

TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1
Stylesheet Version v1.2

ETAS ID: TM354063

SUBMISSION TYPE:	NEW ASSIGNMENT		
NATURE OF CONVEYANCE:	Assignment of Intellectual Property Security Agreement		
CONVEYING PARTY DATA			
Name	Formerly	Execution Date	Entity Type
General Electric Capital Corporation		08/21/2015	CORPORATION: DELAWARE
RECEIVING PARTY DATA			
Name:	Antares Capital LP		
Street Address:	500 W. Monroe Street		
Internal Address:	17th Floor		
City:	Chicago		
State/Country:	ILLINOIS		
Postal Code:	60661		
Entity Type:	LIMITED PARTNERSHIP: DELAWARE		
PROPERTY NUMBERS Total: 230			
Property Type	Number	Word Mark	
Registration Number:	1346842	CONCEPTUAL SELLING	
Registration Number:	1346841	STRATEGIC SELLING	
Registration Number:	1594615	LAMP	
Registration Number:	3378594	FUNNEL SCORECARD	
Registration Number:	3598528	LARGE ACCOUNT MANAGEMENT PROCESS	
Registration Number:	3617607	MILLER HEIMAN SALES SYSTEM	
Registration Number:	3859632	MILLER HEIMAN	
Registration Number:	3510194	MILLER HEIMAN CERTIFIED PROFESSIONAL	
Registration Number:	3566405	CHANNELPRO	
Registration Number:	3566407	CHANNELPRO	
Serial Number:	85935115	MILLER HEIMAN GATEWAY	
Serial Number:	85935118	SALES ACCESS MANAGER	
Registration Number:	3380478	LEARN.PERFORM.GROW	
Registration Number:	3011066	ACHIEVEGLOBAL	
Registration Number:	2261584	ACHIEVEGLOBAL	
Registration Number:	2699527	ACHIEVENET	
Registration Number:	3169101	ACHIEVING EXTRAORDINARY CUSTOMER RELATIO	
Registration Number:	2958132	ACHIEVING RESULTS THROUGH GENUINE LEADER	
TRADEMARK			

CH \$5765.00 1346842

Property Type	Number	Word Mark
Registration Number:	2988056	BRIDGING STRATEGY TO OUTCOMES
Registration Number:	2712260	CARING FOR CUSTOMERS
Registration Number:	1701237	COMMUNICATING FOR IMPROVED PERFORMANCE
Registration Number:	2889679	CREATING STELLAR CUSTOMER RELATIONS
Registration Number:	2778502	DAZZLING YOUR CUSTOMERS
Registration Number:	2265613	
Registration Number:	2261582	
Registration Number:	2265614	
Registration Number:	2256064	
Registration Number:	1712851	EXECUTIVE PRESENTATION SKILLS
Registration Number:	1665713	FRONTLINE LEADERSHIP
Registration Number:	2973343	GENUINE LEADERSHIP
Registration Number:	2774037	GUIDING CUSTOMER CONVERSATIONS
Registration Number:	2872219	HEALING CUSTOMER RELATIONSHIPS
Registration Number:	1931657	KASET
Registration Number:	1935494	KASET
Registration Number:	1690554	KASET
Registration Number:	1678858	KASET INTERNATIONAL
Registration Number:	2839135	LEADERSHIP FOR RESULTS
Registration Number:	2867655	LEADERSHIP FOR RESULTS
Registration Number:	2891553	LEARNING TO LEAD
Registration Number:	3034164	PRINCIPLES AND QUALITIES OF GENUINE LEAD
Registration Number:	3131489	PROFESSIONAL PROSPECTING SKILLS
Registration Number:	3411205	PROFESSIONAL SALES NEGOTIATIONS
Registration Number:	2860396	PROFESSIONAL SELLING SKILLS
Registration Number:	2783743	PROFESSIONAL SELLING SKILLS
Registration Number:	1860685	QUEST
Registration Number:	1859485	QUEST Q
Registration Number:	2888612	SALESEGE
Registration Number:	2754586	SELLING AGAINST THE COMPETITION
Registration Number:	2822186	SERVING A WORLD OF CUSTOMERS
Registration Number:	2944345	STELLAR SERVICE
Registration Number:	1867866	STRATEGIC PROCESS MANAGEMENT
Registration Number:	2896152	TEAMING UP FOR SEAMLESS SERVICE
Registration Number:	1665727	ZENGER MILLER
Registration Number:	4188937	OWNING THE CUSTOMER EXPERIENCE
Registration Number:	1616116	SOCRATIC SELLING SKILLS
Registration Number:	1313394	COMMUNISPOND

Property Type	Number	Word Mark
Registration Number:	1293358	COMMUNISPOND
Registration Number:	2823432	
Registration Number:	2877317	
Registration Number:	2877319	
Registration Number:	2874559	
Registration Number:	1664817	FRONTLINE LEADERSHIP
Registration Number:	3215698	MAXIMIZING TRAINING RESULTS
Serial Number:	77125604	LEARN.PERFORM.GROW
Serial Number:	78455212	ACHIEVEGLOBAL
Serial Number:	75373932	ACHIEVEGLOBAL
Serial Number:	76263990	ACHIEVENET
Serial Number:	76539766	ACHIEVING EXTRAORDINARY CUSTOMER RELATIO
Serial Number:	78253478	ACHIEVING RESULTS THROUGH GENUINE LEADER
Serial Number:	78258450	BRIDGING STRATEGY TO OUTCOMES
Serial Number:	76389282	CARING FOR CUSTOMERS
Serial Number:	74173016	COMMUNICATING FOR IMPROVED PERFORMANCE
Serial Number:	76389285	CREATING STELLAR CUSTOMER RELATIONS
Serial Number:	76389222	DAZZLING YOUR CUSTOMERS
Serial Number:	75373900	
Serial Number:	75373901	
Serial Number:	75373922	
Serial Number:	75373923	
Serial Number:	74109782	FRONTLINE LEADERSHIP
Serial Number:	78253479	GENUINE LEADERSHIP
Serial Number:	76389283	GUIDING CUSTOMER CONVERSATIONS
Serial Number:	76389284	HEALING CUSTOMER RELATIONSHIPS
Serial Number:	74604827	KASET
Serial Number:	74604847	KASET
Serial Number:	74063694	KASET
Serial Number:	74063695	KASET INTERNATIONAL
Serial Number:	78019000	LEADERSHIP FOR RESULTS
Serial Number:	78018996	LEADERSHIP FOR RESULTS
Serial Number:	76283892	LEARNING TO LEAD
Serial Number:	78253462	PRINCIPLES AND QUALITIES OF GENUINE LEAD
Serial Number:	78760412	PROFESSIONAL PROSPECTING SKILLS
Serial Number:	77307753	PROFESSIONAL SALES NEGOTIATIONS
Serial Number:	78288128	PROFESSIONAL SELLING SKILLS
Serial Number:	76400423	PROFESSIONAL SELLING SKILLS

Property Type	Number	Word Mark
Serial Number:	74109780	QUEST
Serial Number:	74109779	QUEST Q
Serial Number:	76533737	SALESEEDGE
Serial Number:	76400420	SELLING AGAINST THE COMPETITION
Serial Number:	76389286	SERVING A WORLD OF CUSTOMERS
Serial Number:	76389224	STELLAR SERVICE
Serial Number:	74475283	STRATEGIC PROCESS MANAGEMENT
Serial Number:	76389387	TEAMING UP FOR SEAMLESS SERVICE
Serial Number:	74118149	ZENGER MILLER
Serial Number:	85321800	OWNING THE CUSTOMER EXPERIENCE
Serial Number:	73797919	SOCRATIC SELLING SKILLS
Serial Number:	73466797	COMMUNISPOND
Serial Number:	73410161	COMMUNISPOND
Serial Number:	78236761	
Serial Number:	78236751	
Serial Number:	78236769	
Serial Number:	78236773	
Serial Number:	74109781	FRONTLINE LEADERSHIP
Serial Number:	78880671	MAXIMIZING TRAINING RESULTS
Registration Number:	3020363	BAAPPRAISE
Registration Number:	3037809	BAAPPRAISE A KNOWLEDGE APPRAISAL
Registration Number:	2186364	ESI INTERNATIONAL
Registration Number:	3050781	ESI INTERNATIONAL BUILDING TALENT, DRIVI
Registration Number:	3843746	ESI'S REAL-TIME SOURCE
Registration Number:	3296796	MYESI
Registration Number:	3380907	PMAPPRAISE
Registration Number:	2356080	PMAPPRAISE: A KNOWLEDGE AND SKILLS ASSES
Registration Number:	2490301	PROJECTFOCUS
Registration Number:	2494647	PROJECTFOCUS: A PROJECT MANAGEMENT METHO
Registration Number:	2429496	PROJECTFRAMEWORK
Registration Number:	2432071	PROJECTFRAMEWORK A PROJECT MANAGEMENT MA
Registration Number:	2626892	RAM
Serial Number:	78477065	BAAPPRAISE
Serial Number:	78477126	BAAPPRAISE A KNOWLEDGE APPRAISAL
Serial Number:	75109233	ESI INTERNATIONAL
Serial Number:	78558562	ESI INTERNATIONAL BUILDING TALENT, DRIVI
Serial Number:	77762398	ESI'S REAL-TIME SOURCE
Serial Number:	77201029	PMAPPRAISE

Property Type	Number	Word Mark
Serial Number:	75505478	PMAPPRAISE: A KNOWLEDGE AND SKILLS ASSES
Serial Number:	76000911	PROJECTFOCUS
Serial Number:	75505477	PROJECTFOCUS: A PROJECT MANAGEMENT METHO
Serial Number:	75798010	PROJECTFRAMEWORK
Serial Number:	75548113	PROJECTFRAMEWORK A PROJECT MANAGEMENT MA
Serial Number:	76209308	RAM
Serial Number:	85518856	LEARN FAST. GET RESULTS.
Serial Number:	85518853	SKILLSHARKS
Serial Number:	85518854	SKILLSHARKS
Serial Number:	85518857	SKILLSHARKS LEARN FAST. GET RESULTS.
Serial Number:	85702815	UGLY PROJECTS
Registration Number:	3370713	HUTHWAITE
Registration Number:	2823458	HUTHWAITE
Registration Number:	2791918	CREATING CLIENT VALUE
Registration Number:	3518413	BECAUSE CHANGE IS NOT AN OPTION
Registration Number:	2891517	CREATING CLIENT VALUE
Registration Number:	3396590	BECAUSE CHANGE IS NOT AN OPTION
Registration Number:	2916310	DECISION IMPLEMENTATION CHANGES OVER TIM
Registration Number:	2893557	
Registration Number:	2903416	
Registration Number:	2413866	SPIN SELLING
Registration Number:	1671090	DECISION IMPLEMENTATION CHANGES OVER TIM
Registration Number:	1653027	SPA
Registration Number:	1482299	HUTHWAITE
Registration Number:	1481558	SPIN
Registration Number:	1629661	MAKING MAJOR SALES
Registration Number:	2289054	FIFTEEN MINUTES OF PREDICTABILITY
Serial Number:	78656792	OMEGA FUSION
Registration Number:	2060786	ACHIEVING SERVICE EXCELLENCE
Registration Number:	2220231	BRANDED CUSTOMER EXPERIENCE
Registration Number:	1978010	COACHING FOR SERVICE EXCELLENCE
Registration Number:	2121690	COLLABORATION SKILLS: CREATING VALUE THR
Registration Number:	2425242	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN
Registration Number:	2436899	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN
Registration Number:	2307224	FORUM
Registration Number:	2149057	FORUM
Registration Number:	1855375	P.R.O.G.R.E.S.S.
Registration Number:	2305836	RESNET

Property Type	Number	Word Mark
Registration Number:	2195693	SALES THROUGH SERVICE
Registration Number:	2386616	STRATEGIC PROSPECTING
Registration Number:	2060081	TEAMS AND BEYOND
Registration Number:	1618053	THE EXCEPTIONAL MANAGER
Registration Number:	1625941	SALES NEGOTIATIONS
Registration Number:	3150614	ACHIEVING SERVICE EXCELLENCE
Registration Number:	3108311	CONDUCTING CONVERSATIONS AT THE SENIOR L
Registration Number:	3108312	DEVELOPING CONVERSATION STRATEGIES FOR S
Registration Number:	3108313	PLANNING FOR KEY ACCOUNTS
Registration Number:	3113263	PLANNING FOR PREMIER ACCOUNTS
Registration Number:	3156525	SALES SKILLS ASSESSMENT
Registration Number:	4155656	SPEED TO MASTERY
Registration Number:	3862016	STRATEGY. ACCELERATED.
Registration Number:	2833828	THE FORUM CORPORATION
Serial Number:	75051316	ACHIEVING SERVICE EXCELLENCE
Serial Number:	75347291	BRANDED CUSTOMER EXPERIENCE
Serial Number:	74646612	COACHING FOR SERVICE EXCELLENCE
Serial Number:	75220306	COLLABORATION SKILLS: CREATING VALUE THR
Serial Number:	75926939	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN
Serial Number:	75926955	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN
Serial Number:	75535817	FORUM
Serial Number:	75229847	FORUM
Serial Number:	74346349	P.R.O.G.R.E.S.S.
Serial Number:	75555789	RESNET
Serial Number:	75346830	SALES THROUGH SERVICE
Serial Number:	75481535	STRATEGIC PROSPECTING
Serial Number:	75046987	TEAMS AND BEYOND
Serial Number:	73840078	THE EXCEPTIONAL MANAGER
Serial Number:	73840075	SALES NEGOTIATIONS
Serial Number:	78591973	ACHIEVING SERVICE EXCELLENCE
Serial Number:	78591974	CONDUCTING CONVERSATIONS AT THE SENIOR L
Serial Number:	78591975	DEVELOPING CONVERSATION STRATEGIES FOR S
Serial Number:	78591977	PLANNING FOR KEY ACCOUNTS
Serial Number:	78591978	PLANNING FOR PREMIER ACCOUNTS
Serial Number:	78591972	SALES SKILLS ASSESSMENT
Serial Number:	85359730	SPEED TO MASTERY
Serial Number:	77882921	STRATEGY. ACCELERATED.
Serial Number:	76467330	THE FORUM CORPORATION

Property Type	Number	Word Mark
Registration Number:	4234	
Registration Number:	440	
Registration Number:	4442476	CRUCIAL ACCOUNTABILITY
Registration Number:	3992367	CRUCIAL CONFRONTATIONS
Registration Number:	3629659	CRUCIAL CONFRONTATIONS
Registration Number:	4207142	CRUCIAL CONVERSATIONS
Registration Number:	3894043	CRUCIAL CONVERSATIONS
Registration Number:	2707306	CRUCIAL CONVERSATIONS
Registration Number:	3583304	CRUCIAL SKILLS
Registration Number:	4078817	INFLUENCER TRAINING
Registration Number:	4494405	INFLUENCER TRAINING
Registration Number:	3219386	
Registration Number:	3307103	VITALSMARTS
Registration Number:	4502532	VITALSMARTS
Registration Number:	4568642	CULTURAL OPERATING SYSTEM
Registration Number:	4568643	STORY COLLECTOR
Serial Number:	86303054	SIX SOURCES OF INFLUENCE
Serial Number:	85818493	SIX SOURCES
Registration Number:	4291484	IPS LEARNING
Registration Number:	4291486	IPS LEARNING
Registration Number:	2338484	IPS
Registration Number:	2608963	FASTPLAN

CORRESPONDENCE DATA

Fax Number: 3026365454

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

Phone: 800-927-9801 x 62348

Email: jean.paterson@cscglobal.com

Correspondent Name: Corporation Service Company

Address Line 1: 1090 Vermont Avenue NW, Suite 430

Address Line 4: Washington, D.C. 20005

ATTORNEY DOCKET NUMBER:	772438-47A
NAME OF SUBMITTER:	Jean Paterson
SIGNATURE:	/jep/
DATE SIGNED:	09/04/2015

Total Attachments: 93

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**ASSIGNMENT OF INTELLECTUAL PROPERTY
SECURITY AGREEMENTS**

This **ASSIGNMENT OF INTELLECTUAL PROPERTY SECURITY AGREEMENTS** (this “Assignment”), dated as of August 21, 2015, is by **GENERAL ELECTRIC CAPITAL CORPORATION** (individually, “**GECC**”), acting in its capacity as the current and resigning administrative agent (in such capacity, the “**Retiring Agent**”) and **ANTARES CAPITAL LP**, a Delaware limited partnership (individually, “**Antares**”), acting in its capacity as the successor administrative agent (in such capacity, the “**Successor Agent**”).

RECITALS:

WHEREAS, TwentyEighty, Inc. (f/k/a Miller Heiman, Inc.), a Delaware corporation, AchieveGlobal, Inc., AchieveGlobal, Inc., a Florida corporation, TwentyEighty Strategy Execution, Inc. (f/k/a ESI International, Incorporated), a Virginia corporation, Huthwaite, Inc., a Delaware corporation, Omega Performance Corporation, a California corporation, The Forum Corporation of North America, a Delaware corporation, VitalSmarts, LC, a Utah limited liability company and IPS Learning, LLC, a Delaware limited liability company, each as a “Grantor”, and Retiring Agent are parties to those certain intellectual property security agreements identified in Exhibit A attached hereto (as the same have been and may hereafter be amended, restated, supplemented or otherwise modified from time to time, collectively, the “**Agreements**”) covering certain intellectual property set forth on Exhibit B attached hereto; and

WHEREAS, pursuant to that certain Omnibus Agency Transfer Agreement by and among GECC, as the Retiring Agent, and Antares, as Successor Agent, Retiring Agent has assigned to Successor Agent all of its rights, remedies, duties and other obligations under, among other documents, the Agreements, in each instance, in its capacity as administrative agent and, if applicable, collateral agent.

NOW, THEREFORE, in consideration of the foregoing, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Retiring Agent hereby assigns and transfers to Successor Agent and its successors and assigns, all of its rights, title and interest in and to the Agreements.

