June 27, 2007      |
| OO and Design                             | App. No. 77/217,060          | June 27, 2007      |

| TRADEMARK               | APPLICATION/REGISTRATION NO. | DATE               |
|-------------------------|------------------------------|--------------------|
| OXO                     | App. No. 77/004,824          | September 21, 2006 |
| Passionately Pure       | App. No. 77/107,073          | February 14, 2007  |
| Simply a<br>Better Burn | Reg. No. 2,507,143           | November 13, 2001  |
| Solarscents             | App. No. 77/201,910          | June 8, 2007       |
| Stopper                 | Reg. No. 2,762,666           | September 9, 2003  |
| The Soot Stopper Topper | Reg. No. 2,846,997           | May 25, 2004       |
| Triples                 | Reg. No. 2,469,627           | July 17, 2001      |
| Triplets                | Reg. No. 2,467,739           | July 10, 2001      |
| Woodwic                 | App. No. 76/662,582          | July 5, 2006       |
| Woodwick                | Reg. No. 3,255,835           | June 26, 2007      |
| Woodwick                | Reg. No. 3,257,463           | July 3, 2007       |
| WoodWick & Desing       | Reg. No. 3,258,312           | July 3, 2007       |
| Woodwik                 | App. No. 76/662,584          | July 5, 2006       |
| WW (Stylized)           | App. No. 78/933,742          | July 20, 2006      |
| WW Design               | App. No. 76/657,681          | April 3, 2006      |

# SCHEDULE A-2 TO TRADEMARK COLLATERAL AGREEMENT

### TRADEMARK LICENSES

NONE.

**RECORDED: 10/05/2007**