This Assignment may be executed in any number of counterparts, each of which when so executed shall be deemed an original and all of which taken together shall constitute one and the same instrument.

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IN WITNESS WHEREOF, Retiring Agent and Successor Collateral Agent have caused this Assignment to be duly executed as of the date first above written.

RETIRING AGENT:

**GENERAL ELECTRIC CAPITAL
CORPORATION**

By: 

Name: Philip S. Cox

Its: Duly Authorized Signatory

SUCCESSOR AGENT:

ANTARES CAPITAL LP

By: 

Name: Philip S. Cox

Title: Duly Authorized Signatory

EXHIBIT A

Trademark Security Agreement, dated November 20, 2012 by TwentyEighty, Inc. (f/k/a Miller Heiman, Inc.) recorded with the United States Patent and Trademark Office on November 20, 2012 at Reel 4904, Frame 0385.

Copyright Security Agreement, dated November 20, 2012 by TwentyEighty, Inc. (f/k/a Miller Heiman, Inc.) sent for recording with the United States Copyright Office.

Trademark Security Agreement, dated September 30, 2013, by AchieveGlobal, Inc. recorded with the United States Patent and Trademark Office on October 1, 2013 at Reel 5121, Frame 0070.

Trademark Security Agreement, dated September 30, 2013, by TwentyEighty Strategy Execution, Inc. (f/k/a ESI International, Incorporated) recorded with the United States Patent and Trademark Office on October 1, 2013 at Reel 5121, Frame 0060.

Trademark Security Agreement, dated September 30, 2013, by Huthwaite, Inc. recorded with the United States Patent and Trademark Office on October 1, 2013 at Reel 5121, Frame 0096.

Trademark Security Agreement, dated September 30, 2013, by Omega Performance Corporation recorded with the United States Patent and Trademark Office on October 1, 2013 at Reel 5121, Frame 0104.

Trademark Security Agreement, dated September 30, 2013, by The Forum Corporation of North America recorded with the United States Patent and Trademark Office on October 1, 2013 at Reel 5121, Frame 0111.

Trademark Security Agreement, dated September 30, 2013, by the TwentyEighty, Inc. (f/k/a Miller Heiman, Inc.) recorded with the United States Patent and Trademark Office on October 1, 2013 at Reel 5121, Frame 0140.

Copyright Security Agreement, dated September 30, 2013, by AchieveGlobal, Inc., sent for recording with the United States Copyright Office.

Copyright Security Agreement, dated September 30, 2013, by TwentyEighty Strategy Execution, Inc. (f/k/a ESI International, Incorporated), sent for recording with the United States Copyright Office.

Copyright Security Agreement, dated September 30, 2013, by Huthwaite, Inc., sent for recording with the United States Copyright Office.

Copyright Security Agreement, dated September 30, 2013, by The Forum Corporation of North America, sent for recording with the United States Copyright Office.

Copyright Security Agreement, dated September 30, 2013, by Omega Performance Corporation, sent for recording with the United States Copyright Office.

Trademark Security Agreement, dated July 31, 2014, by VitalSmarts, LC recorded with the United States Patent and Trademark Office on July 31, 2014 at Reel 5334, Frame 0497.

Trademark Security Agreement, dated July 31, 2014, by IPS Learning, LLC recorded with the United States Patent and Trademark Office on July 31, 2014 at Reel 5334, Frame 0764.

Copyright Security Agreement, dated July 31, 2014, by VitalSmarts, LC, sent for recording with the United States Copyright Office.

Trademark Security Agreement, dated February 5, 2014, by IPS Learning, LLC recorded with the United States Patent and Trademark Office on June 20, 2014 at Reel 5306, Frame 0418.

Copyright Security Agreement, dated February 5, 2014, by IPS Learning, LLC, sent for recording with the United States Copyright Office.

EXHIBIT B


Trademarks:

Owned by TwentyEighty, Inc. (f/k/a Miller Heiman, Inc.)





Mark	Jurisdiction	App./Reg. Number	App./Reg. Date
UNITED STATES			
CONCEPTUAL SELLING	U.S.	1346842	07/02/1985
STRATEGIC SELLING	U.S.	1346841	07/02/1985
LAMP	U.S.	1594615	05/01/1990
FUNNEL SCORECARD	U.S.	3378594	02/5/2008
LARGE ACCOUNT MANAGEMENT PROCESS	U.S.	3598528	03/31/2009
MILLER HEIMAN SALES SYSTEM	U.S.	3617607	05/05/2009
MILLER HEIMAN	U.S.	3859632	10/12/2010
MILLER HEIMAN CERTIFIED PROFESSIONAL	U.S.	3510194	09/30/2008
CHANNELPRO	U.S.	3566405	01/27/2009
CHANNELPRO	U.S.	3566407	01/27/2009

Mark	App./Reg. Number	App./Reg. Date
UNITED STATES		
MILLER HEIMAN GATEWAY	85935115	5/17/2013
SALES ACCESS MANAGER	85935118	5/17/2013

Owned by AchieveGlobal, Inc.



OWNER	REGISTRATION NUMBER	TRADEMARK
Achieveglobal, Inc,	3380478	LEARN.PERFORM.GROW
Achieveglobal, Inc.	3011066	ACHIEVEGLOBAL
Achieveglobal, Inc.	2261584	ACHIEVEGLOBAL 
Achieveglobal, Inc.	2699527	ACHIEVENET
Achieveglobal, Inc.	3169101	ACHIEVING EXTRAORDINARY CUSTOMER RELATIONS

Assignment of Intellectual Property Security Agreements

OWNER	REGISTRATION NUMBER	TRADEMARK
Achieveglobal, Inc.	2958132	ACHIEVING RESULTS THROUGH GENUINE LEADERSHIP
Achieveglobal, Inc.	2988056	BRIDGING STRATEGY TO OUTCOMES
Achieveglobal, Inc.	2712260	CARING FOR CUSTOMERS
Achieveglobal, Inc.	1701237	COMMUNICATING FOR IMPROVED PERFORMANCE
Achieveglobal, Inc.	2889679	CREATING STELLAR CUSTOMER RELATIONS
Achieveglobal, Inc.	2778502	DAZZLING YOUR CUSTOMERS
Achieveglobal, Inc.	2265613	Design Only 
Achieveglobal, Inc.	2261582	Design Only 
Achieveglobal, Inc.	2265614	Design Only 
Achieveglobal, Inc.	2256064	Design Only 
Achieveglobal, Inc.	1712851	EXECUTIVE PRESENTATION SKILLS
Achieveglobal, Inc.	1665713	FRONTLINE LEADERSHIP
Achieveglobal, Inc.	2973343	GENUINE LEADERSHIP
Achieveglobal, Inc.	2774037	GUIDING CUSTOMER CONVERSATIONS
Achieveglobal, Inc.	2872219	HEALING CUSTOMER RELATIONSHIPS
Achieveglobal, Inc.	1931657	KASET
Achieveglobal, Inc.	1935494	KASET

Assignment of Intellectual Property Security Agreements


TRADEMARK
REEL: 005626 FRAME: 0015

OWNER	REGISTRATION NUMBER	TRADEMARK
Achieveglobal, Inc.	1690554	KASET
Achieveglobal, Inc.	1678858	KASET INTERNATIONAL 
Achieveglobal, Inc.	2839135	LEADERSHIP FOR RESULTS
Achieveglobal, Inc.	2867655	LEADERSHIP FOR RESULTS
Achieveglobal, Inc.	2891553	LEARNING TO LEAD
Achieveglobal, Inc.	3034164	PRINCIPLES AND QUALITIES OF GENUINE LEADERSHIP
Achieveglobal, Inc.	3131489	PROFESSIONAL PROSPECTING SKILLS
Achieveglobal, Inc.	3411205	PROFESSIONAL SALES NEGOTIATIONS
Achieveglobal, Inc.	2860396	PROFESSIONAL SELLING SKILLS
Achieveglobal, Inc.	2783743	PROFESSIONAL SELLING SKILLS
Achieveglobal, Inc.	1860685	QUEST
Achieveglobal, Inc.	1859485	QUEST Q 
Achieveglobal, Inc.	2888612	SALESEGE
Achieveglobal, Inc.	2754586	SELLING AGAINST THE COMPETITION
Achieveglobal, Inc.	2822186	SERVING A WORLD OF CUSTOMERS
Achieveglobal, Inc.	2944345	STELLAR SERVICE
Achieveglobal, Inc.	1867866	STRATEGIC PROCESS MANAGEMENT
Achieveglobal, Inc.	2896152	TEAMING UP FOR SEAMLESS SERVICE
Achieveglobal, Inc.	1665727	ZENGER MILLER
Achieveglobal, Inc.	4188937	OWNING THE CUSTOMER EXPERIENCE

Assignment of Intellectual Property Security Agreements






TRADEMARK
REEL: 005626 FRAME: 0016

OWNER	REGISTRATION NUMBER	TRADEMARK
Achieveglobal, Inc.	1616116	SOCRATIC SELLING SKILLS
Achieveglobal, Inc.	1313394	COMMUNISPOND
Achieveglobal, Inc.	1293358	COMMUNISPOND
Achieveglobal, Inc.	2823432	Design Only
Achieveglobal, Inc.	2877317	Design Only
Achieveglobal, Inc.	2877319	Design Only
Achieveglobal, Inc.	2874559	Design Only
Achieveglobal, Inc.	1664817	FRONTLINE LEADERSHIP
Achieveglobal, Inc.	3215698	MAXIMIZING TRAINING RESULTS


OWNER	APPLICATION NUMBER	TRADEMARK
Achieveglobal, Inc,	77125604	LEARN.PERFORM.GROW
Achieveglobal, Inc.	78455212	ACHIEVEGLOBAL
Achieveglobal, Inc.	75373932	ACHIEVEGLOBAL 
Achieveglobal, Inc.	76263990	ACHIEVENET
Achieveglobal, Inc.	76539766	ACHIEVING EXTRAORDINARY CUSTOMER RELATIONS
Achieveglobal, Inc.	78253478	ACHIEVING RESULTS THROUGH GENUINE LEADERSHIP
Achieveglobal, Inc.	78258450	BRIDGING STRATEGY TO OUTCOMES
Achieveglobal, Inc.	76389282	CARING FOR CUSTOMERS
Achieveglobal, Inc.	74173016	COMMUNICATING FOR IMPROVED PERFORMANCE
Achieveglobal, Inc.	76389285	CREATING STELLAR CUSTOMER RELATIONS
Achieveglobal, Inc.	76389222	DAZZLING YOUR CUSTOMERS

Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0017

OWNER	APPLICATION NUMBER	TRADEMARK
Achieveglobal, Inc.	75373900	Design Only 
Achieveglobal, Inc.	75373901	Design Only 
Achieveglobal, Inc.	75373922	Design Only 
Achieveglobal, Inc.	75373923	Design Only 
Achieveglobal, Inc.	74173665	EXECUTIVE PRESENTATION SKILLS
Achieveglobal, Inc.	74109782	FRONTLINE LEADERSHIP
Achieveglobal, Inc.	78253479	GENUINE LEADERSHIP
Achieveglobal, Inc.	76389283	GUIDING CUSTOMER CONVERSATIONS
Achieveglobal, Inc.	76389284	HEALING CUSTOMER RELATIONSHIPS
Achieveglobal, Inc.	74604827	KASET
Achieveglobal, Inc.	74604847	KASET
Achieveglobal, Inc.	74063694	KASET
Achieveglobal, Inc.	74063695	KASET INTERNATIONAL 
Achieveglobal, Inc.	78019000	LEADERSHIP FOR RESULTS
Achieveglobal, Inc.	78018996	LEADERSHIP FOR RESULTS
Achieveglobal, Inc.	76283892	LEARNING TO LEAD
Achieveglobal, Inc.	78253462	PRINCIPLES AND QUALITIES OF GENUINE LEADERSHIP
Achieveglobal, Inc.	78760412	PROFESSIONAL PROSPECTING SKILLS

Assignment of Intellectual Property Security Agreements

OWNER	APPLICATION NUMBER	TRADEMARK
Achieveglobal, Inc.	77307753	PROFESSIONAL SALES NEGOTIATIONS
Achieveglobal, Inc.	78288128	PROFESSIONAL SELLING SKILLS
Achieveglobal, Inc.	76400423	PROFESSIONAL SELLING SKILLS
Achieveglobal, Inc.	74109780	QUEST
Achieveglobal, Inc.	74109779	QUEST Q 
Achieveglobal, Inc.	76533737	SALESEEDGE
Achieveglobal, Inc.	76400420	SELLING AGAINST THE COMPETITION
Achieveglobal, Inc.	76389286	SERVING A WORLD OF CUSTOMERS
Achieveglobal, Inc.	76389224	STELLAR SERVICE
Achieveglobal, Inc.	74475283	STRATEGIC PROCESS MANAGEMENT
Achieveglobal, Inc.	76389387	TEAMING UP FOR SEAMLESS SERVICE
Achieveglobal, Inc.	74118149	ZENGER MILLER
Achieveglobal, Inc.	85321800	OWNING THE CUSTOMER EXPERIENCE
Achieveglobal, Inc.	73797919	SOCRATIC SELLING SKILLS
Achieveglobal, Inc.	73466797	COMMUNISPOND
Achieveglobal, Inc.	73410161	COMMUNISPOND
Achieveglobal, Inc.	78236761	Design Only
Achieveglobal, Inc.	78236751	Design Only
Achieveglobal, Inc.	78236769	Design Only
Achieveglobal, Inc.	78236773	Design Only
Achieveglobal, Inc.	74109781	FRONTLINE LEADERSHIP
Achieveglobal, Inc.	78880671	MAXIMIZING TRAINING RESULTS




Assignment of Intellectual Property Security Agreements

Owned by TwentyEighty Strategy Execution, Inc. (f/k/a ESI International, Incorporated):

OWNER	REGISTRATION NUMBER	TRADEMARK
ESI International	3020363	BAAPPRAISE
ESI International	3037809	BAAPPRAISE A KNOWLEDGE APPRAISAL
ESI International	2186364	ESI INTERNATIONAL
ESI International	3050781	ESI INTERNATIONAL BUILDING TALENT, DRIVING RESULTS 
ESI International	3843746	ESI'S REAL-TIME SOURCE
ESI International	3296796	MYESI 
ESI International	3380907	PMAPPRAISE
ESI International	2356080	PMAPPRAISE: A KNOWLEDGE AND SKILLS ASSESSMENT
ESI International	2490301	PROJECTFOCUS
ESI International	2494647	PROJECTFOCUS: A PROJECT MANAGEMENT METHODOLOGY
ESI International	2429496	PROJECTFRAMEWORK
ESI International	2432071	PROJECTFRAMEWORK A PROJECT MANAGEMENT MATURITY MODEL
ESI International	2626892	RAM
ESI International, Inc.	PENDING	LEARN FAST. GET RESULTS.
ESI International, Inc.	PENDING	SKILLSHARKS
ESI International, Inc.	PENDING	SKILLSHARKS 



Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0020


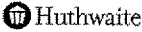

OWNER	REGISTRATION NUMBER	TRADEMARK
ESI International, Inc.	PENDING	SKILLSHARKS LEARN FAST. GET RESULTS. 
ESI International, Inc.	PENDING	UGLY PROJECTS
OWNER	APPLICATION NUMBER	TRADEMARK
ESI International	78477065	BAAPPRAISE
ESI International	78477126	BAAPPRAISE A KNOWLEDGE APPRAISAL
ESI International	75109233	ESI INTERNATIONAL
ESI International	78558562	ESI INTERNATIONAL BUILDING TALENT, DRIVING RESULTS 
ESI International	77762398	ESI'S REAL-TIME SOURCE
ESI International	77079573	MYESI 
ESI International	77201029	PMAPPRAISE
ESI International	75505478	PMAPPRAISE: A KNOWLEDGE AND SKILLS ASSESSMENT
ESI International	76000911	PROJECTFOCUS
ESI International	75505477	PROJECTFOCUS: A PROJECT MANAGEMENT METHODOLOGY
ESI International	75798010	PROJECTFRAMEWORK
ESI International	75548113	PROJECTFRAMEWORK A PROJECT MANAGEMENT MATURITY MODEL
ESI International	76209308	RAM
ESI International, Inc.	85518856	LEARN FAST. GET RESULTS.



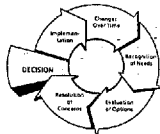
Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0021

OWNER	REGISTRATION NUMBER	TRADEMARK
ESI International, Inc.	85518853	SKILLSHARKS
ESI International, Inc.	85518854	SKILLSHARKS 
ESI International, Inc.	85518857	SKILLSHARKS LEARN FAST. GET RESULTS. 
ESI International, Inc.	85702815	UGLY PROJECTS

Owned by Huthwaite, Inc.

OWNER	REGISTRATION NUMBER	TRADEMARK
Huthwaite, Inc.	3370713	HUTHWAITE 
Huthwaite, Inc.	2823458	HUTHWAITE 
Huthwaite, Inc.	2791918	CREATING CLIENT VALUE
Huthwaite, Inc.	3518413	BECAUSE CHANGE IS NOT AN OPTION
Huthwaite, Inc.	2891517	CREATING CLIENT VALUE
Huthwaite, Inc.	3396590	BECAUSE CHANGE IS NOT AN OPTION
Huthwaite, Inc.	2916310	DECISION IMPLEMENTATION CHANGES OVER TIME RECOGNITION OF NEEDS EVALUATION OF OPTIONS RESOLUTION OF CONCERNS 

OWNER	REGISTRATION NUMBER	TRADEMARK
Huthwaite, Inc.	2893557	Design Only 
Huthwaite, Inc.	2903416	Design Only 
Huthwaite, Inc.	2413866	SPIN SELLING
Huthwaite, Inc.	1671090	DECISION IMPLEMENTATION CHANGES OVER TIME RECOGNITION OF NEEDS EVALUATION OF OPTIONS RESOLUTION OF CONCERNS 
Huthwaite, Inc.	1653027	SPA
Huthwaite, Inc.	1482299	HUTHWAITE
Huthwaite, Inc.	1481558	SPIN
Huthwaite, Inc.	1629661	MAKING MAJOR SALES

Owned by Omega Performance Corporation

OWNER	REGISTRATION NUMBER	NAME
Omega Performance Corporation	2289054	FIFTEEN MINUTES OF PREDICTABILITY ¹
Omega Performance Corporation	PENDING	OMEGA FUSION

¹ Security Interest Assignment: Reel/Frame: 1994/0515; Recorded 11/24/1999; Executed: 10/28/1999; Security Agreement Assignment from Frontline Group Operating Company, Inc. to Heller Financial, Inc.

Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0023



OWNER	APPLICATION NUMBER	NAME
Omega Performance Corporation	78656792	OMEGA FUSION

Owned by The Forum Corporation of North America

OWNER	REGISTRATION NUMBER	TRADEMARK
Forum Corporation Of North America, The	2060786	ACHIEVING SERVICE EXCELLENCE
Forum Corporation Of North America, The	2220231	BRANDED CUSTOMER EXPERIENCE
Forum Corporation Of North America, The	1978010	COACHING FOR SERVICE EXCELLENCE
Forum Corporation Of North America, The	2121690	COLLABORATION SKILLS: CREATING VALUE THROUGH PEOPLE
Forum Corporation Of North America, The	2425242	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN SALES CONVERSATIONS
Forum Corporation Of North America, The	2436899	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN SALES CONVERSATIONS
Forum Corporation Of North America, The	2307224	FORUM FORUM
Forum Corporation Of North America, The	2149057	FORUM
Forum Corporation Of North America, The	1855375	P.R.O.G.R.E.S.S.
Forum Corporation Of North America, The	2305836	RESNET
Forum Corporation Of North America, The	2195693	SALES THROUGH SERVICE

Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0024

OWNER	REGISTRATION NUMBER	TRADEMARK
Forum Corporation Of North America, The	2386616	STRATEGIC PROSPECTING
Forum Corporation Of North America, The	2060081	TEAMS AND BEYOND
Forum Corporation Of North America, The	1618053	THE EXCEPTIONAL MANAGER 
Forum Corporation Of North America, The	1625941	SALES NEGOTIATIONS 
The Forum Corporation Of North America	3150614	ACHIEVING SERVICE EXCELLENCE
The Forum Corporation Of North America	3108311	CONDUCTING CONVERSATIONS AT THE SENIOR LEVEL
The Forum Corporation Of North America	3108312	DEVELOPING CONVERSATION STRATEGIES FOR SENIOR-LEVEL CUSTOMERS
The Forum Corporation Of North America	3108313	PLANNING FOR KEY ACCOUNTS
The Forum Corporation Of North America	3113263	PLANNING FOR PREMIER ACCOUNTS
The Forum Corporation Of North America	3156525	SALES SKILLS ASSESSMENT


OWNER	REGISTRATION NUMBER	TRADEMARK
The Forum Corporation Of North America	4155656	SPEED TO MASTERY
The Forum Corporation Of North America	3862016	STRATEGY. ACCELERATED.
The Forum Corporation Of North America	2833828	THE FORUM CORPORATION

OWNER	APPLICATION NUMBER	TRADEMARK
Forum Corporation Of North America, The	75051316	ACHIEVING SERVICE EXCELLENCE
Forum Corporation Of North America, The	75347291	BRANDED CUSTOMER EXPERIENCE
Forum Corporation Of North America, The	74646612	COACHING FOR SERVICE EXCELLENCE
Forum Corporation Of North America, The	75220306	COLLABORATION SKILLS: CREATING VALUE THROUGH PEOPLE
Forum Corporation Of North America, The	75926939	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN SALES CONVERSATIONS
Forum Corporation Of North America, The	75926955	CONSULTATIVE SKILLS: FOR CUSTOMER-DRIVEN SALES CONVERSATIONS
Forum Corporation Of North America, The	75535817	FORUM FORUM
Forum Corporation Of North America, The	75229847	FORUM


OWNER	APPLICATION NUMBER	TRADEMARK
Forum Corporation Of North America, The	74346349	P.R.O.G.R.E.S.S.
Forum Corporation Of North America, The	75555789	RESNET
Forum Corporation Of North America, The	75346830	SALES THROUGH SERVICE
Forum Corporation Of North America, The	75481535	STRATEGIC PROSPECTING
Forum Corporation Of North America, The	75046987	TEAMS AND BEYOND
Forum Corporation Of North America, The	73840078	THE EXCEPTIONAL MANAGER 
Forum Corporation Of North America, The	73840075	SALES NEGOTIATIONS 
The Forum Corporation Of North America	78591973	ACHIEVING SERVICE EXCELLENCE
The Forum Corporation Of North America	78591974	CONDUCTING CONVERSATIONS AT THE SENIOR LEVEL
The Forum Corporation Of North America	78591975	DEVELOPING CONVERSATION STRATEGIES FOR SENIOR-LEVEL CUSTOMERS
The Forum Corporation Of North America	78591977	PLANNING FOR KEY ACCOUNTS

OWNER	APPLICATION NUMBER	TRADEMARK
The Forum Corporation Of North America	78591978	PLANNING FOR PREMIER ACCOUNTS
The Forum Corporation Of North America	78591972	SALES SKILLS ASSESSMENT
The Forum Corporation Of North America	85359730	SPEED TO MASTERY
The Forum Corporation Of North America	77882921	STRATEGY. ACCELERATED.
The Forum Corporation Of North America	76467330	THE FORUM CORPORATION

Owned by VitalSmarts, LC

OWNER	REGISTRATION NUMBER	TRADEMARK
VitalSmarts, LC	4,234,440	Change Anything
VitalSmarts, LC	4,442,476	Crucial Accountability
VitalSmarts, LC	3,992,367	Crucial Confrontations
VitalSmarts, LC	3,629,659	Crucial Confrontations
VitalSmarts, LC	4,207,142	Crucial Conversations
VitalSmarts, LC	3,894,043	Crucial Conversations
VitalSmarts, LC	2,707,306	Crucial Conversations
VitalSmarts, LC	3,583,304	Crucial Skills
VitalSmarts, LC	4,078,817	Influencer Training
VitalSmarts, LC	4,494,405	Influencer Training
VitalSmarts, LC	3,219,386	

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OWNER	REGISTRATION NUMBER	TRADEMARK
VitalSmarts, LC	3,307,103	VitalSmarts
VitalSmarts, LC	4,502,532	 VitalSmarts
VitalSmarts, LC	4,568,642	Cultural Operating System
VitalSmarts, LC	4,568,643	Story Collector

OWNER	APPLICATION NUMBER	TRADEMARK
VitalSmarts, LC	86/303,054	Six Sources of Influence
VitalSmarts, LC	85/818,493	Six Sources

Owned by IPS Learning, LLC

OWNER	REGISTRATION NUMBER	TRADEMARK
IPS LEARNING, LLC	4291484	IPS LEARNING
IPS LEARNING, LLC	4291486	IPS LEARNING
IPS LEARNING, LLC	2338484	IPS
IPS LEARNING, LLC	2608963	FASTPLAN

Copyrights:

Owned by TwentyEighty, Inc. (f/k/a Miller Heiman, Inc.)

Title-Work	Registration Number	Registration Date
Strategic Selling (instructor)	TX0001460058	10/12/1984
Conceptual Selling I : Pre-Institute Questions and Worksheets	TX0001470796	10/19/1984
Strategic Selling. By Robert B. Miller & Stephen E. Heiman.	TX0003061552	03/11/1991

Title-Work	Registration Number	Registration Date
Strategic Selling / Robert B. Miller And Stephen E. Heiman ; With Tad Tuleja.	VA0000181427	02/05/1985
Strategic selling : the unique sales system proven successful by America's best companies / Robert B. Miller And Stephen E. Heiman ; With Tad Tuleja.	TX0001521460	02/05/1985
Conceptual Selling : the revolutionary system for face-to-face selling used by America's best companies / Robert B. Miller And Stephen E. Heiman With Tad Tuleja.	TX0002004192	01/28/1987
Conceptual Selling. By Robert B. Miller & Stephen E. Heiman.	TX0002172681	06/01/1987
Gnilles	TX0003146517	09/09/1991
Successful Large Account Management / Robert B. Miller And Stephen E. Heiman With Tad Tuleja.	TX0003119886	08/01/1991
Strategic Selling : Key Elements Series.	SR00000194334	06/13/1994
Strategic Selling : Advanced Series : Vol.1, Getting to the Economic Buying Influence /	SR00000199508	09/26/1994
Conceptual selling : instructor .	Txu744773	03/11/1996
Large account management process : instructor .	Txu744774	03/11/1996
Strategic Selling : instructor.	Txu744775	03/11/1996
Selling machine: how to focus every member of your company on the vital business of selling Diane Sanchez, Stephen E. Heiman, And Tad Tuleja.	TX0004814477	06/17/1998
The new strategic selling Stephen E. Heiman, Diane Sanchez	TX0004845597	09/08/1998
The new conceptual selling : the most effective and proven method for face-to-face sales planning Stephen E. Heiman And Diane Sanchez With Tad Tuleja.	TX0005080516	10/26/1999

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TRADEMARK
REEL: 005626 FRAME: 0030

Title-Work	Registration Number	Registration Date
The New Strategic Selling.	TX0006269851	11/28/2005
The new, successful large-account management.	TX0006267960	11/28/2005
The New Conceptual Selling.	TX0006287799	11/28/2005
Executive Impact.	TX0006812044	10/22/2007
Negotiate Success Leader Training Institute Pre-Institute Questions.	TX0006823689	01/14/2008
Advanced Concepts for Strategic Selling.	PA0001728950	04/06/2011
Strategic selling By Robert B. Miller, Stephen E. Heiman	TX0006188030	06/03/2005
Conceptual Selling . By Robert B. Miller & Stephen E. Heiman.	TX0003061552	03/11/1991
Conceptual Selling By Robert Bruce Miller, Stephen E. Heiman	TX0006332224	06/03/2005
Successful Large Account Management By Robert B. Miller, Tad Tuleja, Stephen E. Heiman.	TX0006188029	06/03/2005

Owned by AchieveGlobal, Inc.

OWNER	REGISTRATION NUMBER	COPYRIGHT
AchieveGlobal	PA0000933582	Repair logic: the process : VW workbook.
AchieveGlobal	TX0006229083	Professional Selling Skills train-the-trainer : prework and activities book.
AchieveGlobal	TX0005239999	Selling against the competition : leader's guide.

Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0031

OWNER	REGISTRATION NUMBER	COPYRIGHT
AchieveGlobal, Inc.	TX0005010654	Account development strategies : expert selling : Aetna US Healthcare.
AchieveGlobal, Inc.	TX0005129126	Account review meetings : frontier communications.
AchieveGlobal, Inc.	TX0005237518	Achieving extraordinary customer relations : skills and strategies for Procter & Gamble, CFS : facilitator guide.
AchieveGlobal, Inc.	TX0004980815	Achieving quality relations : skills and strategies.
AchieveGlobal, Inc.	PA0001812235	Achieving Results Through Genuine Leadership : Leading Virtually: A Framework for Results.
AchieveGlobal, Inc.	TX0006113734	Achieving Results Through Genuine Leadership : phase 1.0.
AchieveGlobal, Inc.	TX0006114020	Achieving results through genuine leadership : phase 2.0.
AchieveGlobal, Inc.	TX0006103944	Achieving Results Through Genuine Leadership : phase 2.1.
AchieveGlobal, Inc.	PA0001808602	Achieving Results Through Genuine Leadership: Generations in the Workplace: Leveraging Age Diversity.
AchieveGlobal, Inc.	TX0007516566	Achieving Results Through Genuine Leadership: Generations in the Workplace: Leveraging Age Diversity.
AchieveGlobal, Inc.	PA0001810307	Achieving Results Through Genuine Leadership: Giving Needs-Based Feedback.
AchieveGlobal, Inc.	TX0007520268	Achieving Results Through Genuine Leadership: Giving Needs-Based Feedback.

Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0032

OWNER	REGISTRATION NUMBER	COPYRIGHT
AchieveGlobal, Inc.	TX0007507363	Achieving Results Through Genuine Leadership: Leading Virtually: A Framework for Results.
AchieveGlobal, Inc.	PA0001810299	Achieving Results Through Genuine Leadership: Offering REwards and Recognition.
AchieveGlobal, Inc.	TX0007591062	Achieving Results Through Genuine Leadership: Offering Rewards and Recognition.
AchieveGlobal, Inc.	PA0001808266	Achieving Results Through Genuine Leadership: Realizing Talent in Others.
AchieveGlobal, Inc.	TX0007540478	Achieving Results Through Genuine Leadership: Realizing Talent in Others.
AchieveGlobal, Inc.	PA0001806374	Achieving Results Through Genuine Leadership: Shaping a Motivational Workplace.
AchieveGlobal, Inc.	TX0007505559	Achieving Results Through Genuine Leadership: Shaping a Motivational Workplace.
AchieveGlobal, Inc.	TX0006111341	Achieving Stellar Service Experience : Coaching for Stellar Service : Developing others for stellar service : Giving constructive feedback for stellar service : Reaching for stellar service (coach's version : Recognizing others for stellar service : instructor guides, participant workbooks, "opening the door" activity cards, star cards, key action cards
AchieveGlobal, Inc.	TX0006140224	Achieving Stellar Service Experience : Leading for Stellar Service.

OWNER	REGISTRATION NUMBER	COPYRIGHT
AchieveGlobal, Inc.	TX0006086729	Achieving Stellar Service Experience : Meeting the Challenge of Stellar Service : instructor guides, participant workbooks, listening barrier cards, cards.
AchieveGlobal, Inc.	TX0006581952	Achieving Stellar Service Experiences Expanding Customer Relationships (facilitator guide, participant workbook)
AchieveGlobal, Inc.	TX0006446620	Achieving Superior Sales Performan Professional Prospecting Skills.
AchieveGlobal, Inc.	TX0006463303	Achieving Superior Sales Performance Professional Sales Coaching.
AchieveGlobal, Inc.	TX0006500480	Achieving Superior Sales Performance Professional Selling Skills Development Pack.
AchieveGlobal, Inc.	TX0006451231	Achieving Superior Sales Performance Professional Selling Skills online : facilitator guide, participant workbook, "review answer card" activity cards, "review question card" activity cards
AchieveGlobal, Inc.	TX0006448651	Achieving Superior Sales Performance Selling in a Competitive World : facilitator guide, participant workbook, resource guide, role play guide "customer needs" skill guide card, call planner, "showstopper card" activity cards, "matching game" activity car
AchieveGlobal, Inc.	PA0001809692	Achieving Superior Sales Performance: Professional Skills for Inside Selling.
AchieveGlobal, Inc.	TX0007516565	Achieving Superior Sales Performance: Professional Skills for Inside Selling.
AchieveGlobal, Inc.	TX0005085602	Action steps for providing quality feedback as a monitor.

Assignment of Intellectual Property Security Agreements

TRADEMARK
REEL: 005626 FRAME: 0034

OWNER	REGISTRATION NUMBER	COPYRIGHT
AchieveGlobal, Inc.	PA0001800667	Activating Change -- vILT.
AchieveGlobal, Inc.	PA0001817195	Activating Change : Individual Contributor Version.
AchieveGlobal, Inc.	TX0007564232	Activating Change: Individual Contributor Version -- Virtual Activities Guide.
AchieveGlobal, Inc.	TX0007569017	Activating Change: Manager Version - - Virtual Activities Guide.
AchieveGlobal, Inc.	PA0001819364	Addressing Emotions at Work -- vILT.
AchieveGlobal, Inc.	TX0007574921	Addressing Emotions at Work -- Virtual Activities Guide.
AchieveGlobal, Inc.	TX0006162145	Adult Learning Techniques 2003 (participant workbook, facilitator guide, behavior code)
AchieveGlobal, Inc.	TX0005089386	Advanced inside selling.
AchieveGlobal, Inc.	TX0006098726	Basic principles for a collaborative workplace : facilitator guide.
AchieveGlobal, Inc.	TX0005201469	Benefits-based product knowledge workshop.
AchieveGlobal, Inc.	TX0004223101	Boot camp.
AchieveGlobal, Inc.	TX0004223106	Bringing added value.
AchieveGlobal, Inc.	PA0001828818	Building Team Pride and Purpose -- vILT.
AchieveGlobal, Inc.	TX0007564174	Building Team Pride and Purpose -- Virtual Activities Guide.
AchieveGlobal, Inc.	PA0001800668	Building Trust Under Pressure: The Basic Principles -- vILT.

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AchieveGlobal, Inc.	TX0007569004	Building Trust Under Pressure: The Basic Principles -- Virtual Activities Guide.
AchieveGlobal, Inc.	TX0007402146	Building Trust Under Pressure: The Basic Principles--Facilitator Guide.
AchieveGlobal, Inc.	PA0001819468	Caring for Customers: vILT Materials.
AchieveGlobal, Inc.	TX0007588825	Caring for Customers: Virtual Activities Guide.
AchieveGlobal, Inc.	TX0005236726	CCD selling skills.
AchieveGlobal, Inc.	TX0005228284	Certificate of accomplishment : field customer relations training : critical skills II.
AchieveGlobal, Inc.	TX0005129634	Challenge of leadership in a recruiting environment
AchieveGlobal, Inc.	PAu002497793	Challenge of leadership in recruiting environment.
AchieveGlobal, Inc.	TX0007588828	Clarifying Performance Expectations: Virtual Activities Guide.
AchieveGlobal, Inc.	PA0001822923	Clarifying Performance Expectations:vILT Materials.
AchieveGlobal, Inc.	PA0001808016	Conducting Performance Reviews.
AchieveGlobal, Inc.	PA0001809057	Conducting Performance Reviews: vILT Materials.
AchieveGlobal, Inc.	TX0007586133	Conducting Performance Reviews: Virtual Activities Guide.
AchieveGlobal, Inc.	PA0001807953	Correcting Performance Problems: vILT Materials.
AchieveGlobal, Inc.	TX0007579128	Correcting Performance Problems: Virtual Activities Guide.

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AchieveGlobal, Inc.	TX0005012267	CPC coordinator information tool kit.
AchieveGlobal, Inc.	TX0006098727	Creating Stellar Customer Relationships : pt. 1 : facilitator guide.
AchieveGlobal, Inc.	TX0005220334	Customer partnership skills.
AchieveGlobal, Inc.	TX0005288415	Delighting the customer for the Hartford Claim Business Group : facilitator guide.
AchieveGlobal, Inc.	TX0005288414	Delighting the customer for the Hartford, Claims Operations.
AchieveGlobal, Inc.	TX0005056555	District managers of marketing : executive overviews ADS, ESS, PSS, and PSC : field customer relations training.
AchieveGlobal, Inc.	TX0005023555	Earning trust and loyalty in patient relations.
AchieveGlobal, Inc.	TX0004980855	Empowerment : understanding and planning the process : facilitator guide.
AchieveGlobal, Inc.	TX0005013249	Everyone a leader : a grassroots model for the new workplace / Horst Bergmann, Kathleen Hurson, Darlene Russ-Eft.
AchieveGlobal, Inc.	TX0005089405	Exceptional influencing skills : prework.
AchieveGlobal, Inc.	TX0005001084	Fast track : training and development program.
AchieveGlobal, Inc.	TX0004957087	Focus of service.
AchieveGlobal, Inc.	TX0004223105	Fujitsu professional coaching skills.
AchieveGlobal, Inc.	TX0004221316	Fujitsu professional selling skills.
AchieveGlobal, Inc.	TX0004839618	Growing market share : Amtrak.

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AchieveGlobal, Inc.	TX0005129472	Inbound : Quality service skills.
AchieveGlobal, Inc.	TX0005010844	Leadership : the power of complete, phase II.
AchieveGlobal, Inc.	TX0006088050	Leadership certification seminar.
AchieveGlobal, Inc.	TX0006127559	Leadership for Results (instructor guide, participant workbooks, training review and reinforcement for modules in group 2), and other selections.
AchieveGlobal, Inc.	TX0006194516	Leadership for Results : instructor guide, participant workbooks, training review, and reinforcement for modules in group 5.
AchieveGlobal, Inc.	TX0006118836	Leadership For Results.
AchieveGlobal, Inc.	TX0005252842	Leading from a distance.
AchieveGlobal, Inc.	TX0007351971	Leading Innovation: From Concept to Customer Value--Facilitator Kit.
AchieveGlobal, Inc.	TX0006103972	Learning to Lead (instructor guide, participant workbooks, training review and reinforcement for all modules)
AchieveGlobal, Inc.	TX0005288418	Leveraging strategic selling.
AchieveGlobal, Inc.	TX0005211449	Management development series : manager as strategist.
AchieveGlobal, Inc.	TX0005237517	Manager as coach.
AchieveGlobal, Inc.	TX0005237516	Manager as cross-functional leader : leader's guide.
AchieveGlobal, Inc.	TX0005129127	Need satisfaction selling plus.
Achieveglobal, Inc.	PA0001800672	Planning for Performance Discussions -- vILT

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AchieveGlobal, Inc.	TX0007575322	Planning for Performance Discussions -- Virtual Activities Guide.
AchieveGlobal, Inc.	PA0000996467	Powertel quality service skills.
AchieveGlobal, Inc.	TX0005160195	Product action series : no. 1, How to sell expedited & package services.
AchieveGlobal, Inc.	TX0006111406	Professional sales coaching : facilitator guide, participant program book : resource guide, interpretation guidelines.
AchieveGlobal, Inc.	TX0006118835	Professional sales presentation leader's guide.
AchieveGlobal, Inc.	TX0006150295	Professional sales presentation participant kit and prework.
AchieveGlobal, Inc.	TX0007549856	Professional Sales Presentations.
AchieveGlobal, Inc.	TX0004839617	Professional selling 2000 : Wackenhut.
AchieveGlobal, Inc.	TX0006126974	Professional selling skills applications.
AchieveGlobal, Inc.	TX0005296213	Professional selling skills for retail sales.
AchieveGlobal, Inc.	TX0005201470	Professional selling skills upgrade.
AchieveGlobal, Inc.	TX0004223087	Professional teleselling skills : UC Lending.
AchieveGlobal, Inc.	TX0005211454	Professional teleselling tool kit.
AchieveGlobal, Inc.	PA0001800434	Profiles in Genuine Leadership.
AchieveGlobal, Inc.	TX0007451256	Profiles in Genuine Leadership.
AchieveGlobal, Inc.	TX0005085606	Proposal writing process.
AchieveGlobal, Inc.	TX0005085605	PURE : selling workshop.
AchieveGlobal, Inc.	TX0005056557	Quality service skills : prework.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
AchieveGlobal, Inc.	TX0006110577	Quest Achievenet.
AchieveGlobal, Inc.	TX0005252840	Razor sharp workshop : leader's guide.
AchieveGlobal, Inc.	TXu000907481	Route to success : Amtrak's new hire development program.
AchieveGlobal, Inc.	TX0005252841	Sales & service elements of Grainger Industrial Supply.
AchieveGlobal, Inc.	TX0006129012	Sales Performance Tool Kit : manager overview.
AchieveGlobal, Inc.	TX0006111407	Sales performance tool kit PSS reinforcement : participant materials, skill review game.
Achieveglobal, Inc.	PA0000940468	Sales through extraordinary service for financial institutions.
AchieveGlobal, Inc.	TX0006086728	Selling Against the Competition : facilitator guide, participant materials, prework.
AchieveGlobal, Inc.	TX0005211448	Selling skills tool kit.
AchieveGlobal, Inc.	TX0006126356	Service difference (AchieveNET) : group 1 : instructor guides, training review and reinforcement, participant workbook, cards.
AchieveGlobal, Inc.	TX0006109086	Service difference (AchieveNET) : group 2 instructor guides, training review and reinforcement, participant workbooks, cards.
AchieveGlobal, Inc.	TX0005001085	Smart leadership development : Varco.
AchieveGlobal, Inc.	TX0004173348	Successful retail selling.
AchieveGlobal, Inc.	TX0004221315	Successful sales through service.
AchieveGlobal, Inc.	TX0004275357	Successful sales through service.

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AchieveGlobal, Inc.	TX0005056556	Technical product knowledge workshop : participant book.
AchieveGlobal, Inc.	TX0005129125	Territory activity plan : a tool kit to support sales activities.
AchieveGlobal, Inc.	TX0006083574	Tools for trainer excellence.
AchieveGlobal, Inc.	TX0006084751	Training Competency Demonstration : facilitator, participant workbook.
AchieveGlobal, Inc.	TX0005201451	Training schedule for critical skills 1.
AchieveGlobal, Inc.	TX0003808805	Understanding sales negotiations : participant book.
Achieveglobal, Inc.	PA0000933304	US west communications problem solving workshop.
AchieveGlobal, Inc.	TX0005056554	What is consultative selling?
AchieveGlobal, Inc.	TX0006126973	Winning account strategies.
AchieveGlobal, Inc.	PA0000948518	Work skills : steps to your success.
AchieveGlobal, Inc.	TX0006113977	Workskills (Instructor guides, participant workbooks, job aid cards for all modules)

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ESI International, Inc.	TX0006150066	Project scheduling and cost planning : student material and instructor guide.
ESI International, Inc.	TX6288972	Introduction : risk management
ESI International, Inc.	TX0005812906	Administration of commercial contracts : commercial contract management professional development program.

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ESI International, Inc.	TX0005812906	Administration of commercial contracts : commercial contract management professional development program.
ESI International, Inc.	TX0006258226	Administration of commercial contracts : contracting
ESI International, Inc.	TX0005812568	Advanced contract administration.
ESI International, Inc.	TX0005812568	Advanced contract administration.
ESI International, Inc.	TX0005903443	Advanced source selection.
ESI International, Inc.	TX0005805189	Aligning project management with corporate strategy.
ESI International, Inc.	TX0006445289	Aligning project management with organizational strategy (DDN 0705) student materials and instructor guide.
ESI International, Inc.	TX0006445290	Applied earned value management (DDQ 0406) student materials and instructor guide.
ESI International, Inc.	TXu001345195	Applied earned value management (DDQ01 0107) student materials and instructor guide.
ESI International, Inc.	TX0006437730	BA 10 : introduction to business analysis v.3.0.
ESI International, Inc.	TX0006571255	BA 10 : introduction to business analysis v.3.0.
ESI International, Inc.	TX0006428462	BA 20 : how to gather and document user requirements : version 3.0.
ESI International, Inc.	TX0006325332	BA10 : Introduction to business analysis v2.0.
ESI International, Inc.	TX0006325335	BA20 : How to gather and document user requirements v2.0.
ESI International, Inc.	TX0006325333	BA30 : Logical data and process modeling v2.03.

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ESI International, Inc.	TX0006325334	BA40 : Workflow modeling v2.02.
ESI International, Inc.	TX0006340744	BA60 : introduction to testing for business analysts : v.2.0.
ESI International, Inc.	TX0006326522	BA70 : object orientation for business analysts : v. 1.0.
ESI International, Inc.	TX0005917463	Best practices in performance-based service contracting.
ESI International, Inc.	TX0006010323	BP project management essentials.
ESI International, Inc.	TX0006154298	Business analysis professional development program, March-December 2004.
ESI International, Inc.	TX0006154297	Business analysis professional development program, November 2004-September 2005.
ESI International, Inc.	TX0006154295	Business analysis training program, January-June 2003.
ESI International, Inc.	TX0006154296	Business analysis training program, June 2003-March 2004.
ESI International, Inc.	TX0005805310	Business law and the UCC.
ESI International, Inc.	TX0006325297	Business object-oriented modeling : BA75 : v 3.0.
ESI International, Inc.	TX0006029665	Business proposals for projects at HP federal systems.
ESI International, Inc.	TX0006126593	CAPM prep guide / J. LeRoy Ward, Ginger Levin.
ESI International, Inc.	TX0005806030	Cheaper, faster, better : tips, techniques, and strategies for implementing change.
ESI International, Inc.	TX0006498120	Coaching and mentoring for improved performance (DFR 1006)

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ESI International, Inc.	TX0005812567	Commercial contract management : principles and practices.
ESI International, Inc.	TX0005810929	Commercial contract management applications.
ESI International, Inc.	TX0006116929	Complete project management office handbook / Gerard M. Hill.
ESI International, Inc.	TX0005812569	Construction contracting.
ESI International, Inc.	TX0006072729	Continuous risk management for the department of national defense.
ESI International, Inc.	TX0006072730	Continuous risk management for the department of national defense : instructor guide.
ESI International, Inc.	TX0005806031	Contract economics.
ESI International, Inc.	TX0006305020	Contract management principles and practices (DF3 0905) student materials and instructor guide : Contracting for project managers (CWP 0904)
ESI International, Inc.	TX0005805307	Contract pricing.
ESI International, Inc.	TX0005949564	Contract purchasing system review.
ESI International, Inc.	TX0006072734	Contracting : Contract closeout.
ESI International, Inc.	TX0005839393	Contracting : disputes and terminations.
ESI International, Inc.	TX0006072733	Contracting : FAR part 15.
ESI International, Inc.	TX0006072738	Contracting : Introduction government contracting for Unisys Corporation.
ESI International, Inc.	TX0006092133	Contracting : market research and commercial item acquisition.
ESI International, Inc.	TX0005914789	Contracting for project managers : project management, professional development program : CWP 0303.

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ESI International, Inc.	TX0005914788	Contracting for project managers : project management, professional development program : instructor guide : BGK 0501.
ESI International, Inc.	TX0006072731	Contracting for project managers : student material and instructor guide.
ESI International, Inc.	TX0006581746	Contracting professionals : making sense of project management (CQG03)
ESI International, Inc.	TX0006169760	Contracting programs : November 2004-October 2005.
ESI International, Inc.	TX0006169761	Contracting programs : November 2005-February 2006.
ESI International, Inc.	TX0005908602	Contracting programs.
ESI International, Inc.	TX0005904497	Contracting with foreign governments and international organizations / by Alan Kashdan.
ESI International, Inc.	TX0005999133	Contracting with foreign governments and international organizations--student materials.
ESI International, Inc.	TX0005786398	COR and COTR training program.
ESI International, Inc.	TX0006055105	Corning project management : instructor guide.
ESI International, Inc.	TX0005836965	Cost estimating.
ESI International, Inc.	TX0006191096	COTR training program.
ESI International, Inc.	TX0006448131	Critical thinking and problem solving (DFN 0906) workbook, participant guide, reading material, instructor guide and participant guide CD-ROM.
ESI International, Inc.	TX0006027647	Demand estimation analysis, specification and service level writing.
ESI International, Inc.	TX0005810930	Design-build contracting.

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ESI International, Inc.	TX0006054254	Earned value management for inovant
ESI International, Inc.	TX0006297080	Earned value management workshop : DFK 1205.
ESI International, Inc.	TXu000701870	ESI International
ESI International, Inc.	TXu000707543	ESI International
ESI International, Inc.	TX0005805182	Essentials of construction project management : student material and instructor guide.
ESI International, Inc.	TX0006489937	Establishing a business mindset (DFL 0906) workbook, participant guide, reading material, instructor guide, and participant guide CD-ROM.
ESI International, Inc.	TX0005914787	Establishing the project management office : project management, professional development program : CVS 0801.
ESI International, Inc.	TX0006315994	E-training : PMP exam preparation (PMP520)
ESI International, Inc.	TX0006305022	E-training : scheduling and cost control.
ESI International, Inc.	TX0006297192	E-Training contracting for project managers.
ESI International, Inc.	TX0006188759	E-training course orientation and glossary.
ESI International, Inc.	TX0006169088	E-training managing IT projects.
ESI International, Inc.	TX0006169087	E-training managing projects.
ESI International, Inc.	TX0006297190	E-Training project leadership, management, and communications.
ESI International, Inc.	TX0006302440	E-training project management applications : PMA 520.
ESI International, Inc.	TX0006302441	E-training quality for project managers : QTY520.

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ESI International, Inc.	TX0006574104	E-training risk management (RSK520) : vol. 1-2.
ESI International, Inc.	TX0006297191	E-Training risk management.
ESI International, Inc.	TXu001644894	Facilitation Techniques for Requirements Development.
ESI International, Inc.	TX0005870794	FAR part 15.
ESI International, Inc.	TX0005878882	Federal appropriations law.
ESI International, Inc.	TX0006011724	Federal contracting basics.
ESI International, Inc.	TX0005805309	Federal contracting basics.
ESI International, Inc.	TX0005805343	Federal contracting for administrative assistants, support staff, and non-technical personnel.
ESI International, Inc.	TXu001352075	Financial considerations for business decision making dfp 0407 student & instructor materials.
ESI International, Inc.	TX0006629069	Financial management for project and contract managers : instructor guide & student guide.
ESI International, Inc.	TX0005895788	Financial management of commercial contracts.
ESI International, Inc.	TX0005999130	Government business case development.
ESI International, Inc.	TX0005903444	Government business case development.
ESI International, Inc.	TX0006189283	Government contract audits : CJY 0505.
ESI International, Inc.	TX0005808807	Government contract audits.
ESI International, Inc.	TX0005913382	Government contract law (BPB 0101)
ESI International, Inc.	TX0005904498	Government contract law : visuals.

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ESI International, Inc.	TX0006159849	Government cost contracts overview (DDH01 0205) student materials.
ESI International, Inc.	TX0005836961	GWAC's, IDIQ contracts and schedules.
ESI International, Inc.	TX0006489933	High-impact communication (DFM 0906) workbook, participant guide, reading material, instructor guide, and participant guide CD-ROM.
ESI International, Inc.	TX0004931027	How to build a work breakdown structure : the cornerstone of project managemtn / Carl L. Pritchard
ESI International, Inc.	TX0005808426	Implementing OMB circular A-76.
ESI International, Inc.	TX0005836966	Incentive contracts.
ESI International, Inc.	TX0005808425	Information technology contracting.
ESI International, Inc.	TX0006084979	Information technology risk management at Aventis.
ESI International, Inc.	TX0006148164	Information technology risk management at sanofi-aventis : student materials and instructor guide.
ESI International, Inc.	TX0006238983	Innovative solutions that make an impact.
ESI International, Inc.	TX0006423940	International contracting (BPQ 0406) student materials and instructor guide.
ESI International, Inc.	TX0005827315	International contracting : project management professional development program.
ESI International, Inc.	TX0006358502	Introduction to project management for business analysts v. 2.0 : BA50.
ESI International, Inc.	TX0006010110	Introduction to project management for Wells delivery.
ESI International, Inc.	TX0006196059	IT contracting.
ESI International, Inc.	TX0006436789	IT risk management.

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ESI International, Inc.	TX0005972565	IT risk management.
ESI International, Inc.	TX0006415825	Leading complex projects (DFZ 0606) : student materials and instructor guide.
ESI International, Inc.	TX0006333660	Leading project managers : a guide to success : student materials and instructor guide.
ESI International, Inc.	TX0005948543	Leading project managers : a guide to success.
ESI International, Inc.	TX0005914785	Managing across cultures : project management, professional development program : BQV 0201.
ESI International, Inc.	TX0006354654	Managing across cultures : student materials and instructor guide.
ESI International, Inc.	TX0006156110	Managing business/IT projects following the IPA.
ESI International, Inc.	TX0006009406	Managing complex projects.
ESI International, Inc.	TX0005812905	Managing cost-reimbursement contracts.
ESI International, Inc.	TX0005914807	Managing e-business projects.
ESI International, Inc.	TX0006404809	Managing global projects (CY4 0206) student materials and instructor guide.
ESI International, Inc.	TX0006201891	Managing global projects (CY4 0304) : student materials and instructor guide.
ESI International, Inc.	TX0006171930	Managing global projects : student materials and instructor guide.
ESI International, Inc.	TX0006201892	Managing global projects at HP (CY401 0205) : student materials and instructor guide.
ESI International, Inc.	TX0006085518	Managing IT projects aventis.
ESI International, Inc.	TX0006029666	Managing IT projects for ExxonMobil.

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ESI International, Inc.	TX0005875246	Managing IT projects.
ESI International, Inc.	TX0006093051	Managing outsourcing contracts : student material and instructor guide.
ESI International, Inc.	TX0006451289	Managing performance-based service awards (DDT 0906) student materials and instructor guide.
ESI International, Inc.	TX0006314558	Managing projects (CPM 1004) student materials and instructor guide.
ESI International, Inc.	TX0006586069	Managing projects (CPM45 1006) student materials.
ESI International, Inc.	TX0005875250	Managing projects : instructor guide.
ESI International, Inc.	TX0006032047	Managing projects for customs and border protection (CBP)
ESI International, Inc.	TX0006125040	Managing projects for Pearson, Inc. (CPM 16 0404) : student materials and instructor guide.
ESI International, Inc.	TX0006354653	Managing risk in projects.
ESI International, Inc.	TX0006027648	Managing small projects at hatch.
ESI International, Inc.	TX0006031581	Managing software quality : student material and instructor guide.
ESI International, Inc.	TX0006225744	Market research and commercial item acquisition.
ESI International, Inc.	TX0004931028	Meeting the challenges of project management : a primer / Frank Greenwood
ESI International, Inc.	TX0006592056	Mindset model & perspective cube.
ESI International, Inc.	TX0006086611	Module 4 : leadership and communication management.
ESI International, Inc.	TX0006154887	Module 5 : contract management.

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ESI International, Inc.	TX0006448553	Module 6 : quality management (CTM12 0206) : student materials and instructor guide.
ESI International, Inc.	TX0005808424	Negotiation of commercial contracts : a process approach for building successful business relationships.
ESI International, Inc.	TX0006006167	Negotiation skills for project managers (3-day)
ESI International, Inc.	TX0006569123	Negotiation skills for project managers (CW3 0705) student materials and instructor guide.
ESI International, Inc.	TX0006007170	Negotiation strategies instructor guide.
ESI International, Inc.	TX0006036307	Network and telecom principles for project managers.
ESI International, Inc.	TX0005994185	Network and telecom principles for project managers.
ESI International, Inc.	TX0006108957	NIAID session 1.
ESI International, Inc.	TX0006031856	NISH proposal preparation workshop.
ESI International, Inc.	TX0005806032	Operating practices in contract administration : instructor guide.
ESI International, Inc.	TX0005806033	Operating practices in contract administration.
ESI International, Inc.	TX0006177646	Overview of contract management for service contracts : student material and instructor guide.
ESI International, Inc.	TX0006187510	Overview of government contracting.
ESI International, Inc.	TX0005805180	Performance-based service contracting : preparing work statements.
ESI International, Inc.	TX0004934756	PMP Challenge! /J. LeRoy Ward, Ginger Levin ; edited by Dixie Richards

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ESI International, Inc.	TX0006148204	PMP challenge! : 600 mind-bending, thought-provoking questions for PMP exam preparation / J. LeRoy Ward, Ginger Levin ; edited by Dixie Richards.
ESI International, Inc.	TX0006148182	PMP exam : practice test and study guide / J. LeRoy Ward.
ESI International, Inc.	TX0004929412	PMP exam practice test and study guide / edited by J. LeRoy Ward
ESI International, Inc.	TX0006225728	PMP exam preparation : student material.
ESI International, Inc.	TX0006019328	PMP exam preparation boot camp.
ESI International, Inc.	TX0006011725	PMP exam preparation.
ESI International, Inc.	TX0005894283	PMP exam preparation.
ESI International, Inc.	TX0006106531	Portable PMP prep : vol. 1-3 : conversations on passing the PMP exam / Carl L. Pritchard and J. LeRoy Ward.
ESI International, Inc.	TX0006073598	Preparing performance-based work statements.
ESI International, Inc.	TX0006081408	Preparing performance-based work statements.
ESI International, Inc.	TX0006021565	Preparing statements of work for Bristol-Myers Squibb.
ESI International, Inc.	TX0006061204	PrjectFOCUS : a project management methodology process guide and task performance tools.
ESI International, Inc.	TX0006061203	PrjectFRAMEWORK : a project management maturity model : vol. 1, The model / Ginger Levin, Gerard M. Hill, Pat DeFilippis ... [et al.] ; D. Richards, editor.

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ESI International, Inc.	TX0006061202	ProjectFRAMEWORK : a project management maturity model : vol. 2, The assessment. / Ginger Levin, Gerard M. Hill, Pat DeFilippis ... [et al.] ; D. Richards, editor.
ESI International, Inc.	TX0006061200	ProjectLAUNCH : a project planning workshop : workshop guide.
ESI International, Inc.	TX0006061201	ProjectPORTFOLIO : a strategic project integration model : workshop guide / Gerard M. Hill, Susan Hess.
ESI International, Inc.	TX0005999134	Procurement and the Internet.
ESI International, Inc.	TX0005836967	Procurement and the Internet.
ESI International, Inc.	TX0005962348	Program management : project management professional development program.
ESI International, Inc.	TX0005999132	Program management.
ESI International, Inc.	TX0005875249	Project leadership, management, and communications : instructor guide.
ESI International, Inc.	TX0006055020	Project leadership, management, and communications for customs and border protection (CPB)
ESI International, Inc.	CSN0145038 TX0005908601	Project management : professional development program.
ESI International, Inc.	TX0005894284	Project management applications : BTP 0401.
ESI International, Inc.	TX0006031388	Project management applications in information technology.
ESI International, Inc.	TX0006022120	Project management applications.
ESI International, Inc.	TX0006126561	Project management drill book : a self-study guide / Carl L. Pritchard.

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ESI International, Inc.	TX0005805187	Project management for contracting professionals : [student manual]
ESI International, Inc.	TX0005917462	Project management for contracting professionals : instructor guide.
ESI International, Inc.	TX0005999131	Project management for contracting professionals.
ESI International, Inc.	TX0005245736	Project Management professional development program, July 1999-March 2000
ESI International, Inc.	TX0006169762	Project management programs : January-December 2005.
ESI International, Inc.	TX0006148203	Project management terms : a working glossary / J. LeRoy Ward.
ESI International, Inc.	TX0006155482	Project management tools CD : version 4.0.
ESI International, Inc.	TX0005914786	Project planning, analysis, and control : BTV 0303.
ESI International, Inc.	TX0006354655	Project planning, analysis, and control : student materials and instructor guide.
ESI International, Inc.	TX0006314559	Project scheduling and cost control (DCF01 1204) student materials and instructor guide.
ESI International, Inc.	TX0006084980	Project scheduling and cost planning.
ESI International, Inc.	TX0006061086	ProjectFLAGSHIP : a project management office model : workshop guide.
ESI International, Inc.	TX0006061085	ProjectFLAGSHIP : a project management office model.
ESI International, Inc.	TX0006061084	ProjectFOCUS : a project management methodology : process guide and task performance tools.

OWNER	REGISTRATION NUMBER	COPYRIGHT
ESI International, Inc.	TX0006061330	ProjectFOCUS : a project management methodology, project management technique library.
ESI International, Inc.	TX0006061328	ProjectFOCUS, a project management methodology : practice guide.
ESI International, Inc.	TX0006061326	ProjectFOCUS, a project management methodology : practice guide.
ESI International, Inc.	TX0006061327	ProjectFOCUS, a project management methodology : project management technique library.
ESI International, Inc.	TX0006061329	ProjectPORTFOLIO, a strategic project integration model : workshop guide.
ESI International, Inc.	TX0006061325	ProjectQuickStart, a project planning workshop : facilitator's guide.
ESI International, Inc.	TX0005894282	Quality for project managers : CTM 1203.
ESI International, Inc.	TX0006173846	Quality for project managers : instructor guide and student materials.
ESI International, Inc.	TX0006055103	Quality for project managers for customs and border protection (CBP) : instructor guide.
ESI International, Inc.	TX0005805181	Rapid assessment and recovery of troubled projects : student material and instructor's guide.
ESI International, Inc.	TX0006070407	Requirements management : a key to project success : CVG 0904.
ESI International, Inc.	TX0005962347	Requirements management : a key to project success : project management professional development program.
ESI International, Inc.	TX0006156114	Requirements management : a key to project success.

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ESI International, Inc.	TX0006125041	Requirements management for Customs and border protection (CBP) : a key to project management success (CVG01 1004) : student materials and instructor guide.
ESI International, Inc.	TX0006156111	Requirements management for customs and border protection (CBP) : a key to project success.
ESI International, Inc.	TX0006061058	Requirements management for customs and border protection (CBP) : a key to project success.
ESI International, Inc.	TX0005915866	Risk management : instructor guide.
ESI International, Inc.	TX0006111434	Risk management : module 3 : instructor's guide and student materials : CTL 0804.
ESI International, Inc.	TX0005957551	Risk management : perspectives, tools, and techniques : project management professional development program.
ESI International, Inc.	TX0006118140	Risk management concepts and guidance.
ESI International, Inc.	TX0006055102	Risk management for customs and border protection (CBP) : instructor guide.
ESI International, Inc.	TX0006156113	Risk management for customs and border protection (CBP).
ESI International, Inc.	TX0006085654	Risk management.
ESI International, Inc.	TX0006156112	Scheduling and cost control
ESI International, Inc.	TX0006576719	Scheduling and cost control (BVZ29-0407) : student and instructor guides.
ESI International, Inc.	TX0006057029	Scheduling and cost control for customs and border protection (CBP)
ESI International, Inc.	TX0006055019	Scheduling and cost control.
ESI International, Inc.	TX0005875248	Scheduling and cost control.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
ESI International, Inc.	TX0006150296	Section L&M/advanced source selection.
ESI International, Inc.	TX0006455687	Simplified acquisition (CCY 0906) student materials.
ESI International, Inc.	TX0005812907	Simplified acquisition : contracting.
ESI International, Inc.	TX0006327313	Software project management (BWG 1102) : student materials and instructor guide.
ESI International, Inc.	TX0005875260	Software testing for better project management : student material and instructor guide.
ESI International, Inc.	TX0006085857	Software testing for better project management.
ESI International, Inc.	TX0005805344	Source selection : the best-value competitive proposals process.
ESI International, Inc.	TX0006541550	Source selection : the best-value process (Con 111 : missions planning execution) BWM 1106 student materials and instructor guide.
ESI International, Inc.	TX0005904499	Subcontract management.
ESI International, Inc.	TX0006055104	Systems integration project management for customs and border protection (CBP) : instructor guide.
ESI International, Inc.	TX0005875247	Systems integration project management.
ESI International, Inc.	TX0006498119	Taking charge of organizational change (DFS 1006)
ESI International, Inc.	TX0006021564	Task order contracting for Unisys Corporation.
ESI International, Inc.	TX0005808427	Task order contracting.
ESI International, Inc.	TX0006225527	Telecommunications principles for project managers (BHX 0301) : student material and instructor guide.

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ESI International, Inc.	TX0006225727	Time and cost management : module 2.
ESI International, Inc.	TX0006072728	Time and cost management.
ESI International, Inc.	TX0006316016	Use of government purchase cards.
ESI International, Inc.	TX0006011726	Vascular program management leadership.
ESI International, Inc.	TX0006399941	Vendor selection : a collaborative approach (CX3 0406) : student materials and instructor guide.
ESI International, Inc.	TX0005994184	Vendor selection and management : CWC 1100.
ESI International, Inc.	TX0005870793	Winning new business : commercial contract management professional development program.

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Huthwait, Inc.	TX0005800615	Building customer value participant workbook.
Huthwait, Inc.	TX0005152011	Avoiding the traps in selling professional services / Neil Rackham.
Huthwait, Inc.	TX0002729774	Cannon sales skills training.
Huthwait, Inc.	TX0002747564	Cannon [sic] sales skills training (for tenured reps) workbook.
Huthwait, Inc.	TX0005152008	Large account selling in the information technology workplace / Neil Rackham.
Huthwait, Inc.	TX0002735143	Making major sales program, 1989.
Huthwait, Inc.	TX0002739314	Digital Telco/Utilities Industries : Digital SPIN workshop.
Huthwait, Inc.	TX0002732288	Comshare : SPIN selling skills workshop.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
Huthwait, Inc.	TX0002751288	Honeywell Industrial Automation Systems Division coaches workbook ; Honeywell Industrial Automation Systems Division coaching guide ; Honeywell Industrial Automation Systems Division workbook ; Honeywell Industrial Automation Systems Division role plays.
Huthwait, Inc.	TX0002735866	AT & T network systems : coaching and selling skills workshop.
Huthwait, Inc.	TX0002751287	Quotron coaches workbook ; Quotron coaching guide ; Quotron workbook ; Quotron role plays.
Huthwait, Inc.	TX0002731947	Spin : state & local government.
Huthwait, Inc.	TX0002731948	Spin concept review.
Huthwait, Inc.	TX0002739315	Honeywell Industrial Automation Systems Division workbook : Honeywell SPIN workshop.
Huthwait, Inc.	TX0002742317	Spin selling skills workbook.
Huthwait, Inc.	TX0002744388	Apple tactical selling : instructor guide.
Huthwait, Inc.	TX0002735144	Tactical selling skills for Apple resellers.
Huthwait, Inc.	TX0005152010	The coaching controversy / Neil Rackham.
Huthwait, Inc.	TX0005152009	The hunt for growth : new directions and new strategies for selling / Neil Rackham.
Huthwaite, Inc.	TXu001201734	3C's of professional selling : key professional selling principles.
Huthwaite, Inc.	TX0005672600	3C's of professional selling.
Huthwaite, Inc.	TX0005672599	3C's of professional selling.
Huthwaite, Inc.	TX0002243502	7 weak links in making a benefit.
Huthwaite, Inc.	TX0006100529	Account classification : Canon, achieving the competitive edge program.
Huthwaite, Inc.	TX0002159625	Account maintenance.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
Huthwaite, Inc.	TX0006114161	Account strategy for major sales Bank of America 2002 : instructor guide, cards, training simulation binder, tool kit folder, simulation folder, reference materials, pre-reading materials, handouts.
Huthwaite, Inc.	TX0005152007	Achieving a sustainable competitive advantage / Richard Ruff.
Huthwaite, Inc.	TX0006073859	Achieving Sales Excellence 4 module.
Huthwaite, Inc.	TX0005957567	Achieving Sales Excellence.
Huthwaite, Inc.	TX0005816294	Advanced questioning skills participant workbook : Owens Corning.
Huthwaite, Inc.	TX0002807706	Apple tactical selling : a coaching and selling skills program / from Huthwaite, Inc.
Huthwaite, Inc.	TX0002744388	Apple tactical selling : instructor guide.
Huthwaite, Inc.	TX0002735866	AT & T network systems : coaching and selling skills workshop.
Huthwaite, Inc.	TX0005806205	Basic selling skills : participant workbook (Owens Corning)
Huthwaite, Inc.	TX0002243501	Behavior of successful negotiators.
Huthwaite, Inc.	TX0006100509	Building a world class sales force.
Huthwaite, Inc.	TX0005152012	Building interactive skills / Neil Rackham, Richard Ruff.
Huthwaite, Inc.	TX0005801977	Business building program.
Huthwaite, Inc.	TX0002729774	Canon sales skills training.
Huthwaite, Inc.	TX0002835538	Canon graphic systems : sales skills training.
Huthwaite, Inc.	TX0002833980	Canon sales skills training : sales manager program.
Huthwaite, Inc.	TX0002747564	Canon sales skills training.

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Huthwaite, Inc.	TX0002835535	Chase individual banking : SPIN selling skills.
Huthwaite, Inc.	TX0006099516	Coaching : building a world class sales organization.
Huthwaite, Inc.	TX0006051821	Coaching for Sales Effectiveness.
Huthwaite, Inc.	TX0006896204	Coaching Sales Call Execution - Coaching High Impact Selling Skills (Visual Slides)
Huthwaite, Inc.	TX0006895846	Coaching Sales Call Execution - Coaching The Coach (Visual Slides)
Huthwaite, Inc.	TX0006896287	Coaching Sales Call Execution - Pre-reading.
Huthwaite, Inc.	TX0006896222	Coaching Sales Call Execution - Setting The Stage For Successful Coaching (Visual Slides)
Huthwaite, Inc.	TX0006100508	Coaching SPIN presentation skills : Bank of America.
Huthwaite, Inc.	TX0006099512	Coaching to consultative selling : Bank of America.
Huthwaite, Inc.	TX0006099903	Consultative selling for small business, Bank of America.
Huthwaite, Inc.	TX0005811301	Customer service excellence participant workbook (Great Lakes Chemical Corporation)
Huthwaite, Inc.	TX0002156341	Decision guidelines.
Huthwaite, Inc.	TX0002159624	Developing needs in the complex sale.
Huthwaite, Inc.	TX0005926746	Developing Sales Strategies.
Huthwaite, Inc.	TX0002243498	Development unit : implication questions.
Huthwaite, Inc.	TX0002243500	Development unit : need-payoff questions.
Huthwaite, Inc.	TX0002243497	Development unit : problem questions.
Huthwaite, Inc.	TX0002243496	Development unit : situation questions.

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Huthwaite, Inc.	TX0002835537	Digital electronics industry : Digital SPIN workshop.
Huthwaite, Inc.	TX0002912763	Digital SPIN workshop : federal government.
Huthwaite, Inc.	TX0002833973	Digital SPIN workshop.
Huthwaite, Inc.	TX0002739314	Digital Telco/Utilities Industries : Digital SPIN workshop.
Huthwaite, Inc.	TX0002782828	Discrete manufacturing industry.
Huthwaite, Inc.	TX0006823486	Escaping the Price Driven Sale.
Huthwaite, Inc.	TX0006970451	ESCAPING THE PRICE-DRIVEN SALE: HOW WORLD-CLASS SELLERS CREATE EXTRAORDINARY PROFIT 0-07-154583-2.
Huthwaite, Inc.	TX0002818418	Executive overview.
Huthwaite, Inc.	TX0005985647	Extended learning program.
Huthwaite, Inc.	TX0006010597	Extended Learning Program.
Huthwaite, Inc.	TX0002818417	Financial services.
Huthwaite, Inc.	TX0002243495	Follow up unit : problem questions.
Huthwaite, Inc.	TX0002243493	Follow-up unit : implication questions.
Huthwaite, Inc.	TX0002243494	Follow-up unit : need-payoff questions.
Huthwaite, Inc.	TX0006100397	Global coaching skills--Bank of America treasury services : coaching guide, coaches workbook.
Huthwaite, Inc.	TX0006229238	Global coaching skills--Bank of America Treasury Services : instructor guide.
Huthwaite, Inc.	TX0002156340	Handling the competition.
Huthwaite, Inc.	TX0002782835	Hart Environmental Management Corporation.

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Huthwaite, Inc.	TX0002751288	Honeywell Industrial Automation Systems Division coaches workbook ; Honeywell Industrial Automation Systems Division coaching guide ; Honeywell Industrial Automation Systems Division workbook ; Honeywell Industrial Automation Systems Division role plays.
Huthwaite, Inc.	TX0002739315	Honeywell Industrial Automation Systems Division workbook : Honeywell SPIN workshop.
Huthwaite, Inc.	TX0002243499	How to develop needs : the Spin strategy.
Huthwaite, Inc.	TX0002300399	How to recognize needs : implied or explicit?
Huthwaite, Inc.	TX0002255275	How to relate products to needs : features, advantages & benefits.
Huthwaite, Inc.	TX0005788091	IM selling skills participant workbook (AOL)
Huthwaite, Inc.	TX0005800381	IM selling strategies.
Huthwaite, Inc.	TX0002835536	INB : workbook.
Huthwaite, Inc.	TX0005809105	In-office sales reinforcement : entry strategy.
Huthwaite, Inc.	TX0002744381	Invest in success, Spin selling skills workshop.
Huthwaite, Inc.	TX0002739570	Invest in success--SPIN selling skills workshop.
Huthwaite, Inc.	TX0006092818	Major account sales strategy : Bank of America.
Huthwaite, Inc.	TX0002915807	Making Major Sales : a program from Huthwaite, Inc. : workbook.
Huthwaite, Inc.	TX0006479565	Making major sales : plus participant workbook, instructor manual and pre-reading.
Huthwaite, Inc.	TX0002735143	Making major sales program, 1989.
Huthwaite, Inc.	TX0003424897	Models for explaining behavior.
Huthwaite, Inc.	TX0002243490	Observation : 2.
Huthwaite, Inc.	TX0002243491	Observation workbook.

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Huthwaite, Inc.	TX0002782829	Polystar sales skills training workbook.
Huthwaite, Inc.	TX0006117655	Private Bank at Bank of America, America's trusted wealth advisor : Building client relationships.
Huthwaite, Inc.	TX0002818419	Process industry.
Huthwaite, Inc.	TX0006084423	Putting value creation first : Bank of America.
Huthwaite, Inc.	TX0002751287	Quotron coaches workbook ; Quotron coaching guide ; Quotron workbook ; Quotron role plays.
Huthwaite, Inc.	TX0002806912	Quotron systems : Managing the complex sale.
Huthwaite, Inc.	TX0002156955	Resolving customer concerns.
Huthwaite, Inc.	TX0005786477	Reuters value based selling SPIN.
Huthwaite, Inc.	TX0006861003	Sales Call Execution - Demonstrating Capability (Visual Slides)
Huthwaite, Inc.	TX0006861031	Sales Call Execution - Honing Your Skills (Visual Slides)
Huthwaite, Inc.	TX0006860753	Sales Call Execution - Identifying Needs (Visual Slides)
Huthwaite, Inc.	TX0006860995	Sales Call Execution - Influencing Needs (Visual Slides)
Huthwaite, Inc.	TX0006860646	Sales Call Execution - Introduction (Participant Workbook, Instructor Guide & Visual Slides)
Huthwaite, Inc.	TX0006861019	Sales Call Execution - Investigating Skills (Visual Slides)
Huthwaite, Inc.	TX0006860963	Sales Call Execution - Obtaining Commitment (Visual Slides)
Huthwaite, Inc.	TX0006861002	Sales Call Execution - Opening (Visual Slides)
Huthwaite, Inc.	TX0006860027	Sales Call Execution - Pre-Reading.

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Huthwaite, Inc.	TX0005810556	Sales management coaching and reinforcement : how, who and when to coach facilitator notes (AOL)
Huthwaite, Inc.	TX0002155272	Sales negotiation.
Huthwaite, Inc.	TX0005982194	Sales skills : Making Major Sales : trainer certification workshop.
Huthwaite, Inc.	TX0005981262	Sales skills : Making Major Sales.
Huthwaite, Inc.	TX0006074145	Sales skills : SPIN Selling Certificate Seminar : participant workbook.
Huthwaite, Inc.	TX0002782836	Sedgwick Tomenson : coaches workbook.
Huthwaite, Inc.	TXu001159517	Selling added value : outline architecture.
Huthwaite, Inc.	TX0005790224	Selling at AOL : an overview of IM selling skills and strategies.
Huthwaite, Inc.	TX0005801978	Selling at AOL : new hire program : IM capability.
Huthwaite, Inc.	TX0005152013	Selling consulting services / Neil Rackham.
Huthwaite, Inc.	TXu001211227	Selling financial solutions outline architecture.
Huthwaite, Inc.	TX0005800380	Selling skills : developing a client focus.
Huthwaite, Inc.	TX0002738309	Selling to national accounts : Spin selling skills.
Huthwaite, Inc.	TX0006101556	Selling to tough buyers (facilitator guide, participant guide)
Huthwaite, Inc.	TX0006108359	Slides for sales coaching global treasury management, Bank of America, 2003.
Huthwaite, Inc.	TX0000067737	Spin
Huthwaite, Inc.	TX0002806911	Spin : Digital Spin workshop.
Huthwaite, Inc.	TX0002731947	Spin : state & local government.

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Huthwaite, Inc.	TX0006099513	SPIN applications workshop : Texas Commerce Bank.
Huthwaite, Inc.	TXu001207575	Spin applications workshop.
Huthwaite, Inc.	TX0002915809	SPIN coaching and selling skills.
Huthwaite, Inc.	TX0002243492	Spin coaching workbook.
Huthwaite, Inc.	TX0002731948	Spin concept review.
Huthwaite, Inc.	TX0005957568	SPIN Marketing Workshop.
Huthwaite, Inc.	TX0006101555	Spin refresher Symantec (participant workbook) 1998.
Huthwaite, Inc.	TX0006101554	Spin reinforcement workshop digital island 2001 (administrator guide, problem/implication map, table coaching guide)
Huthwaite, Inc.	TX0007026512	SPIN Selling - Instructor Guide.
Huthwaite, Inc.	TX0007026514	SPIN Selling - Participant Workbook (and Call Plans)
Huthwaite, Inc.	TX0007016762	SPIN Selling - Pre-Reading.
Huthwaite, Inc.	TX0007127624	SPIN Selling - Visual Slides.
Huthwaite, Inc.	TX0002835534	SPIN selling : IVAC : instructor guide.
Huthwaite, Inc.	TXu001637214	SPIN Selling 2.0.
Huthwaite, Inc.	TX0005959068	SPIN selling seminar : participant workbook.
Huthwaite, Inc.	TX0002782830	Spin selling skills workbook.
Huthwaite, Inc.	TX0002742317	Spin selling skills workbook.
Huthwaite, Inc.	TX0002782745	Spin selling skills workbook.
Huthwaite, Inc.	TX0002782831	Spin selling skills.
Huthwaite, Inc.	TX0002834007	Spin selling skills.

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Huthwaite, Inc.	TX0005639953	SPIN selling workshop : workbook / a program from Huthwaite, Inc.
Huthwaite, Inc.	TX0005957569	SPIN Selling Workshop.
Huthwaite, Inc.	TX0005837069	SPIN skills & strategy workshop.
Huthwaite, Inc.	TX0005152014	Strategic customization / Neil Rackham.
Huthwaite, Inc.	TX0006036709	Strategic SPIN : skills component program notes : course workbook.
Huthwaite, Inc.	TXu001208842	Strategic SPIN : trainer certification session.
Huthwaite, Inc.	TXu001201733	Strategic Spin : understanding and influencing customer decisions.
Huthwaite, Inc.	TX0006099515	Strategic SPIN : understanding and influencing customer decisions.
Huthwaite, Inc.	TX0005785797	Strategic SPIN : understanding and influencing customer decisions : participant workbook.
Huthwaite, Inc.	TX0006036710	Strategic SPIN strategy component facilitator guide.
Huthwaite, Inc.	TX0006100490	Strategic Spin trainer certification session : Houghton Mifflin workbook and resource binder.
Huthwaite, Inc.	TX0005152016	Strategies for hard times / Neil Rackham.
Huthwaite, Inc.	TX0002782744	Successful negotiator workbook.
Huthwaite, Inc.	TX0002735144	Tactical selling skills for Apple resellers.
Huthwaite, Inc.	TX0006100398	Telephone sales chase personal banking.
Huthwaite, Inc.	TXu001211088	Telephone sales outline architecture instructor guide and call checklists.
Huthwaite, Inc.	TX0005639954	Trainer certification workshop ; Coaching for sales effectiveness : workbook & instructor guide ; High performance sales training : participant workbook.

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Huthwaite, Inc.	TX0006077075	Trainer's resource guide to using the Spin reinforcement kit.
Huthwaite, Inc.	TX0006075561	Who to coach : global treasury management : October skip level conference participant handout.
Huthwaite, Inc.	TX0005152015	Why bad things happen to good new products / Neil Rackham.
Huthwaite, Inc.	TX0005972575	Winning Against the Competition.
Huthwaite, Inc.	TX0007623520	Winning the Battle for Sales: Lessons on Closing Every Deal from the World's Greatest Military Victories

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The Forum Corporation	TX0002279282	Creating customer focus
The Forum Corporation	TX0002245179	Forum Issues
The Forum Corporation	TX0002241519	Forum Issues
The Forum Corporation	TX0002245150	Forum Issues
The Forum Corporation	TX0002245149	Forum Issues
The Forum Corporation	TX0002245148	Forum Issues
The Forum Corporation	TX0002245147	Forum Issues
The Forum Corporation	TX0007212059	Strategic Speed : Mobilized People, Accelerate Execution
The Forum Corporation & Chemical New York Corporation	TX0001359983	Managing resources-Chemical Bank
The Forum Corporation of Canada & Toronto Dominion Bank	TX0001687426	Managing the difference-Toronto Dominion Bank

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001799312	"District manager development seminar--Avon Products, Inc., district management operations" components list.
The Forum Corporation of North America	TX0001452014	"Account management II-Morgan Guaranty" components list
The Forum Corporation of North America	TX0001799317	"Comerica sales management program (seven components)" components list
The Forum Corporation of North America	TX0001633293	"Exceptional sales performance for bankers version II" components
The Forum Corporation of North America	TX0001633296	"Exceptional sales performance-Technicare Corporation" components list
The Forum Corporation of North America	TX0001452015	"Management practices seminar-First Chicago Corporation"
The Forum Corporation of North America	TX0001799314	"Managing the difference resurvey--Toronto Dominion Bank"
The Forum Corporation of North America	TX0001643049	"Sales manager-Security Pacific Bank"
The Forum Corporation of North America	TX0001359981	1975 Fall Training Camp-One Day Presentation-CFS Continental
The Forum Corporation of North America	TX0001806743	1978 Management Conference-CF Industries, Inc
The Forum Corporation of North America	TX0002091238	ABC International Sales and Marketing Conference
The Forum Corporation of North America	TX0001486730	Account management 1: Morgan Guaranty Trust Co of NY
The Forum Corporation of North America	TX0001486733	Account management 1: Morgan Guaranty Trust Co of NY Int'l
The Forum Corporation of North America	TX0001909550	Account potential role-play: role-play rating form

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The Forum Corporation of North America	TX0001774058	Account strategy
The Forum Corporation of North America	TX0006085651	Account Team Leadership
The Forum Corporation of North America	TX0006081570	Adaptive Planning
The Forum Corporation of North America	PA0000206613	Assigning work to employees
The Forum Corporation of North America	TX0001545109	Astor Answer Workshop – Pantasote, Inc.: Pantasote customer service program
The Forum Corporation of North America	TX0001545113	Banking office sales management-Security Pacific National Bank
The Forum Corporation of North America	TX0001413425	Basic sales skills development--Hooker Chemical
The Forum Corporation of North America	TX0001244268	Basic selling skills-generic: basic calling skills
The Forum Corporation of North America	TX0001423436	Building account relationships: Toronto Dominion Bank
The Forum Corporation of North America	TX0002899129	Building customer focus
The Forum Corporation of North America	TX0002903429	Building customer focus
The Forum Corporation of North America	TX0001571804	Calling officer selling skills: Security Pacific Bank
The Forum Corporation of North America	TX0001384172	CBT Business development workshop: manager's program, Citibank, NA
The Forum Corporation of North America	TX0001423437	Challenge of sales negotiations : Jones & Laughlin Steel

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The Forum Corporation of North America	TX0002068374	Citicorp industrial credit: presentation skills
The Forum Corporation of North America	TX0001806745	Client driven selling, client executive, Norwest Corp.
The Forum Corporation of North America	TX0001787086	Client driven selling-Norwest Corporation
The Forum Corporation of North America	TX0001571861	Client relationship management, Security Pacific Bank:Operations officer, Security Pacific
The Forum Corporation of North America	TX0006077456	Coaching Clinic
The Forum Corporation of North America	TX0006085650	Coaching for Performance Improvement: what to do when employees fall short of expectations
The Forum Corporation of North America	TX0006108269	Coaching for Service Excellence E-Learning (CD-ROM)
The Forum Corporation of North America	TX0006558892	Coaching in Context: Executive Selling Situations
The Forum Corporation of North America	TX0006599873	Coaching in Context: Introduction
The Forum Corporation of North America	TX0006558891	Coaching in Context: Key Account Strategies
The Forum Corporation of North America	TX0006563857	Coaching in Context: Large Sales Opportunities
The Forum Corporation of North America	TX0006405062	Coaching in Context: Territory Planning
The Forum Corporation of North America	TX0006405578	Coaching in Context: The Sales Funnel
The Forum Corporation of North America	TX0006077457	Coaching: Strategic Advantage through Learning: Facilitator Notes

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0006081788	Collaboration Skills Creating Value Through People: Workbook
The Forum Corporation of North America	TX0006090566	Collaboration Skills: Creating value through people: action learning activities
The Forum Corporation of North America	TX0001545116	Commercial services I Program --The Royal Bank of Canada: Royal Bank customer service
The Forum Corporation of North America	TX0001454411	Commercial services I--The Royal Bank of Canada
The Forum Corporation of North America	PA0000228338	Communicating standards & objectives
The Forum Corporation of North America	TX0001454407	Community banking : exceptional management practices-Mellon Bank : Mellon Bank EMP.
The Forum Corporation of North America	PA0000206618	Conducting fact finding discussions
The Forum Corporation of North America	PA0000206622	Conducting warning and discipline discussion
The Forum Corporation of North America	TX0006077549	Consultative Skills for Customer-Driven Sales Conversations
The Forum Corporation of North America	TX0006085310	Creating Clarity and Focus
The Forum Corporation of North America	PA0000206616	Creating climate for effective communication
The Forum Corporation of North America	TX0001359979	Creative servicing seminar--Connecticut National Bank
The Forum Corporation of North America	TX0001718074	Customer centered selling (face-to-face) the European training centre--Citibank components list
The Forum Corporation of North America	TX0003228977	Customer Connections for Exceptional Sales and Service : Pepperidge Farm

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0002993442	Customer focus: the executive session
The Forum Corporation of North America	TX0001787085	Customer service program--Mellon Bank : prev. or alternative:Mellon Bank customer service
The Forum Corporation of North America	TX0001794801	Customer service representative training-ICI Americas Inc
The Forum Corporation of North America	PA0000228334	Delegating for results
The Forum Corporation of North America	PA0000195990	Developing listening skills
The Forum Corporation of North America	TX0006077459	Dilemma Management (2002)
The Forum Corporation of North America	TX0001718479	District manager development program-Abbot Diagnostics Division
The Forum Corporation of North America	TX0006079625	Dynamic Selling
The Forum Corporation of North America	TX0006085311	Dynamic Selling
The Forum Corporation of North America	TX0006379355	Dynamic Selling: Advanced Relationship Management Skills
The Forum Corporation of North America	TX0001272945	Effective planning and control
The Forum Corporation of North America	TX0006099824	Encouraging Innovative Ideas 2003
The Forum Corporation of North America	TX0002125868	Equicor--more than selling
The Forum Corporation of North America	TX0006077384	Establishing Credibility [2000]
The Forum Corporation of North America	TX0002901839	Euroclear marketing seminar/J.P. Morgan

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0002055554	Exceptional management practices
The Forum Corporation of North America	TX0001774541	Exceptional management practices
The Forum Corporation of North America	TX0001241907	Exceptional management practices
The Forum Corporation of North America	TX0001238177	Exceptional Management Practices
The Forum Corporation of North America	TX0001244266	Exceptional management practices: an entrepreneurial approach: planning guide
The Forum Corporation of North America	TX0001160801	Exceptional management practices: planning guide
The Forum Corporation of North America	TX0001787084	Exceptional management practices-Amerada Hess
The Forum Corporation of North America	TX0001920995	Exceptional management practices-Marine Midland Bank NA
The Forum Corporation of North America	TX0001806744	Exceptional management practices-State of Alaska Dept of Transportation
The Forum Corporation of North America	TX0001160010	Exceptional sales performance
The Forum Corporation of North America	TX0002094526	Exceptional sales performance – Barnett Bank
The Forum Corporation of North America	TX0001423441	Exceptional sales performance : Hooker Chemical Company
The Forum Corporation of North America	TX0006099825	Exceptional Sales Performance 1986
The Forum Corporation of North America	TX0006081577	Exceptional Sales Performance 2000
The Forum Corporation of North America	TX0001471832	Exceptional sales performance for bankers: components list

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001440249	Exceptional sales performance for bankers-Continental Bank
The Forum Corporation of North America	TX0002117748	Exceptional sales performance reinforcement
The Forum Corporation of North America	TX0001452017	Exceptional sales performance reinforcement workshop--C F S Continental
The Forum Corporation of North America	TX0001150049	Exceptional sales performance, 1980 version
The Forum Corporation of North America	TX0001368399	Exceptional sales performance, General Electric Credit Corporation
The Forum Corporation of North America	TX0001219023	Exceptional sales performance/reinforcement: meeting guide
The Forum Corporation of North America	TX0001125377	Exceptional sales performance: annotated outline/The Forum Corporation
The Forum Corporation of North America	TX0001359977	Exceptional sales performance--CFS Continental
The Forum Corporation of North America	TX0001471831	Exceptional sales performance--Jones and Laughlin Steel, Inc.: components list
The Forum Corporation of North America	TX0001545111	Exceptional sales performance--Joy Manufacturing : Joy Manufacturing E S P.
The Forum Corporation of North America	TX0001545118	Exceptional sales performance-Morgan Guaranty Trust Company
The Forum Corporation of North America	TX0001545114	Exceptional sales performance--Pan American World Airways, Inc.:Pan Am E S P
The Forum Corporation of North America	TX0001633292	Exceptional salesman

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001786657	Executive selling approach/negotiations - Honeywell Information Systems
The Forum Corporation of North America	TX0001928177	Executive selling approach-Honeywell Information Systems
The Forum Corporation of North America	TX0002118449	Face to face selling skills reinforcement
The Forum Corporation of North America	TX0002962749	Face-to-face selling skills
The Forum Corporation of North America	PA0000228335	Face-to-face selling skills
The Forum Corporation of North America	TX0002117749	Face-to-face selling skills for retail financial services
The Forum Corporation of North America	TX0003111277	Face-to-face selling skills: program outline
The Forum Corporation of North America	TX0001800186	Face-to-face selling skills--First Bank System
The Forum Corporation of North America	TX0001928176	Face-to-face selling skills-North American Van Lines
The Forum Corporation of North America	TX0006099823	Facilitating Team Development (facilitator notes)
The Forum Corporation of North America	TX0006077455	Finding and Hiring the Best
The Forum Corporation of North America	TX0002981513	Forum Issues : no 8, fall 1987
The Forum Corporation of North America	TX0002981512	Forum Issues : 9, spring 1988
The Forum Corporation of North America	TX0002981516	Forum Issues : no Special report. Selling in the 1990s: a sales productivity report.
The Forum Corporation of North America	TX0002981514	Forum Issues : no 10, fall-winter 88

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0002981515	Forum Issues: 11, summer 1989
The Forum Corporation of North America	TX0002981511	Forum Issues: no Special report: Leadership.
The Forum Corporation of North America	TX0003147036	Forum Issues: [No.] 1-
The Forum Corporation of North America	TX0007402893	Forum's Principles of Learning: A Guidebook for Advancing Performance in Today's Workplace
The Forum Corporation of North America	TX0001633294	General Re Management program-General Re Corporation" components list
The Forum Corporation of North America	TX0001806742	Goals program-CF Industries Inc.
The Forum Corporation of North America	TX0001812263	Government employee insurance company: management I course
The Forum Corporation of North America	PA0000228337	Holding performance appraisal discussions
The Forum Corporation of North America	PA0000206617	Holding work improvement discussions
The Forum Corporation of North America	PA0000206621	Improving employee motivation
The Forum Corporation of North America	PA0000206615	Improving performance through feedback
The Forum Corporation of North America	TX0001291767	Individual manager report: an organizational improvement service of the Forum Corporation : 1981 version
The Forum Corporation of North America	TX0001296214	Individual manager report: an organizational improvement service of the Forum Corporation
The Forum Corporation of North America	TX0001244264	Influence management: integrator

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001244263	Influence management: planning guide
The Forum Corporation of North America	TX0001240330	Influence management-medtronic
The Forum Corporation of North America	PA0000206603	influence: building, using, sustaining
The Forum Corporation of North America	TX0001246893	Influence: building, using, sustaining: instructor notes
The Forum Corporation of North America	TX0006085862	Influence: Collaborating for Results
The Forum Corporation of North America	TX0006085652	Influence: Collaborating for Results
The Forum Corporation of North America	TX0003298588	Influence: collaborating for results
The Forum Corporation of North America	TX0006081792	Influence: collaborating for results 1992
The Forum Corporation of North America	TX0001787786	Initiating change-First Bank System components list
The Forum Corporation of North America	TX0001799318	Instructor development at the forum components list
The Forum Corporation of North America	TX0001787865	Instructor training for better performance--Baybanks, Inc.
The Forum Corporation of North America	TX0001490081	International banking group selling skills : Citibank, 1979 : Citibank I B G selling skills.
The Forum Corporation of North America	TX0001360226	International banking group selling skills, Citibank, 1980
The Forum Corporation of North America	TX0002053210	Interpersonal skills
The Forum Corporation of North America	TX0001812539	Interpersonal skills: Honeywell

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001454410	Introduction to effective sales management--Merrill Lynch : Merrill Lynch sales management training and development.
The Forum Corporation of North America	TX0002903428	Leadership
The Forum Corporation of North America	TX0002899378	Leadership: program outline
The Forum Corporation of North America	TX0007019069	Leading Across Boundaries: Up, Down, Across & Outside Your Organization
The Forum Corporation of North America	TX0006600331	Leading an Effective Salesforce
The Forum Corporation of North America	TX0006976441	Leading Change
The Forum Corporation of North America	TX0006958396	Leading Complex Decisions
The Forum Corporation of North America	TX0002899297	Leading customer focus
The Forum Corporation of North America	TX0002899377	Leading customer focus: program outline
The Forum Corporation of North America	TX0006813031	Leading Innovation
The Forum Corporation of North America	TX0007216825	Leading Through Transitions
The Forum Corporation of North America	TX0007191668	Leading with Influence
The Forum Corporation of North America	TX0001357106	Life paths
The Forum Corporation of North America	TX0001452016	List of components for "the exceptional producer – Fireman's Fund Insurance Companies 1980 version

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001368377	List of components for the work agency management/property-liability/life/CNA Insurance
The Forum Corporation of North America	TX0006077454	Making Strategy Work 2000
The Forum Corporation of North America	TX0001178576	Management practice update II
The Forum Corporation of North America	TX0001246935	Management practices planner and calendar
The Forum Corporation of North America	TX0001795348	Management practices program reinforcement – CF Industries
The Forum Corporation of North America	TX0001359980	Management practices program--CF Industries
The Forum Corporation of North America	TX0001273006	Management practices workshop : bookletized : Prudential insurance
The Forum Corporation of North America	TX0001273005	Management practices workshop : debookletized : Prudential insurance
The Forum Corporation of North America	TX0001794803	Management program II: General Reinsurance Corporation
The Forum Corporation of North America	TX0001413426	Managing account relationships--General Electric Information Services Company (Geisco) : Geisco Mars program.
The Forum Corporation of North America	TX0001455670	Managing account relationships--General Electric Information Services Company (Geisco) : Geisco Mars program.
The Forum Corporation of North America	TX0001423439	Managing and keeping accounts : Marsh & McLennan, Inc. : Marsh & McLennan M K A/E S P.
The Forum Corporation of North America	TX0001423440	Managing and keeping accounts: Marsh & McLennan , Inc. : Marsh & McLennan M K A/E S P.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001794802	Managing commitment-St. Joseph Health System
The Forum Corporation of North America	TX0006077554	Managing Consultative Skills
The Forum Corporation of North America	TX0001413427	Managing employee performance-- Harris Bank : Harris Bank custom supervising.
The Forum Corporation of North America	TX0002118764	Managing exceptional sales performance
The Forum Corporation of North America	PA0000190830	Managing exceptional sales performance
The Forum Corporation of North America	TX0001241054	Managing exceptional sales performance: instructor notes
The Forum Corporation of North America	PA0000299531	Managing face-to-face selling skills
The Forum Corporation of North America	TX0001359978	Managing for results at McGraw-Hill
The Forum Corporation of North America	TX0001357108	Managing for results for McGraw Hill
The Forum Corporation of North America	TX0001238395	Managing for results G T E, 1982
The Forum Corporation of North America	TX0001359982	Managing for sales results-Bristol Labs
The Forum Corporation of North America	TX0002052512	Managing key accounts
The Forum Corporation of North America	TX0001178481	Managing key accounts
The Forum Corporation of North America	TX0001244267	Managing key accounts

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The Forum Corporation of North America	TX0001246918	Managing key accounts : prepared for American Express Company / prepared by The Forum Corporation.
The Forum Corporation of North America	TX0001413428	Managing key accounts--Levi Strauss & Company : Managing key accounts.
The Forum Corporation of North America	TX0001398210	Managing professionals, Harris Bank : The Exceptional manager, Harris Bank.
The Forum Corporation of North America	TX0001893910	Managing sales excellence: Baxter Travenol, American Hospital Supply Division
The Forum Corporation of North America	TX0001178298	Managing sales performance: Chemical Bank
The Forum Corporation of North America	TX0002962356	Managing sales productivity
The Forum Corporation of North America	TX0002958968	Managing sales productivity: program outline
The Forum Corporation of North America	TX0006446619	Managing Service Excellence
The Forum Corporation of North America	TX0006958406	Managing Service Excellence
The Forum Corporation of North America	TX0001244172	Managing the banking relationship
The Forum Corporation of North America	TX0001718091	Marketing skills
The Forum Corporation of North America	TX0001273007	Meeting leader program : course schedule / prepared for The Gillette Company, Personal Care Division.
The Forum Corporation of North America	TX0001754462	More than selling, the Equitable approach : the Equitable Life Assurance Society of the United States : Equitable face-to-face (G O A)

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The Forum Corporation of North America	TX0001350710	Motivating for sales results: World Book-Childcraft/Field Enterprises
The Forum Corporation of North America	TX0001241906	Motivational management
The Forum Corporation of North America	TX0001774056	Motivational selling
The Forum Corporation of North America	TX0001774057	Motivational selling role play
The Forum Corporation of North America	TX0001799316	NBG training needs analysis research report / prepared by the Forum Corporation.
The Forum Corporation of North America	TX0006080095	Networking: New Strategies for Leaders
The Forum Corporation of North America	TX0001787083	OMA management report-Bristol Myers products
The Forum Corporation of North America	TX0001238393	Organization management audit
The Forum Corporation of North America	TX0001545117	Organizational performance workshop-Monsanto
The Forum Corporation of North America	TX0006077460	Ownership: Delivering value through people
The Forum Corporation of North America	TX0001498455	Performance based management--The Royal Bank of Canada : Royal Bank P B M.
The Forum Corporation of North America	TX0001357107	Performance management seminar, Continental Oil : Conoco EMP : Conoco PMS.
The Forum Corporation of North America	TX0001147510	Phase I follow-up
The Forum Corporation of North America	TX0001272946	Planning and control

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0006090287	Planning for key accounts : achieving stronger relationships and revenue with your top clients : preparation materials.
The Forum Corporation of North America	TX0006081576	Planning for premier accounts: developing insights and action plans to strengthen business partnerships
The Forum Corporation of North America	TX0006099821	Presentation Skills: Gaining Customer Commitment 1998
The Forum Corporation of North America	TX0002108170	Private banking selling program: the Morgan Bank
The Forum Corporation of North America	TX0001570985	Program for customer relations--Levitt and Sons, Inc., components list.
The Forum Corporation of North America	TX0003299659	Program outline
The Forum Corporation of North America	TX0003303283	PROGRESS: achieving results with customer-focused quality teams
The Forum Corporation of North America	TX0003299660	PROGRESS: achieving results with customer-focused quality teams
The Forum Corporation of North America	TX0001273008	Project planning and control
The Forum Corporation of North America	PA0000206620	Providing focus in discussions
The Forum Corporation of North America	TX0001545115	Relationship management resurvey-National Westminster Bank USA
The Forum Corporation of North America	TX0001384170	Relationship management: planning guide
The Forum Corporation of North America	TX0001545110	Relationship management--National Bank of North America : N B N A relationship management : National Westminster relationship management.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001454409	Relationship selling--Harris Bank
The Forum Corporation of North America	TX0001787082	Report on management meeting climate planning results--Atlantic Companies (one component)
The Forum Corporation of North America	TX0001799315	Research report--executive overview, employee turnover : an investigation of the causes and remedies to turnover of non-American officers of Citibank / prepared by the Forum Corporation.
The Forum Corporation of North America	PA0000206614	Resolving conflict between employees
The Forum Corporation of North America	TX0004993171	Running training like a business : delivering unmistakable value / David VanAdelsberg & Edward A. Trolley.
The Forum Corporation of North America	TX0001413429	Sales management development--Hooker Chemical
The Forum Corporation of North America	TX0002279283	Sales negotiations
The Forum Corporation of North America	TX0006083811	Sales negotiations 2001
The Forum Corporation of North America	TX0006077458	Sales Negotiations instructor notes
The Forum Corporation of North America	TX0001423442	Sales training program : Morgan Guaranty Trust : Custom tailored face-to-face : Morgan Guaranty.
The Forum Corporation of North America	TX0001350708	Selling at First Bancorp : FirstBancorp : Relationship selling : FirstBancorp.
The Forum Corporation of North America	TX0001440247	Senior sales management workshop--Corning Glass Works
The Forum Corporation of North America	TX0006077550	Senior-Level Selling: Achieving Business Results

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0006099822	Strategic Prospecting 1998
The Forum Corporation of North America	TX0006099820	Strategic Sales Management Modules 1999
The Forum Corporation of North America	TX0001471912	Supervising/setting standards and objectives
The Forum Corporation of North America	TX0002069368	Supervising: people, work, results
The Forum Corporation of North America	TX0001359984	Supervisory communications: II--Morgan Guaranty Trust Co.
The Forum Corporation of North America	TX0001359976	Supervisory communications: I--Morgan Guaranty Trust Co.
The Forum Corporation of North America	TX0006085653	Targeting Your Time
The Forum Corporation of North America	TX0006080662	Teams and Beyond: Skills and Strategies for Team Leaders
The Forum Corporation of North America	TX0006077546	Teams and Beyond: Skills and Strategies for Team Leaders 1996
The Forum Corporation of North America	TX0001359985	Telephone representative training : I--Visa/Master Charge manual--Citicorp credit services.
The Forum Corporation of North America	TX0003228859	Telephone selling skills
The Forum Corporation of North America	TX0002117747	Territory and account planning: Developing creative account strategies
The Forum Corporation of North America	TX0003152344	The exceptional manager
The Forum Corporation of North America	TX0001160802	The exceptional manager
The Forum Corporation of North America	TX0001160803	The exceptional manager: instructor notes

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America	TX0001244265	The exceptional manager: prepared for Avon Products
The Forum Corporation of North America	TX0003152269	The exceptional manager: program outline
The Forum Corporation of North America	TX0001799319	"The Exceptional manager--Ciba Geigy" components list.
The Forum Corporation of North America	TX0001390946	The exceptional producer
The Forum Corporation of North America	TX0001384171	The exceptional producer/reinforcement: Fireman's Fund
The Forum Corporation of North America	TX0001350709	The exceptional producer: fireman's fund American insurance companies: Fireman's fund exceptional salesman
The Forum Corporation of North America	TX0001368869	The Exceptional sales manager: continental group
The Forum Corporation of North America	TX0001440248	The exceptional salesman-CFS Continental
The Forum Corporation of North America	TX0001633295	The face-to-face selling skills program: instructor's notes
The Forum Corporation of North America	TX0003152597	The strategic implementation process
The Forum Corporation of North America	TX0002118447	Time magazine : understanding the managers role/module 1.
The Forum Corporation of North America	TX0006083812	Understanding Motivational Needs
The Forum Corporation of North America	PA0000206619	Understanding the supervisor's job
The Forum Corporation of North America	TX0002118448	United technologies
The Forum Corporation of North America	TX0006099828	Winning Through Sales Innovation

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The Forum Corporation of North America & American Re-Insurance Company	TX0001570986	Relationship selling--American Reinsurance Company components list.
The Forum Corporation of North America & Arrow Electronics, Inc.	TX0001774539	Interactive marketing-Arrow Electronics, Inc.
The Forum Corporation of North America & Arrow Electronics, Inc.	TX0001786656	Interactive networking: Arrow Electronics, Inc.
The Forum Corporation of North America & Arrow Electronics, Inc.	TX0001774540	Interactive Planning-Arrow Electronics, Inc.
The Forum Corporation of North America & Arrow Electronics, Inc.	TX0001800187	Interactive sales management-Arrow Electronics
The Forum Corporation of North America & Arrow Electronics, Inc.	TX0001846310	Interactive selling (inside)-Arrow Electronics
The Forum Corporation of North America & Arrow Electronics, Inc.	TX0001955219	Interactive selling (outside)-Arrow Electronics
The Forum Corporation of North America & Bankers Trust Company	TX0001379039	Exceptional sales performance--Bankers Trust Company
The Forum Corporation of North America & Chemical New York Corporation	TX0001178467	Coordinating client interactions: Chemical Bank
The Forum Corporation of North America & Chemical New York Corporation	TX0001246867	Establishing client interactions--Chemical Bank:unit 1-6
The Forum Corporation of North America & Chemical New York Corporation	TX0001238394	Performance appraisal--Chemical Bank

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OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America & Chemical New York Corporation	TX0001246866	Preparing for client interactions : schedule / prepared for Chemical New York Corporation ; prepared by The Forum Corporation.
The Forum Corporation of North America & Citicorp Homeowners, Inc.	TX0001454406	Fasteller users training program : Citicorp Homeowners : Citicorp user training
The Forum Corporation of North America & Digital Equipment Corporation	TX0001786767	Digital Equipment Corporation engineering data control system:product knowledge training program
The Forum Corporation of North America & Digital Equipment Corporation	TX0001768061	The masters seminar-Digital Equipment Corporation
The Forum Corporation of North America & General Foods Corporation	TX0001415632	Custom marketing program--General Foods Corp:Fundamentals of marketing
The Forum Corporation of North America & Honeywell, Inc.	TX0001423438	Coordinated project selling : Honeywell, Inc.
The Forum Corporation of North America & Human Resource Management, Inc.	TX0001454408	Self-study/recruiter--Human Resource Management practices
The Forum Corporation of North America & Humana, Inc.	TX0001774063	Defining your job
The Forum Corporation of North America & Humana, Inc.	TX0001810084	Mackey, Inc. in-basket exercise
The Forum Corporation of North America & Humana, Inc.	TX0001774062	The exceptional salesman integrator and planning guide
The Forum Corporation of North America & Humana, Inc.	TX0001810085	The manager's job analysis
The Forum Corporation of North America & J C Penney	TX0001754461	Customer focused selling program - JC Penney: JC Penney face-to-face

OWNER	REGISTRATION NUMBER	COPYRIGHT
The Forum Corporation of North America & Mellon National Corporation	TX0001545112	Product knowledge course--Mellon National Corporation : Mellon bank product knowledge.
The Forum Corporation of North America & Metropolitan Life and Affiliated Companies	TX0001744431	Creating excellence-Metropolitan Life and Affiliated Companies
The Forum Corporation of North America & Metropolitan Life and Affiliated Companies	TX0001799313	"Managing for excellence resurvey--Metropolitan Life and Affiliated Companies" components list.
The Forum Corporation of North America & Metropolitan Life and Affiliated Companies	TX0001486731	Managing for excellence--Metropolitan Insurance Companies (5-day program) : Metropolitan life, M F E (5-day)
The Forum Corporation of North America & Metropolitan Life and Affiliated Companies	TX0001486732	Managing for excellence--Metropolitan Insurance Companies (two-day officer overview) : Metropolitan life, M F E (2-day officer)
The Forum Corporation of North America & Salomon Brothers, Inc.	TX0001241908	Managing human resources/managing subordinates
The Forum Corporation of North America & Salomon Brothers, Inc.	TX0001246894	Managing human resources: Influence management planning guide
The Forum Corporation of North America & The Equitable Life Assurance Society of the United States	TX0001571805	Advanced Management Practices: The Equitable Life Assurance Society of the US: Equitable AMP
The Forum Corporation of North America & The Equitable Life Assurance Society of the United States	TX0001454405	Senior management practices program : the Equitable Life Assurance Society of the United States : Equitable SMP.
The Forum Corporation of North America & The Foxboro Company	TX0001413424	Spectrum sales training program : phase I, introduction to Spectrum : phase II, implementing Spectrum : The Foxboro Company.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
Omega Performance Corporation	SR0000623638	Advanced Customer Experience Coaching CD, Quick Draw Cards, Handouts, Workbook and Leader's Guide
Omega Performance Corporation	TX0007000890	Advanced Scorecard Coaching (Handouts, Workbook and Leader's Guide)
Omega Performance Corporation	PA0001640374	Advancing Customer Connections.
Omega Performance Corporation	TX0001674033	Agri lending : I, agrifinance.
Omega Performance Corporation	TX0001674034	Agri lending : II, credit analysis.
Omega Performance Corporation	TX0002443361	Agri lending : introductory test.
Omega Performance Corporation	TX0000909084	Agricultural lending : making credit decisions.
Omega Performance Corporation	TX0004814733	Analytical cash flow.
Omega Performance Corporation	TX0004744785	Analyzing personal cash flow.
Omega Performance Corporation	TX0001287220	Asset conversion cycle workshop : leader's guide.
Omega Performance Corporation	TX0000905502	Asset conversion cycle.
Omega Performance Corporation	TX0000080070	Basic commercial lending : loans to individuals for non-business purposes / Retail Bank Training Department, Wells Fargo Bank ; developed by Omega Performance Corporation.
Omega Performance Corporation	TX0006253379	Branching out for managers : handouts, detailed leader's guide, slides.
Omega Performance Corporation	TX0006170384	Branching out.

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OWNER	REGISTRATION NUMBER	COPYRIGHT
Omega Performance Corporation	PA0001640382	Building Customer Connections.
Omega Performance Corporation	TX0004816341	Building fee income : a product knowledge system : leader's guide.
Omega Performance Corporation	TX0002472959	Building fee income : a product knowledge system.
Omega Performance Corporation	TX0006140225	Building fee income.
Omega Performance Corporation	TX0007000920	Building Member Connections (Handouts, Workbook and Leader's Guide)
Omega Performance Corporation	TX0006208879	Building retail product mastery.
Omega Performance Corporation	TX0004798009	Building the winning sales team : participant materials & leader materials.
Omega Performance Corporation	TX0004744741	Building the winning sales team.
Omega Performance Corporation	PA0000214225	Business development for bankers.
Omega Performance Corporation	TX0001698209	Citibank commercial lending workshop : participant handbook.
Omega Performance Corporation	PA0001631131	Coach the Coach.
Omega Performance Corporation	TX0006139454	Coaching for credit quality.
Omega Performance Corporation	TX0006085411	Coaching for results : credit union (workbook, slides, coaching prep list, skill practice)
Omega Performance Corporation	TX0006124989	Coaching for results : detailed leader's guide.
Omega Performance Corporation	TX0006160602	Coaching for results in the contact center.

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Omega Performance Corporation	TX0006951627	Coaching Through Change.
Omega Performance Corporation	TX0006140357	Collateral evaluation.
Omega Performance Corporation	TX0000590234	Commercial account management--lending : self-instructional materials : book I.
Omega Performance Corporation	TX0001432836	Commercial Loans to Business
Omega Performance Corporation	TX0006140977	Commercial loans to business : five-day leader's guide.
Omega Performance Corporation	TX0000590239	Commercial loans to business : self-instructional materials : book I.
Omega Performance Corporation	TX0000590238	Commercial loans to business : self-instructional materials : book I.
Omega Performance Corporation	TX0000590236	Commercial loans to business : self-instructional materials : book I.
Omega Performance Corporation	TX0000590057	Commercial loans to business : self-instructional materials : book I[-II].
Omega Performance Corporation	TX0000352920	Commercial loans to business : self-instructional materials, book I[-IV].
Omega Performance Corporation	TX0006412321	Commercial loans to business participant materials (13 booklets)
Omega Performance Corporation	TX0006147828	Commercial loans to business three-day leader's guide : answer keys, workbook, overheads, handouts.
Omega Performance Corporation	TX0001432835	Commercial Loans to Business Workshop
Omega Performance Corporation	TX0001306427	Commercial loans to business workshop : leader's guide.

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Omega Performance Corporation	TX0006140358	Commercial loans to business.
Omega Performance Corporation	TX0004733346	Commercial loans to business.
Omega Performance Corporation	TX0002473582	Commercial loans to business.
Omega Performance Corporation	TX0000590237	Commercial loans to individuals : self-instructional materials.
Omega Performance Corporation	TX0000590235	Commercial loans to individuals : self-instructional materials.
Omega Performance Corporation	TX0000610099	Commercial loans to individuals.
Omega Performance Corporation	TX0006413174	Commercial loans to small business administrative guide.
Omega Performance Corporation	TX0006407526	Commercial loans to small business participant materials.
Omega Performance Corporation	TX0006127338	Commercial loans to small business pretest.
Omega Performance Corporation	TX0006129356	Commercial loans to small business three-day leader's guide (answer keys, workbook, overheads, handouts)
Omega Performance Corporation	TX0004727008	Commercial loans to small business.
Omega Performance Corporation	TX0004846400	Commercial real estate loan analysis : leaders guide & participant materials.
Omega Performance Corporation	TX0001035657	Consumer lending : self-instructional materials / Omega.
Omega Performance Corporation	TX0001037095	Consumer lending : self-instructional materials.
Omega Performance Corporation	TX0000896232	Consumer lending : self-instructional materials.

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Omega Performance Corporation	TX0000590058	Consumer lending : self-instructional materials.
Omega Performance Corporation	TX0000391924	Consumer lending : self-instructional materials.
Omega Performance Corporation	TX0006412326	Consumer lending 0605 (pretest, participant materials--9 booklets--workbook, leader's guide--including 7 sessions, pretest and posttest answer keys, and overhead masters)
Omega Performance Corporation	TX0004736116	Consumer lending.
Omega Performance Corporation	TX0002443831	Consumer lending.
Omega Performance Corporation	TX0000590241	Consumer lending.
Omega Performance Corporation	TX0000590240	Consumer tailored lending : self-instructional materials.
Omega Performance Corporation	PA0001617574	Creating Customer Connections (DVD, Scenario Cards, Handouts, Workbook and Leader's Guide)
Omega Performance Corporation	TX0007000907	Creating Member Connections (Scenario Cards, Handouts, Workbook and Leader's Guide)
Omega Performance Corporation	TX0006139453	Credit relationship management : participant materials.
Omega Performance Corporation	TX0006153934	Credit skills assessment.
Omega Performance Corporation	TX0004764223	Crossing the line : when professional boundaries are violated.
Omega Performance Corporation	PA0001630724	Customer Experience Coaching (DVD, Handouts, Workbook and Leader's Guide)

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Omega Performance Corporation	TX0001264005	Customized personal loans administrative guide.
Omega Performance Corporation	PA0000477031	Developing new business.
Omega Performance Corporation	TX0006152354	Developing teller excellence : credit union.
Omega Performance Corporation	TX0004736485	Developing teller excellence.
Omega Performance Corporation	TX0004867411	Developing teller excellence.
Omega Performance Corporation	PA0000401325	Effective sales leadership.
Omega Performance Corporation	TX0004839499	Establishing customer relationships : sixteen hours to success.
Omega Performance Corporation	TX0004564675	Establishing customer relationships.
Omega Performance Corporation	TX0006208882	Establishing member relationships--leader materials.
Omega Performance Corporation	TX0006407979	Establishing member relationships--participant materials : reading, workbook, job aid, worksheet.
Omega Performance Corporation	TX0006209688	Expanding small business relationships (participant materials, quick draw cards, leader's guide)
Omega Performance Corporation	TX0004727108	Financial accounting for bankers.
Omega Performance Corporation	TX0006140335	Financial accounting for lenders administrative guide.
Omega Performance Corporation	TX0006119052	Financial accounting for lenders leader's guide.

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Omega Performance Corporation	TX0006155060	Financial accounting for lenders pretest.
Omega Performance Corporation	TX0006155059	Financial accounting for lenders workbok.
Omega Performance Corporation	TX0006145851	High performance collection learner's guide.
Omega Performance Corporation	TX0006145852	High performance sales learner's guide.
Omega Performance Corporation	TX0006464926	High performance series administrative guide.
Omega Performance Corporation	TX0006145853	High performance TeleConnections learner's guide.
Omega Performance Corporation	TX0006145854	High performance TeleSales learner's guide.
Omega Performance Corporation	TX0006164529	Home equity lending in Texas participant materials : workbook, self study.
Omega Performance Corporation	TX0004821069	Home equity lending in Texas.
Omega Performance Corporation	TX0004736410	Leading the winning sales team.
Omega Performance Corporation	TX0004866613	Leading the winning sales team.
Omega Performance Corporation	TX0006159260	Loan documentation.
Omega Performance Corporation	TX0004745047	Loan documentation.
Omega Performance Corporation	TX0006139455	Loan management : minimizing problem loans.
Omega Performance Corporation	TX0001384722	Making credit decisions.

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Omega Performance Corporation	TX0006085443	Managing for results in the contact center.
Omega Performance Corporation	TX0006219242	Managing in-store selling.
Omega Performance Corporation	TX0004776376	Managing successful sales and service.
Omega Performance Corporation	TX0004753144	Managing successful sales and service.
Omega Performance Corporation	TX0006208891	Managing telephone member service.
Omega Performance Corporation	TX0004690078	Managing telephone customer service.
Omega Performance Corporation	TX0006215235	Maximizing call power--financial partner 2 day workshop : detailed leader's guide, customer scenarios, slides, job aid card, statement cards, resource guide, workbook, productivity tools.
Omega Performance Corporation	TX0006165420	Maximizing inbound sale : quick draw cards, slides, handouts, administrative guide, workbook, detailed leader's guide.
Omega Performance Corporation	TX0006147970	Maximizing outbound sales : credit union, job aid, demonstration dialogue, handouts, slides, workbook, detailed leader's guide.
Omega Performance Corporation	TX0006139997	Maximizing outbound sales : job aid, handouts, slides, administrative guide, workbook, detailed leader's guide.
Omega Performance Corporation	PA0000399123	Minimizing problem loans and lender liability.
Omega Performance Corporation	TX0006988924	Navigating Through Change.

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Omega Performance Corporation	TX0006128076	Negotiating financial partnerships : job aid cards, worksheets, workbook, resource guide, appendix, skill practice, slides, detailed leader's guide.
Omega Performance Corporation	TX0004729696	Negotiating financial partnerships.
Omega Performance Corporation	PA0000400745	Negotiating skills for bankers.
Omega Performance Corporation	TX0007000933	Performance Planning Session (Instructional Guidelines, Handouts and Planning Guide)
Omega Performance Corporation	TX0006125035	Power coaching.
Omega Performance Corporation	TX0004814641	Power coaching.
Omega Performance Corporation	TX0006208892	Power coaching--wealth management.
Omega Performance Corporation	TX0001035658	Preferred customer tailored lending.
Omega Performance Corporation	TX0004764222	Provide quality service!
Omega Performance Corporation	TX0006142021	Reinforcing loan decision skills : leader's guide.
Omega Performance Corporation	TX0004843426	Reinforcing loan decision skills workbook.
Omega Performance Corporation	TX0006119185	Relationship referrals teller video lab.
Omega Performance Corporation	TX0006139987	Relationship selling platform video lab : skill practice sheets, leader's guide, participant self-study workbook.

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Omega Performance Corporation	TX0006221733	Relationship selling/relationship referrals manager-led implementation : participant materials, leader materials, handouts, role plays, skill practice
Omega Performance Corporation	TX0006147578	Results coaching (meeting packet, handout, slides, workbook, resource guide, leader's guide)
Omega Performance Corporation	PAu000685500	Retail sales performance system.
Omega Performance Corporation	TX0006246201	Retaining the upset customer : workbook, job aid, detailed leader's guide, slides, handout.
Omega Performance Corporation	PA0001640384	SCORECARD COACHING.
Omega Performance Corporation	TX0004564676	Selling consumer credit.
Omega Performance Corporation	TX0006119030	Selling to achieve results.
Omega Performance Corporation	TX0004814640	Serving the telephone customer.
Omega Performance Corporation	TX0006119028	Serving the telephone member.
Omega Performance Corporation	TX0006125034	Small business prospecting.
Omega Performance Corporation	TX0004814250	STAR : selling to achieve results.
Omega Performance Corporation	TX0006962830	Strategic Team Meetings.
Omega Performance Corporation	TX0004744742	Successful in-store selling.
Omega Performance Corporation	TX0002448902	Systematic collections : administrative guide.

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Omega Performance Corporation	TX0000896193	Systematic collections : self-instructional materials.
Omega Performance Corporation	TX0006158299	Turning service into sales : job aid, slides, handouts, administrative guide, workbook, detailed leader's guide.
Omega Performance Corporation	TX0006140976	Turning services into sales : credit union.
Omega Performance Corporation	TX0004727107	Understanding business cash flow.
Omega Performance Corporation	TX0002473586	Understanding business cash flow.
Omega Performance Corporation	TX0001674032	Understanding business cash flow.
Omega Performance Corporation	TX0006147969	Understanding personal cash flow : workbook.
Omega Performance Corporation	TX0006219246	Understanding personal cash flow.
Omega Performance Corporation	TX0006106991	Welcome to coaching for results in the contact center.

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VitalSmarts, LC	TX0007547592	Change Anything Participant Toolkit.
VitalSmarts, LC	TX0007555816	Crucial Confrontations Participant Toolkit.
VitalSmarts, LC	TX0007547587	Crucial Conversations Participant Toolkit.
VitalSmarts, LC	TX0007547590	Influencer Participant Toolkit.
VitalSmarts, LC	SR0000720989	Audio Companion Crucial Conversations.

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VitalSmarts, LC	SR0000712195	Change Anything Audio Companion.
VitalSmarts, LC	SR0000712196	Crucial Confrontations Audio Companion.
VitalSmarts, LC	SR0000712194	Influencer Audio Companion.
VitalSmarts, LC	TX0007451153	Change Anything.
VitalSmarts, LC	TX0007710645	INFLUENCER: THE NEW SCIENCE OF LEADING CHANGE, REVISED AND UPDATED SECOND EDITION.
VitalSmarts, LC	TX0005575222	Crucial Conversations: Tools for Talking When Stakes are High
VitalSmarts, LC	TX0007423673	Crucial Conversations: Tools for Talking When Stakes are High, 2nd. Ed.
VitalSmarts, LC	TX0006082334	Crucial Confrontations (now titled Crucial Accountability)
VitalSmarts, LC	TX0006857665	Influencer: The Power to Change Anything

Owned by IPS Learning, LLC

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IPS Learning, LLC	TXu001-224-555	Strategic Execution Framework
IPS Learning, LLC	TXu001-339-598	Project Management Mastery: instructor guide
IPS Learning, LLC	TXu001-339-597	Project Management Mastery: participant guide

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